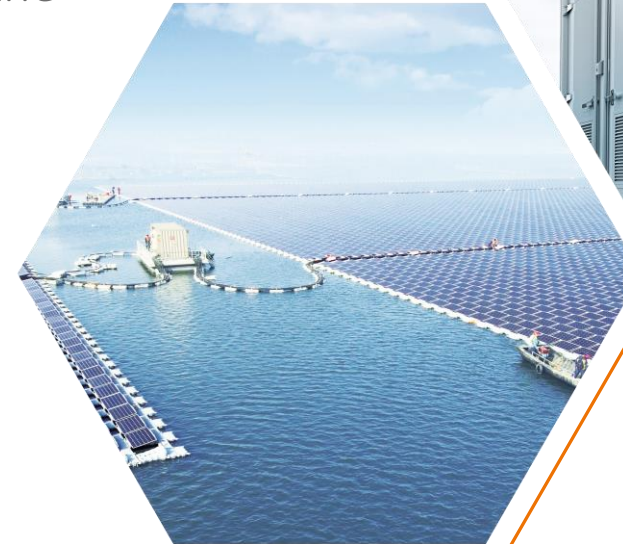


**SUNGROW**  
Clean power for all

## pv magazine webinar

How to best deliver PV for corporate clients and profit for the burgeoning C&I market segment

Robert von Wahl, Key Account Manager, Sungrow Germany



# SUNGROW: A GLOBAL BRAND MADE IN CHINA

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Strong **+20-year** track record in the PV space

A globally leading inverter solution supplier in the renewable energy sector with nearly **90 GW** shipped worldwide

Sungrow products power installations in over **60** countries, maintaining a worldwide market share of over **15%**. In total, the company has over **3000** employees.

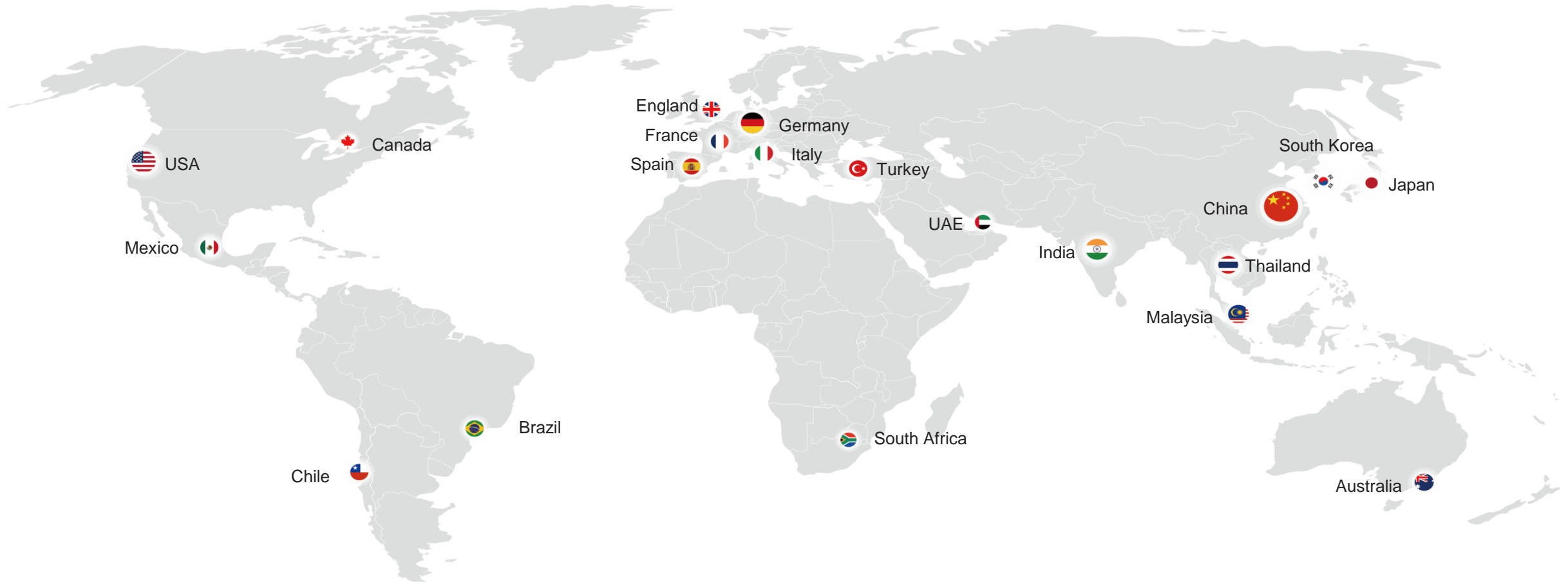
Largest dedicated R&D team in the industry and a broad product portfolio offering PV inverter solutions as well as energy storage systems for **utility-scale, commercial & industrial** and **residential** applications

**100% Bankable** according to Bloomberg New Energy Finance



# SUNGROW'S GLOBAL NETWORK

Nearly **90 GW** of Sungrow products have been shipped globally

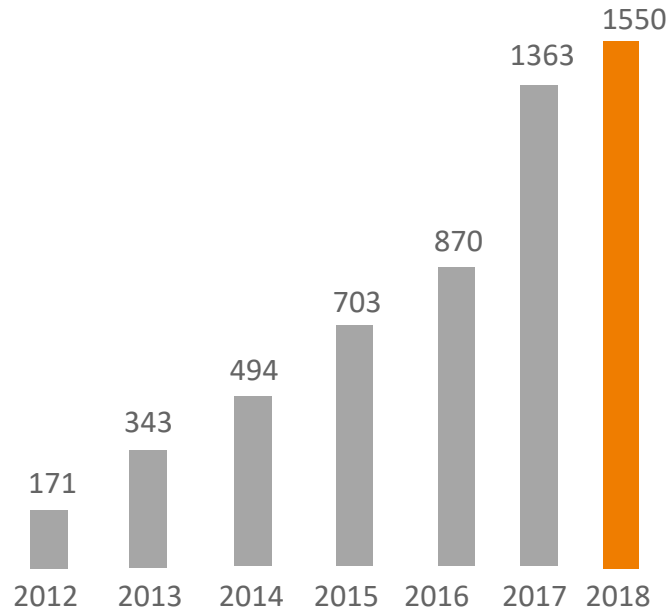


# STRONG FINANCIAL FIGURES

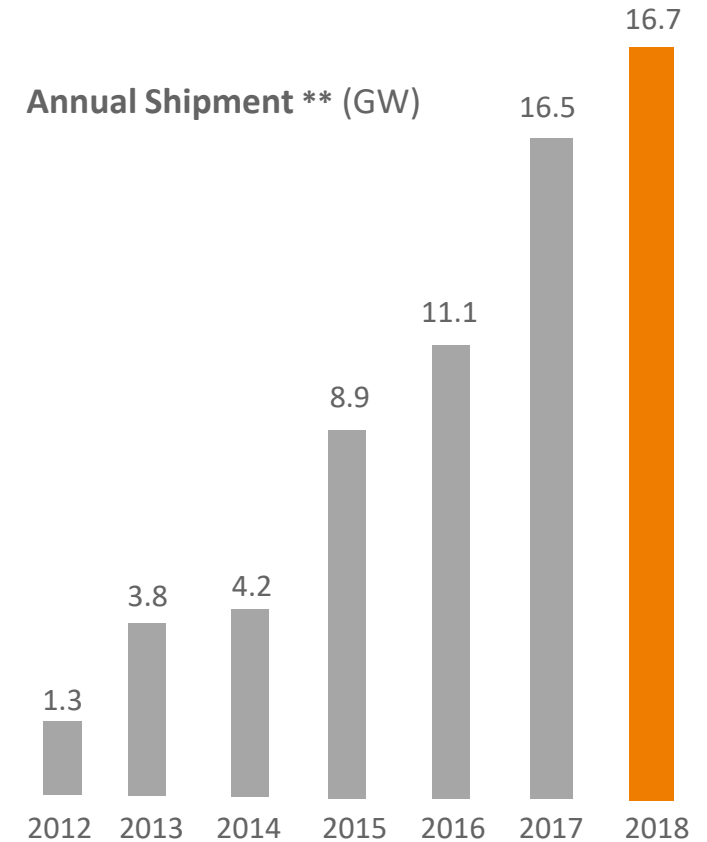
- ▶ 2012–2018 Revenue **44.4%** CAGR
- ▶ Accumulated global shipments hit **87 GW** as of HY1 2019
- ▶ **+15%** global market share\*\*\*
- ▶ **14.56%** Year-Over-Year growth in revenue
- ▶ **Net income** (million USD)

Year	2014	2015	2016	2017	2018
Net income (Million USD)	45.98	65.40	80.23	155.9*	120

Sales Revenue\* (Million USD)



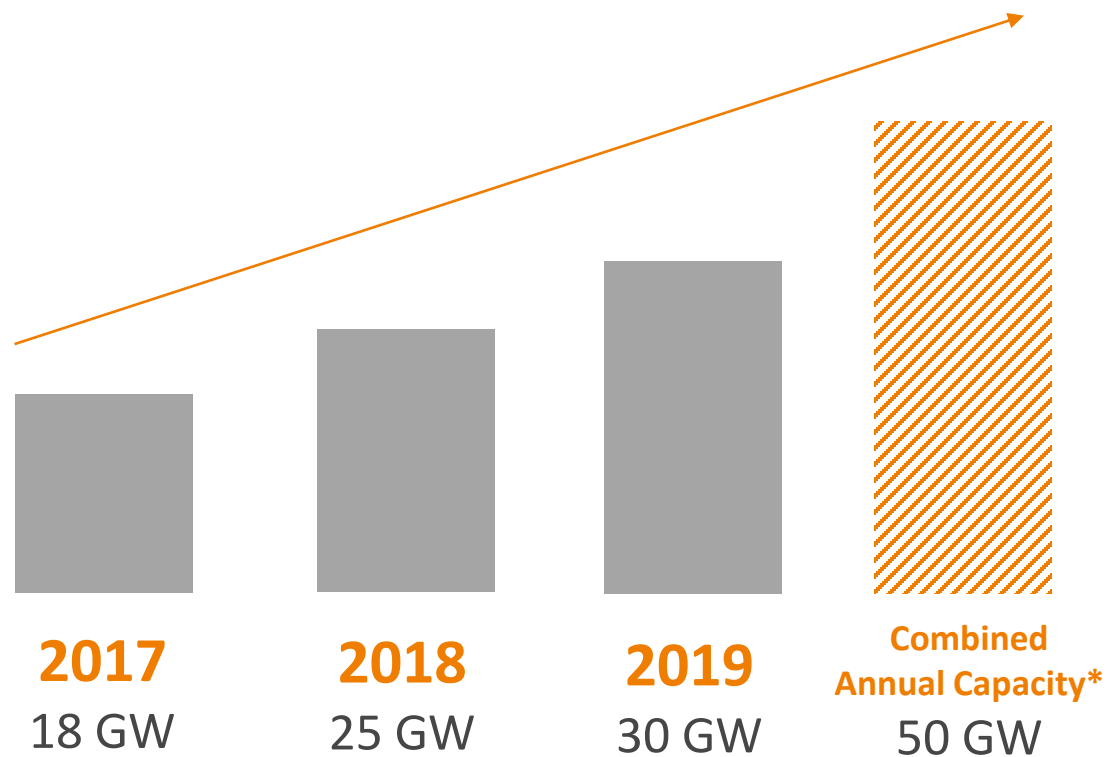
Annual Shipment \*\* (GW)



**Sungrow is strengthening amid industry consolidation**

\*Data converted from RMB by adopting historical exchange rates; rounded | \*\* Data from Sungrow Annual Financial Report | \*\*\*According to BNEF

# GLOBAL PRODUCTION CAPACITIES



\*With Sungrow's brand-new manufacturing site the company will manufacture PV inverters, all-in-one energy storage systems as well as new energy automotive drive systems for the global market, setting its global combined annual manufacturing capacity to 50 GW after full operation.



# We look forward to hearing from you!

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