

Presented by: Gwendalyn Bender,

Head of Solar Product Development



Vaisala Is Your Weather Expert!

- We have been helping industries manage the impact of weather for nearly 80 years
- Our weather analysis and consulting services are based on proven science
- We help you understand the true impact of weather on your business, allowing you to improve efficiency and profitability
- Acquired 3TIER Inc. in 2013
 - Globally we have performed solar resource feasibility studies at nearly 800 projects totaling more than 42 GW on all 6 continents
 - We have performed over 5 GW of Solar Energy Due Diligence assessments
 - Our forecasting group is currently providing Wind and Solar Site Specific Forecasting for 18 GW on 4 different continents.



Different Data For Different Questions

Past Performance

- Was this an abnormal weather year?
 - Long-term satellite dataset
- How did I perform last month?
 - Onsite measurement station
 - Smaller sites could use satellite data
 - Compare to expected production
- How am I going to perform for the next 17 years?
 - Production data + onsite observations + satellite data

Future Performance

- What's going to happen in the next 15 minutes?
 - Sky imager or satellite interpolated cloud tracking
- What's going to happen tomorrow or this week?
 - Numerical Weather Prediction modeling + onsite measurements
- What's going to happen next quarter?
 - Climatology based seasonal forecasting

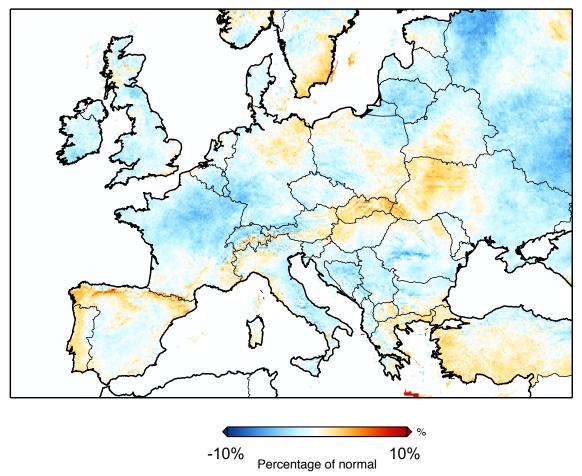
Reconciling Actual Power Production With Expected Power Production

- Was this year an exceptional year or did I choose the wrong location?
- Was it weather or equipment?
- What can I do to make the next day/month/year's production yield better?

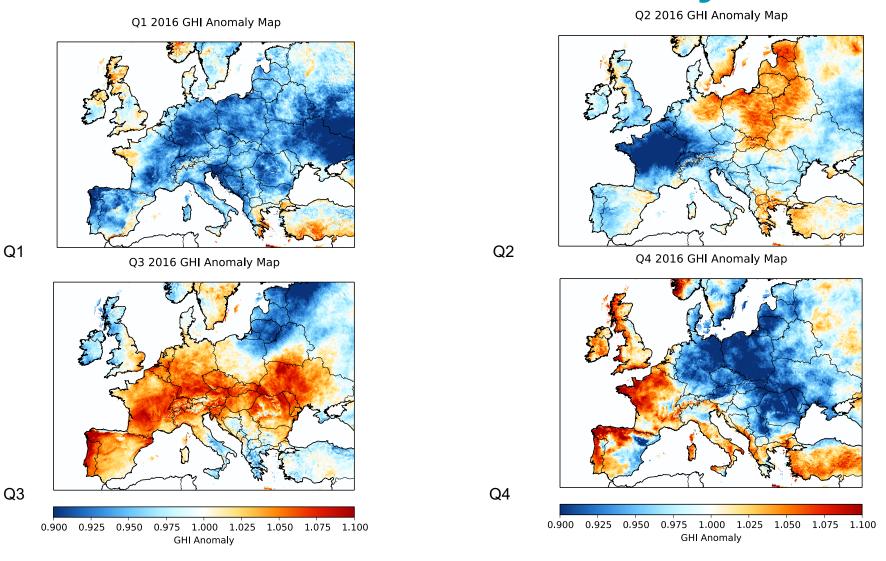


Solar Resource Variability Effects Performance

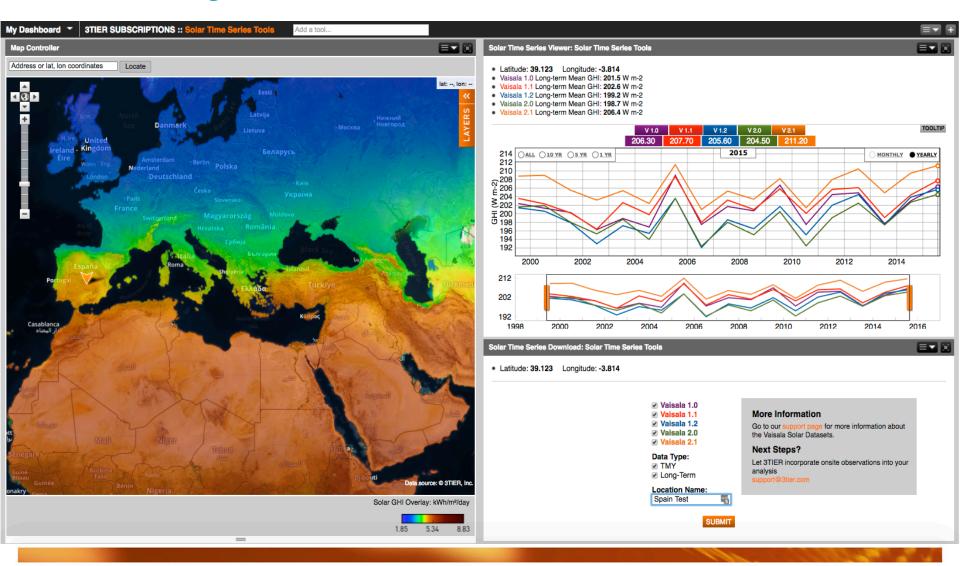
2016 Annual Average GHI Departure from Normal



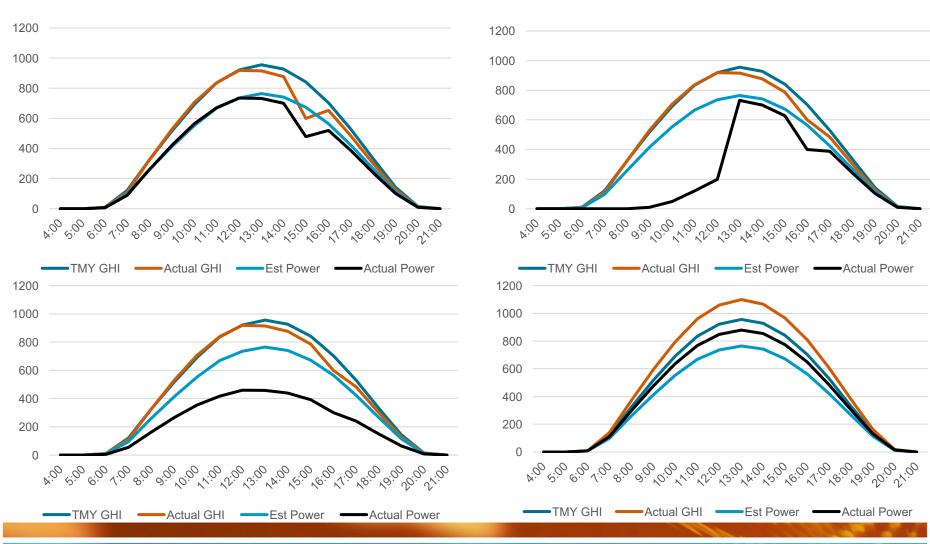
2016 Solar Resource Variability



Monthly Performance Reconciliation



Daily Performance Reconciliation

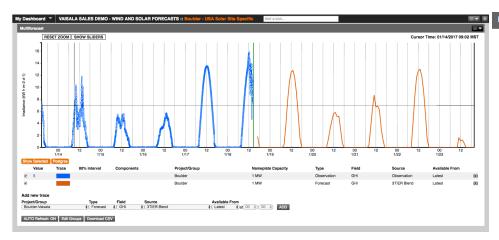


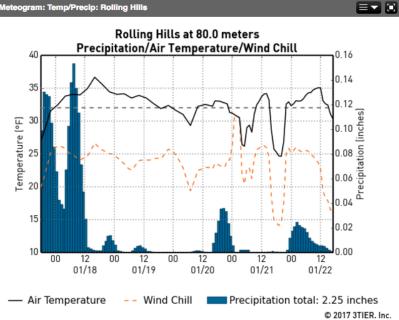
Forecasting Future Performance

- What good is a forecast for operations management?
- What is going to happen next quarter at my project or portfolio?
- How will I perform for the next 17 years?



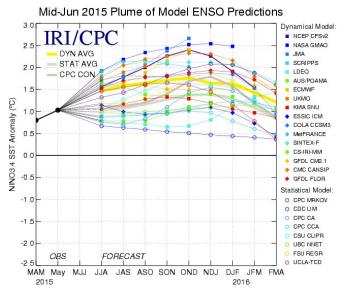
Day and Week-Ahead Forecasting for Scheduling Maintenance

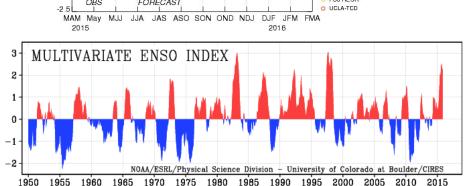


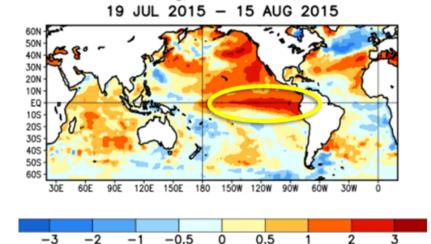


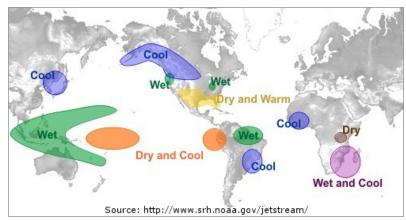
Long-term Planning with Seasonal Forecasting

Average SST Anomalies



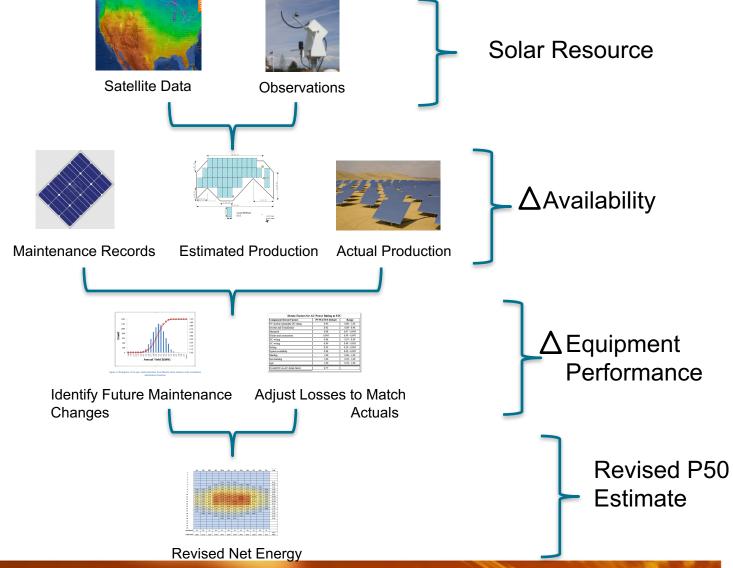






Standardized Departure

Forecasting Production For The Remaining Life Of **The Plant**



Reforecasting Example From The USA



Takeaways

Weather data is a key component to understanding project performance...

Spend less time and money chasing the wrong problem

...and doing proactive maintenance

Schedule ahead for maintenance during low production windows

It's less expensive than you think to gain this level of insight into your project or portfolio!

For product information or trial access to the online tools contact: energy@vaisala.com

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