

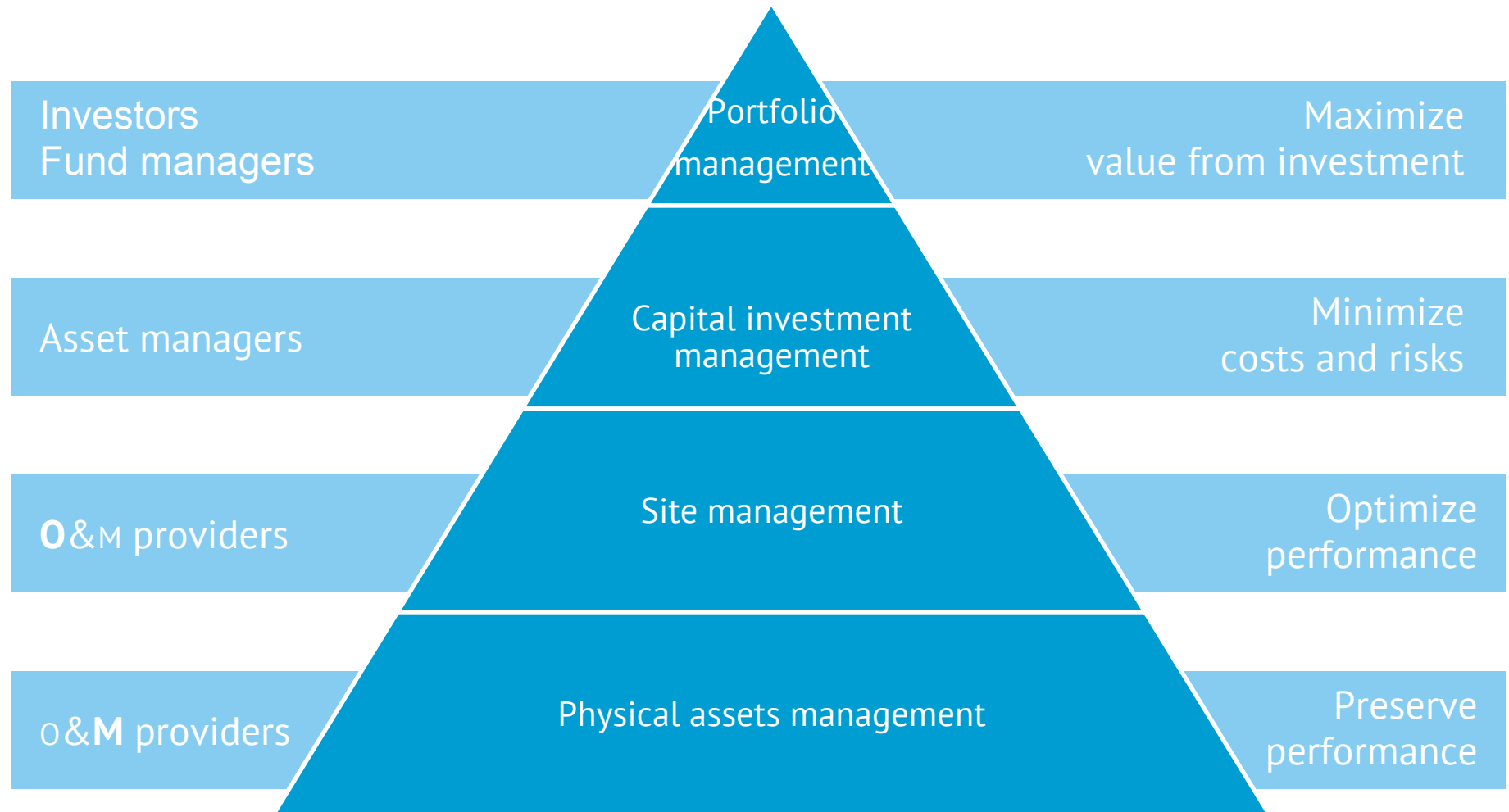


PV MAGAZINE WEBINAR
19 January 2017
Edmée Kelsey | CEO 3megawatt

THE INDUSTRY LEADING SOFTWARE PLATFORM
FOR RENEWABLE ENERGY ASSET OWNERS AND OPERATORS



WHAT IS SOLAR ASSET MANAGEMENT?





THE INDUSTRY IS INCREASINGLY COST CONSCIOUS



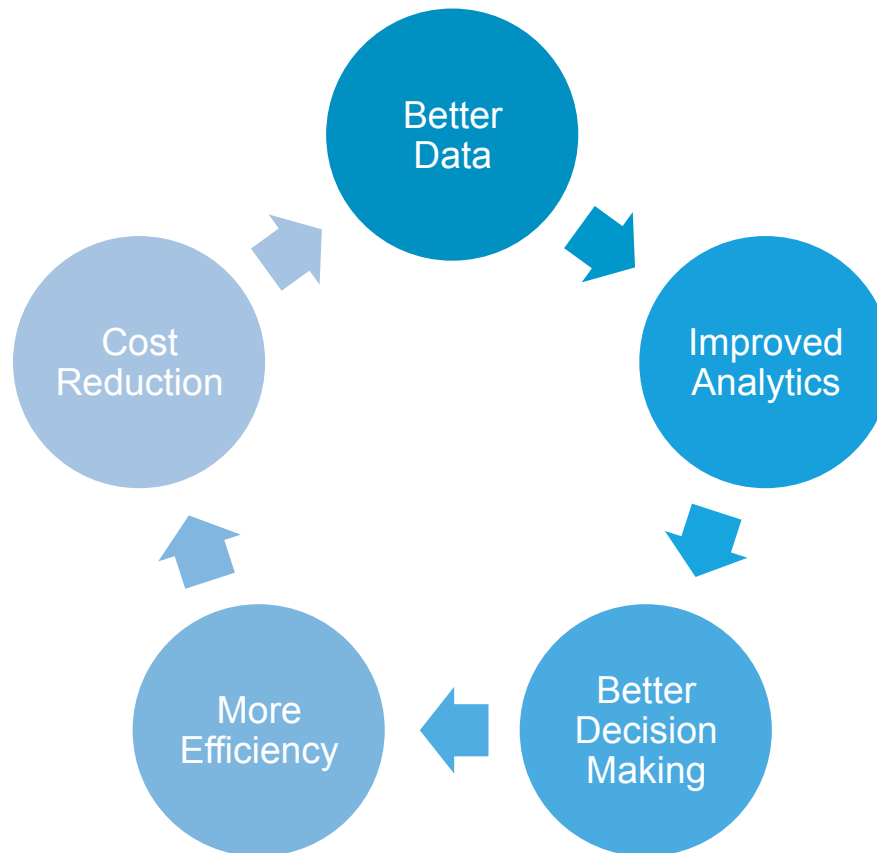
“The market for solar power is growing faster than ever, but profitability has been lagging. The keys to improvement are better capital and operational efficiency”

McKinsey October 2016



BETTER DATA AND IMPROVED EFFICIENCY REDUCE COSTS

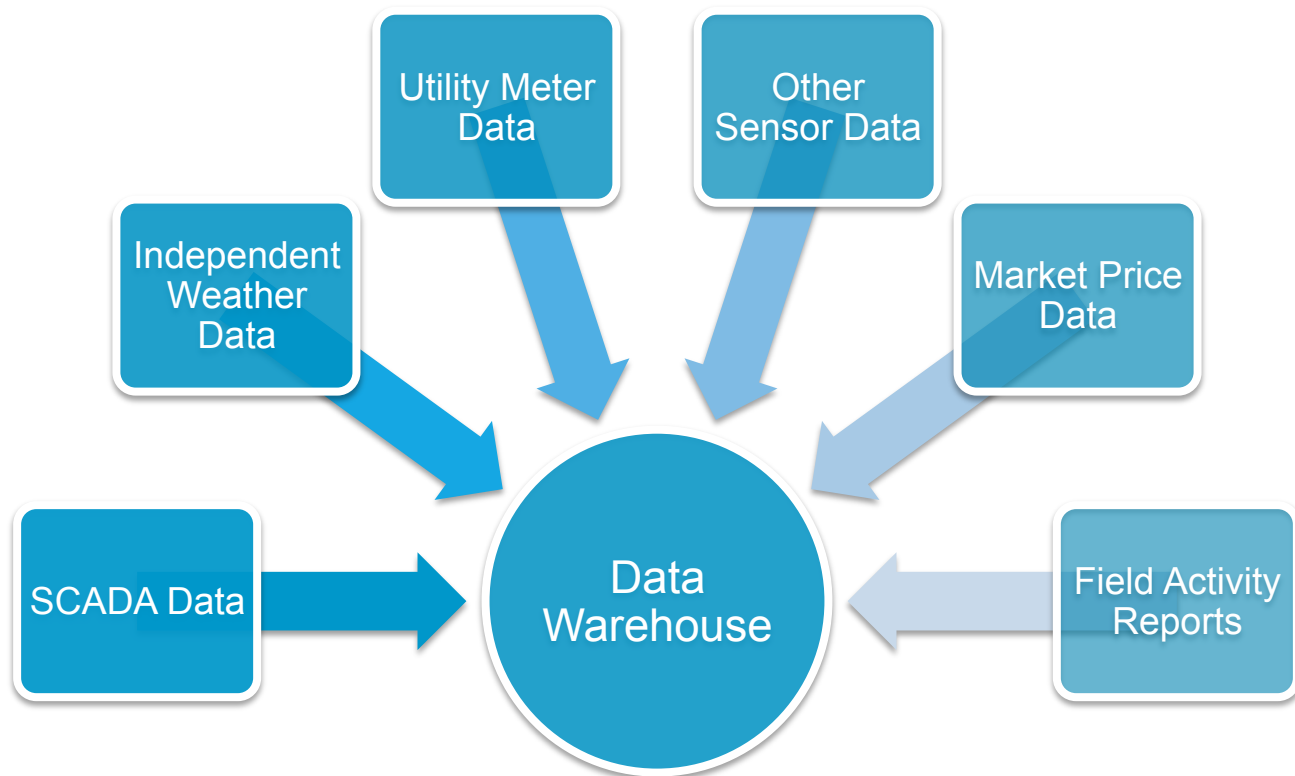
A lifecycle management approach to solar data is the path to reduce costs





CENTRALIZING DATA IMPROVES DATA QUALITY

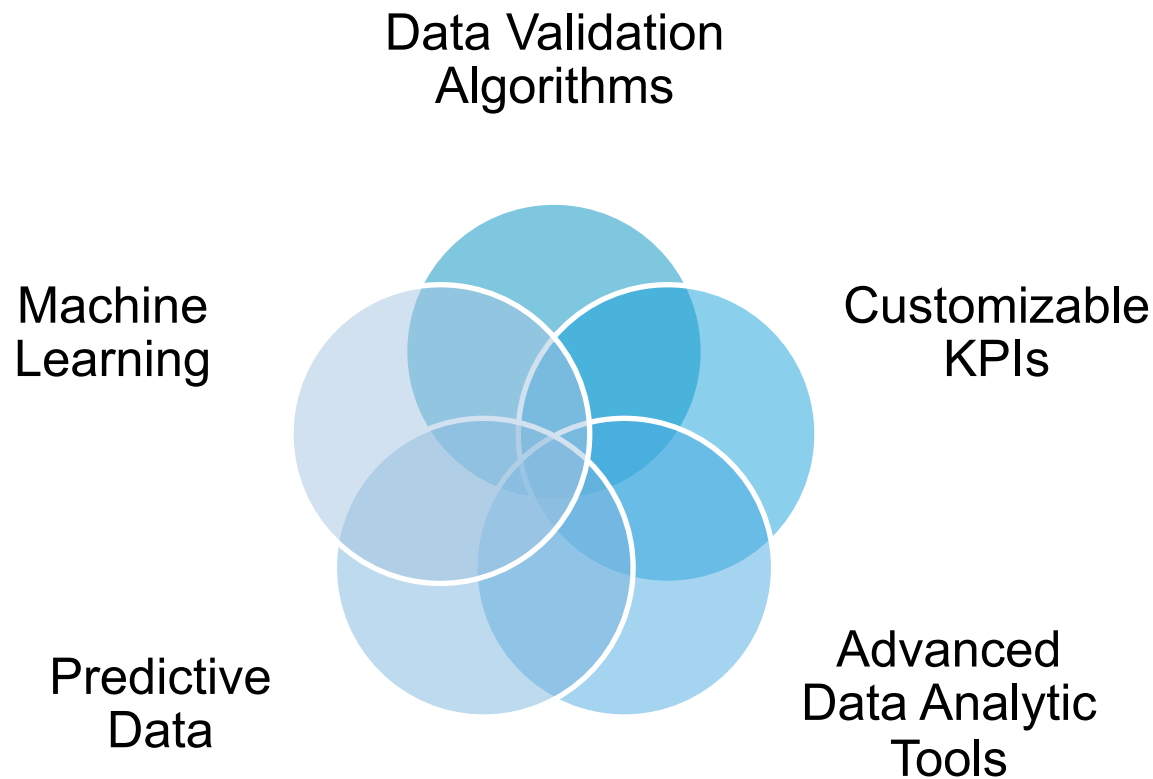
Data collection, validation and centralization is the starting point





BETTER DATA ALLOW FOR BETTER ANALYTICS

New analytic tools are emerging on a daily basis, but are useless without a healthy data set





BETTER ANALYTICS ALLOW FOR SMARTER DECISIONS

Smarter decisions can contribute to significant cost reductions of the O&M service provider

Examples of Smart Decisions in O&M

Better
Problem
Solving
(Based on
historic
experience)

Better
Maintenance
Planning
(Timing,
Frequency
and Scope)

Planning for
Predictive
Maintenance
(Flagging of
of field data)

Efficient
Corrective
Maintenance
(Combination
of Corrective
and
Predictive in
one truck roll)

Efficient
Purchasing of
Spare Parts

Better
Staffing
Decisions
(Matching of
technician
skill set with
problem)

Verification of
Subcontractor
Data (Own
calculation of
KPI data)



BluePoint

A SaaS enterprise class software platform
with a full set of best practice business process workflows
for solar asset management

