

Sales /Business development - pv magazine group (m/f)

pv magazine group is leading the global market of solar photovoltaic trade magazines with its print magazines and digital platforms in English, German, Chinese, Spanish, Portuguese and Japanese covering key solar markets worldwide.

In order to strengthen the sales team located in Berlin, Germany, **pv magazine group** is looking for an ambitious sales colleague with **significant sales experience** as of February 01, 2018.

Your tasks include the following items in particular:

- acquisition of advertising and sponsoring as well as support for domestic and international customers (print and online)
- visits to customers and trade exhibitions in Germany and foreign countries
- opening up new customer segments and further development of the entire media and events portfolio

Based on the qualifications and knowledge listed below you fit perfectly into the young and dynamic team at pv magazine:

- university degree
- several years of experience in sales, particularly in advertising sales
- fluent business German and English are required
- A very good knowledge or fluency in other foreign languages is an advantage (for example, Spanish, French, Italian, Portuguese, Chinese or Japanese)
- confidence in contacting and dealing with customers
- experience abroad is an advantage
- experience in using project tools like Salesforce, a high level of motivation and commitment, personal responsibility, ability to cope with stress, ability to work as part of a team and willingness to travel
- interest in the topic of renewable energies (technical knowledge is an advantage)

We offer:

- a full-time position
- suitable pay
- very good work conditions in a highly-motivated, international team

Please send your application along with your salary requirements and information regarding your earliest possible starting date to jobs@pv-magazine.com

We are pv magazine.

We are where you are doing business worldwide!

