Webinar powered by

JinkoSolar

18 June 2020

2 PM - 3 PMCEST, Berlin

| GST, Dubai 4 PM - 5 PM



Mark Hutchins Editor | pv magazine



Tiling ribbon technology and the system implications of 500 W+ modules



Mohammed Saady Dweik Hemanshu Sugandhi **JinkoSolar**



Nextracker



Rizwan Razaq Huawei



Nextracker-Jinko Bifacial Module Compatibility

MANAGEMENT THE PARTY OF THE PAR

AND DESCRIPTION OF THE PARTY AND DESCRIPTION

THE REPORT OF THE PARTY OF THE

THE REPORT OF THE PARTY OF THE

THE PROPERTY OF THE PARTY OF TH

Tracker + PV Technology Partners for Lower LCOE and Higher Energy Performance

THE RESIDENCE OF THE PARTY OF T

THE PERSONAL PROPERTY AND PARTY OF THE PERSONAL PROPERTY OF THE PERSONA

Hemanshu Suga

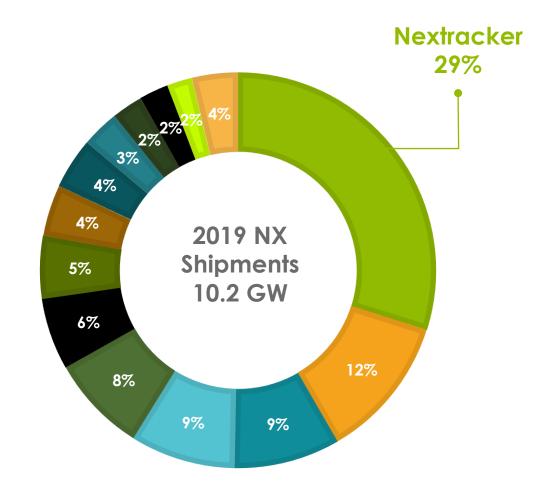
Director Business Development, Emerging Market

> WHITE THE PROPERTY AND THE PARTY OF THE PART THE PROPERTY OF THE PARTY OF TH

Company Background

#1 Global Market Leader in Solar Tracking Five Consecutive Years 2015-19

- 35 GW trackers in operation or under construction, 8.8GW bifacial operational or under construction, >5 GW in MFIAT
- Nextracker's Middle East market share grew YOY, skyrocketing from 10% in 2018 to 30% in 2019.
- Wholly-owned subsidiary of investment-grade company: Flex (NASDAQ "FLEX")
 - \$26Bn annual revenue, \$14Bn balance sheet
- 375 staff worldwide, 8 global offices
- Product lines: solar trackers, software and control monitoring
- Deep bench of PV and solar tracker experience: collective 300 years with utility-scale and distributed generation or C&I application experience



Source: WoodMackenzie Research & IHS Markit, 2020



Leading Developer Customers in the Middle East Indian **Africa Turkey (MEIAT)**























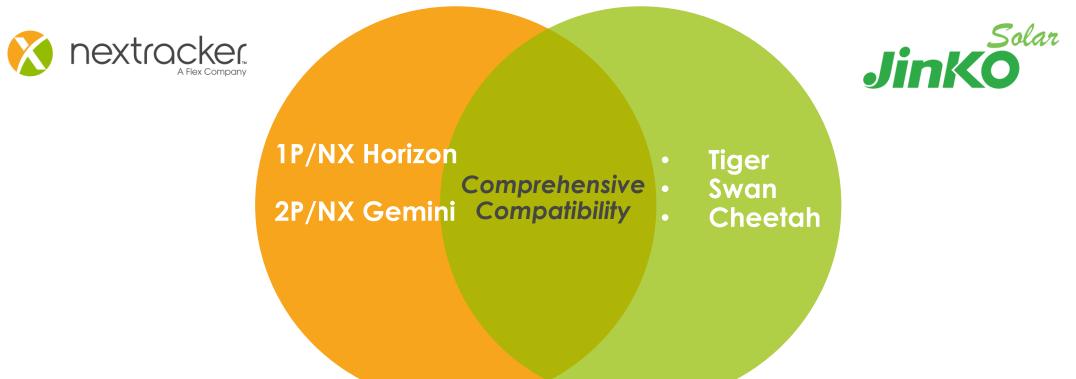






Comprehensive Compatibility with Jinko Solar Modules

Proud collaborative partners in research and product development since 2013



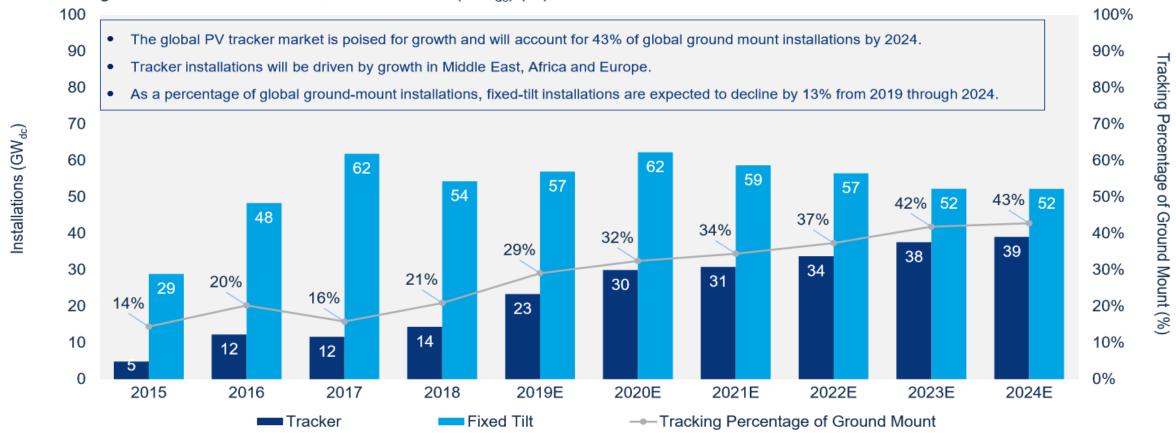
- Jinko Solar is a reliable and strategic partner to NEXTracker for continued lowest LCOE
- Tiger module improves tracker cost efficiency by increasing total watts/tracker, versus M2 wafer modules.



Solar tracker installations will grow on average by 11% annually from 2019-2024

2019 will see the largest uptick in tracker installations as the market experiences 62% YoY Growth

Global PV ground mount installations, 2015 – 2024E (GW_{dc}) (%)



Source: Wood Mackenzie, 2019



Nextracker Product & Services Ecosystem

SOLAR TRACKER PORTFOLIO





NX Horizon™ & NX Gemini™

Industry's Most Advanced Smart Solar Tracker Portfolio, optimized for range of tier one modules including monofacial, bifacial, and FSLR S6

SOFTWARE & CONTROLS





TrueCapture™ & NX Navigator™

Smart software and control platforms that improve monitoring precision and increase energy yield up to 6%

NX Data & Monitoring Control Services

Suite of advanced data and software-driven digital services that dramatically improve asset management efficiency and lower operating costs.





NX Horizon Bifacial Enhancing Features



"High-rise" Rails 90mm tube to cell



Bearing Gaps and piers designed to not shade back side



Drive System Gap

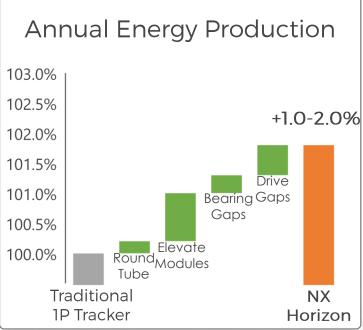


NX Horizon Bifacial Advantages vs. Traditional 1P Trackers

1.5- 2.0% Increased Annual Energy



- 1. Torque Tube Shape
- 2. Module Elevation
- 3. Bearing Gaps
- 4. Drive System Gap





NX GeminiTM: two -in portrait smart solar tracker



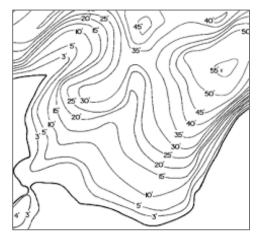
NX Gemini target applications



Hard soils



High winds



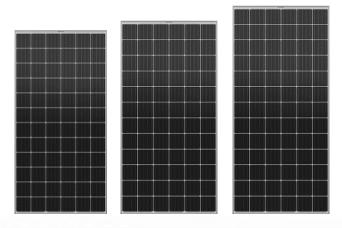
Undulating terrain



Robotic cleaning



Irregular layouts



Module flexibility





More Power Gains from Jinko Bifacial Modules

- Fremont has a dry and warm summer then a wet and rainy winter.
- The project is located in the outdoor field test station of solar tracking firm Nextracker.
- The ground is light gray gravel and the measured albedo of the site is around 20%.
- Cumulative gains to date greater than 8%, which is in-line with PVSys modeled values









Bifacial test facility at Center for Solar Excellence, Fremont, CA.



Module Size Compatibility with Nextracker

NEXTracker can accommodate complete range of form-factors

- a. 1P Horizon: Cell sizes from 156 to 210mm
- b. 2P Gemini: Cell sizes from 156 to 210mm
- c. 72/144 and 78/156 cell modules

Cells/Mod	Typ. Cell Class	Typ. Cell Size (mm)	NX Horizon	NX Gemini
72 full 144 split	M2	156.75	V	V
	G1/FSQ	158.75	V	V
	Jinko Solar	163.75	V	V
	M6	166	V	V
78 full 156 split	M2	156.75	V	V
	G1/FSQ	158.75	V	V
	Jinko Solar	163.75	V	V
	M6	166	V	V
150 split	M12	210	V	V

Large module sizes (210mm) will be supported on both NX Horizon and Gemini



Thank you

Hemanshu Sugandhi

Director, Business Development

Emerging Markets

Nextracker

hsugandhi@nextracker.com



