

Webinar powered by

Clean Power Research

29 September 2020

4 pm – 5 pm | CEST, Berlin

3 pm – 4 pm | BST, London

10 am – 11 am | EDT, New York

9 am – 10 am | CDT, México



Tim Sylvia

Editor | pv magazine



Solar Resource Data for Project Development & Financing



Hannah Staab

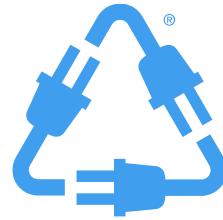
Natural Power



Adam Atkins

Clean Power Research

Solar Resource Data Considerations for Project Development & Financing



Today's Speakers

Clean Power Research & Guest: Natural Power



Adam Atkins
Business Development Manager
Clean Power Research



Clean Power Research®



Hannah Staab
Principal Advisor – Europe



Clean Power Research®

Clean Power Research: Leadership & Impact in the Solar Industry

Solar Industry Focus

- 20+ years of solar industry leadership
- Proven solar data methodology & validation
- Data & services widely accepted

Software

SolarAnywhere® family of products includes:

- Data (TGY & Sites)
- SystemCheck®
- Forecast

Experienced Team

- Research & development led by experienced solar scientists
 - Dr. Tom Hoff, PhD
 - Dr. Richard Perez, PhD (SUNY-Albany)
 - Dr. Marc Perez, PhD
- >60 employees; 30+ researchers, software engineers, & SMEs

Solar Industry Impact

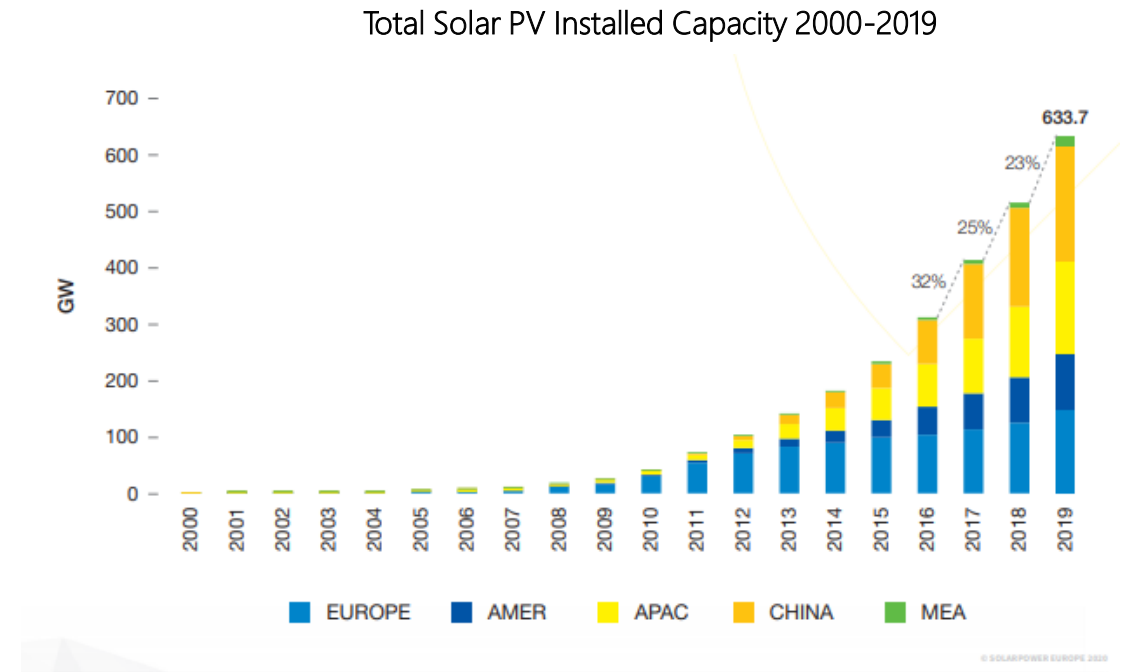
- 8GW of financed and interconnected solar in 2019
- Monitoring over 1 million operational solar systems



Quality Solar Data: A Critical Component of Success

Satellite-based irradiance data has been a significant driver of the solar industry

- Reduced resource assessment costs and time
 - Less dependence on ground-based irradiance measurements
 - Multiple decades of data to understand interannual variability
- Rapidly increased project development cycles and reduced risk for investors
- Solar industry growth, at scale, across the globe



Source: Global Market Outlook For Solar Power / 2020 - 2024, p. 20, Solar Power Europe

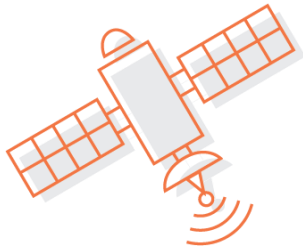
Choosing Solar Data Wisely

Solar assessment considerations for project development

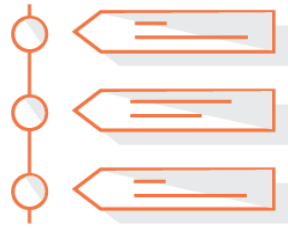
- Prospecting: Understanding and trusting solar resource accuracy, uncertainty and risk
 - Ground vs. satellite measurements?
 - Interannual variability
- Mid-stage: Making informed and expedient decisions
 - Opportunities in unexplored regions
 - Comparing projects across a large portfolio
- Financing: Avoiding surprises
 - Sudden changes to resource and energy assessment during due diligence
 - Irradiance shopping



Reducing Performance Risk: Attributes of Bankability



**Validated & Well
Understood
Uncertainty**



Consistent



**Accepted and
Trusted**



**Comprehensive and
Accessible**

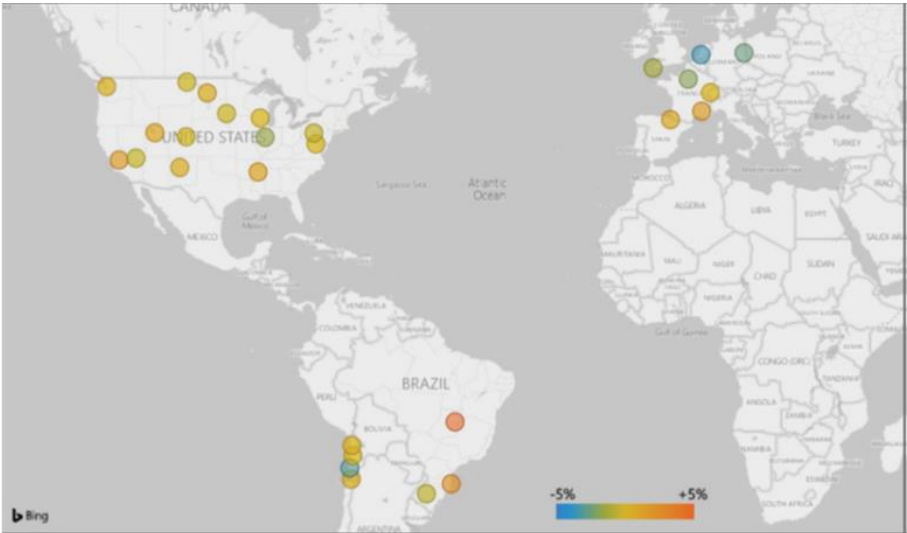
Validated for Accuracy



Understanding the statistics requires additional scrutiny

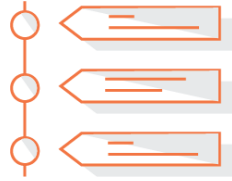
- Validation statistics are trustworthy if they're easily duplicated
- Validation statistics are meaningful when reliable ground station data is used
- Validation over many continuous years prevents "cherry picking"
- Test new datasets against existing ground and satellite-based irradiance datasets to compare and ask questions

SolarAnywhere® Validation



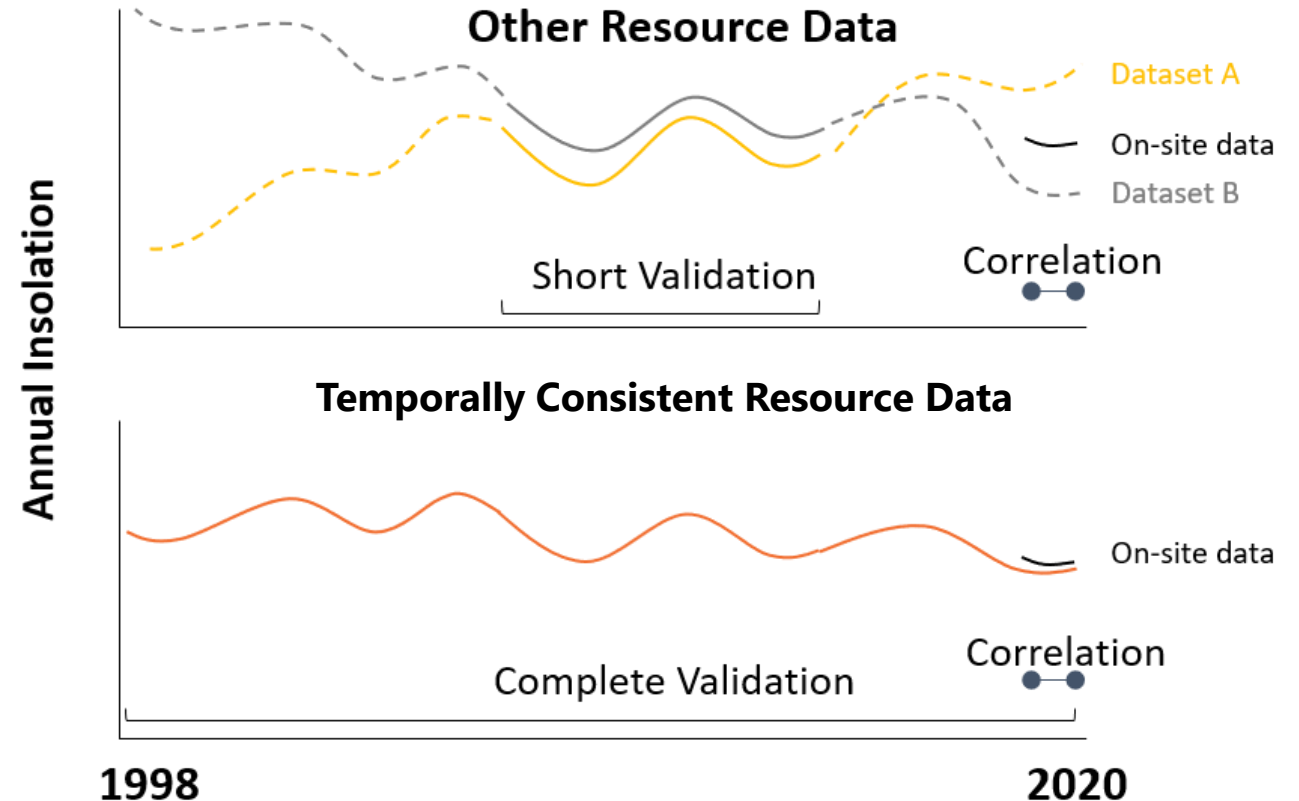
	Annual			
	rMBE	Standard Dev.	95% C. I.	Ref. Years
North America	+0.1%	1.6%	[-3.1%, +3.3%]	207
South America	+0.6%	2.2%	[-3.6%, +4.9%]	48
Europe	-0.8%	2.2%	[-5.0%, +3.4%]	107
All	-0.1%	1.9%	[-3.9%, +3.7%]	362

Temporally Consistent

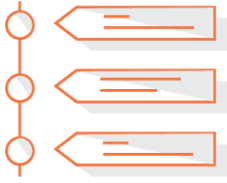


Accuracy of the long-term mean irradiance is crucial

- Cherry picking hides potential model inconsistencies, leading to biases and inaccurate project value calculations
- Validation with ground measurements of 10-20 continuous years is key for accurate long-term energy forecasts
- A temporally consistent dataset improves accuracy of P50 and P90 estimates

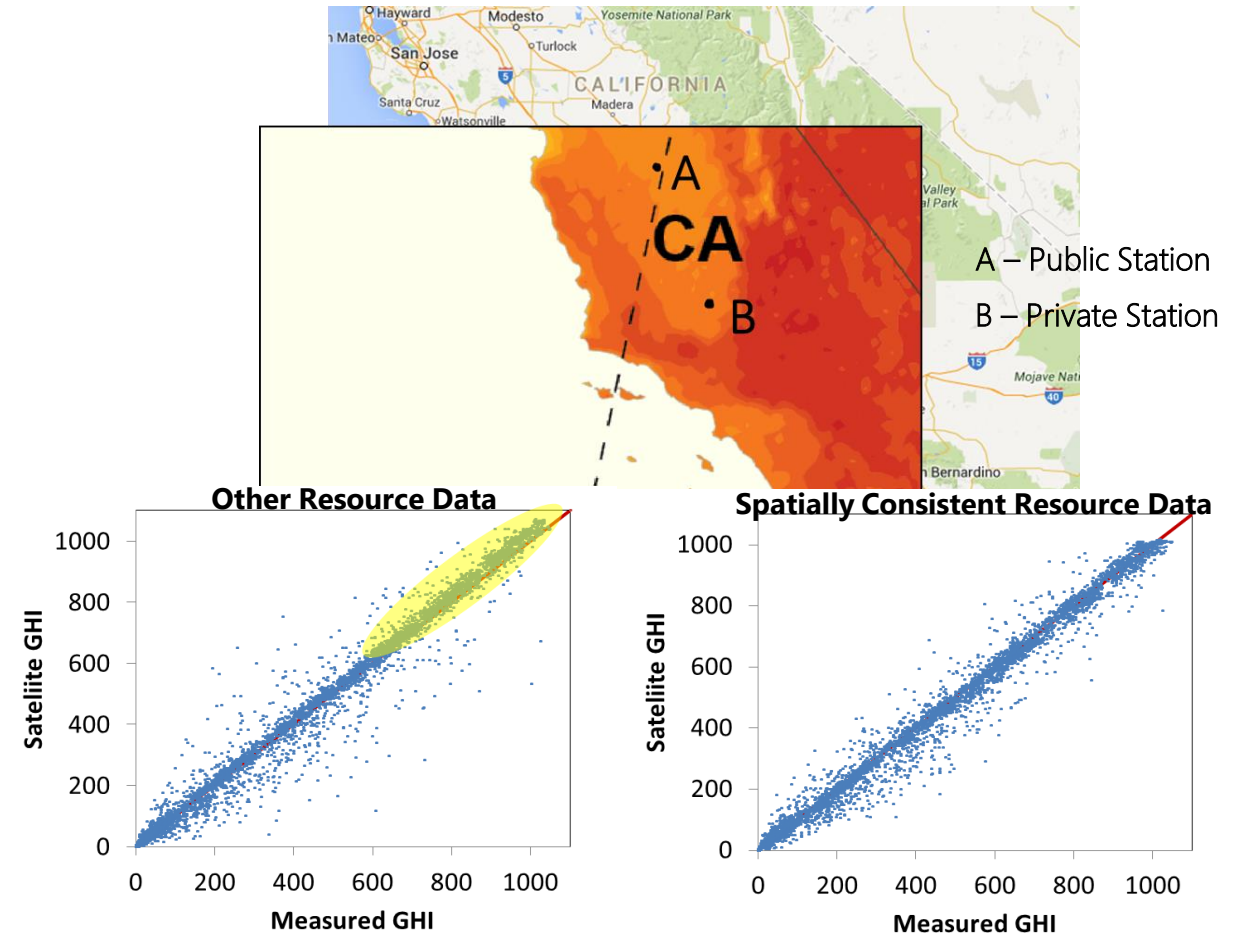


Geographically Consistent



Is the dataset spatially consistent?

- Satellite model must be spatially consistent to avoid “unknown uncertainty”
- Satellite-based irradiance models shouldn't rely on ground-based data for regional tuning
- Enables fast comparison of projects across a broad portfolio
- Reduced time and cost of development in new regions

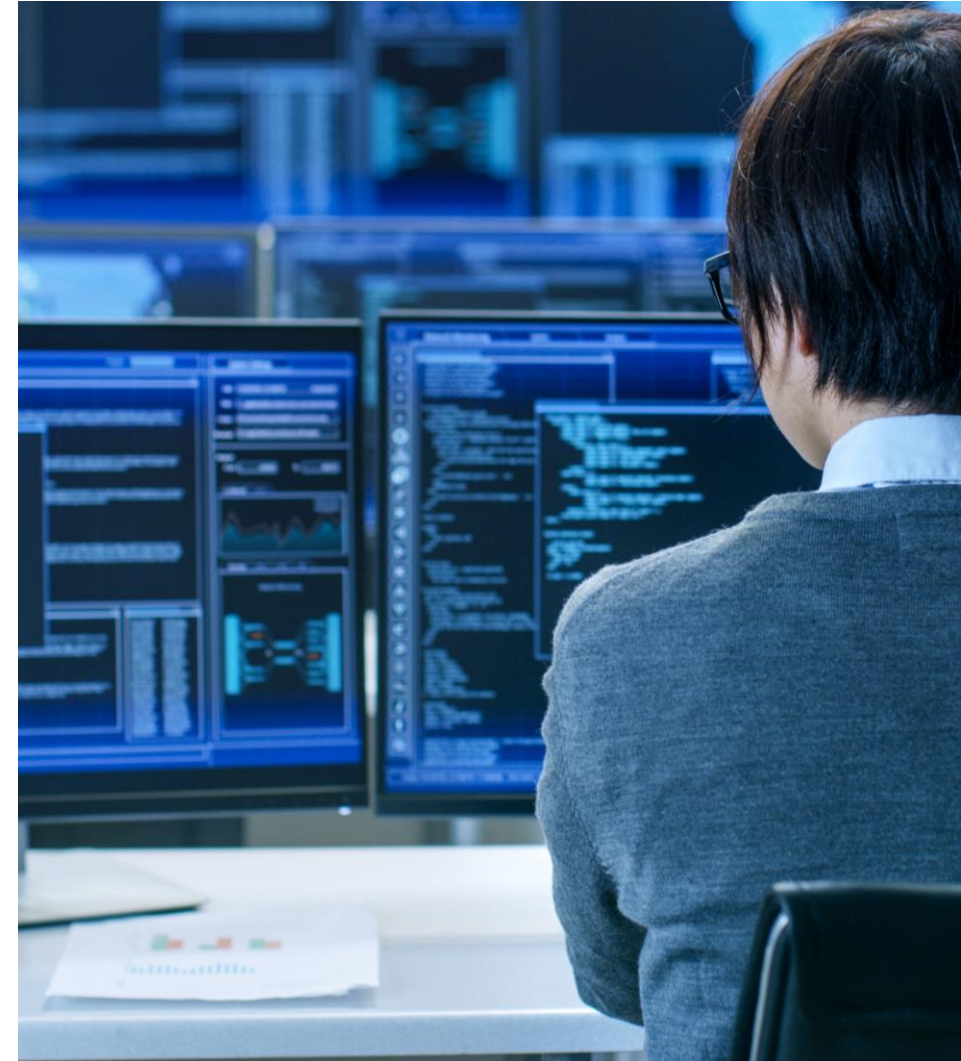


Comprehensive and Accessible

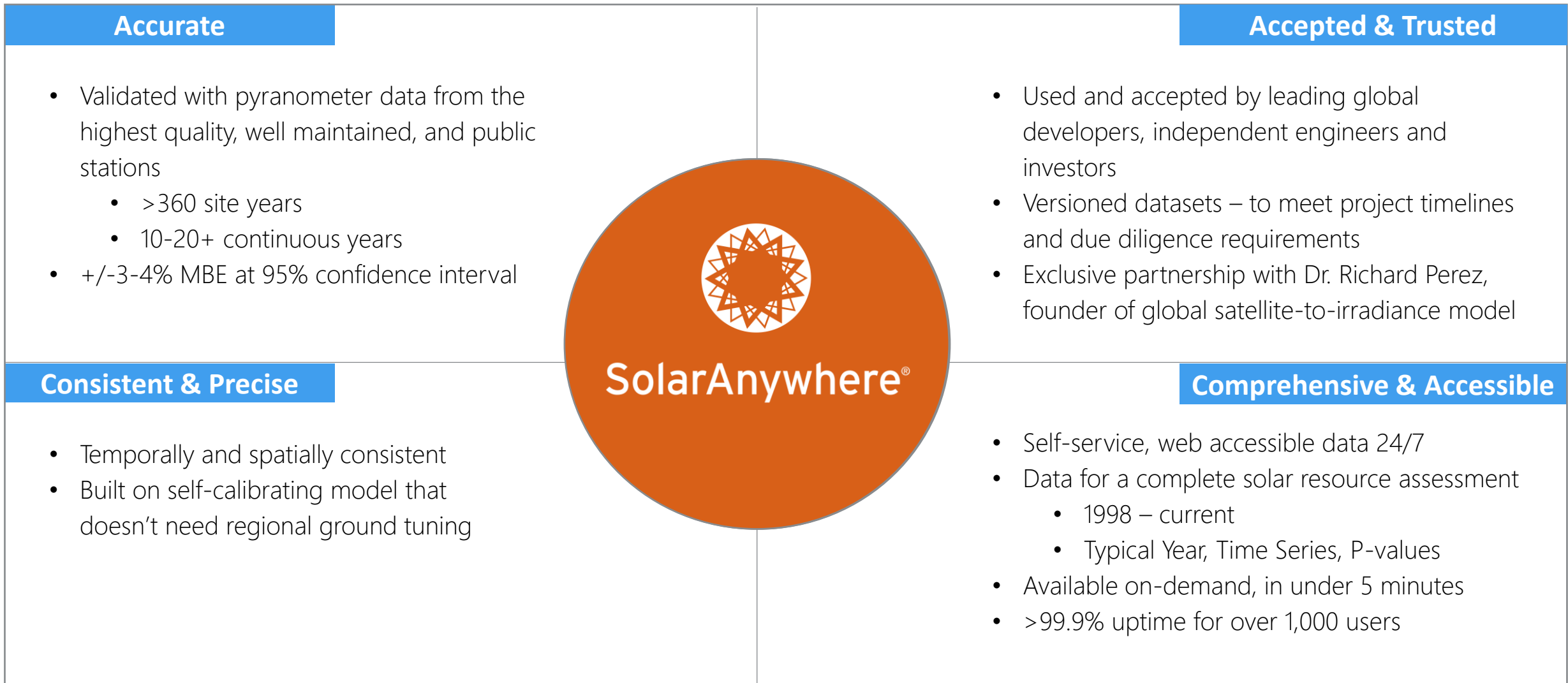


Will the dataset and tools help you stay competitive?

- Weather variability emphasizes the importance of incorporating recent data
- Competitive tenders and RFPs require rapid responses without waiting on slow solar data delivery
- Companies are becoming more distributed and require workflow collaboration
- Comprehensive data needed to model solar, solar+storage, or hybrid projects



SolarAnywhere Helps Project Stakeholders Make Better Decisions



Natural Power

Success in European Solar Advisory

- Independent renewable energy consultancy, with over 25 years' experience in providing services across the project lifecycle
- Solar PV activity - feasibility assessments, permitting, design and construction to project finance and M&A due diligence
- Over 8 GW of solar due diligence mandates and over 6 GW of solar energy yield assessments worldwide
- Recent European work includes advising on competitive auction strategy in Ireland, performing due diligence on subsidy-free UK and Iberian assets, and acting as Owner's Engineer in France



Discussion

Q&A Session & Dialogue between the Editor, Natural Power, Clean Power Research

Thank You



Clean Power Research®