GOODWE YOUR SOLAR ENGINE | GOODWEEK 2021

GoodWe Solutions
- Leading Solar Trend

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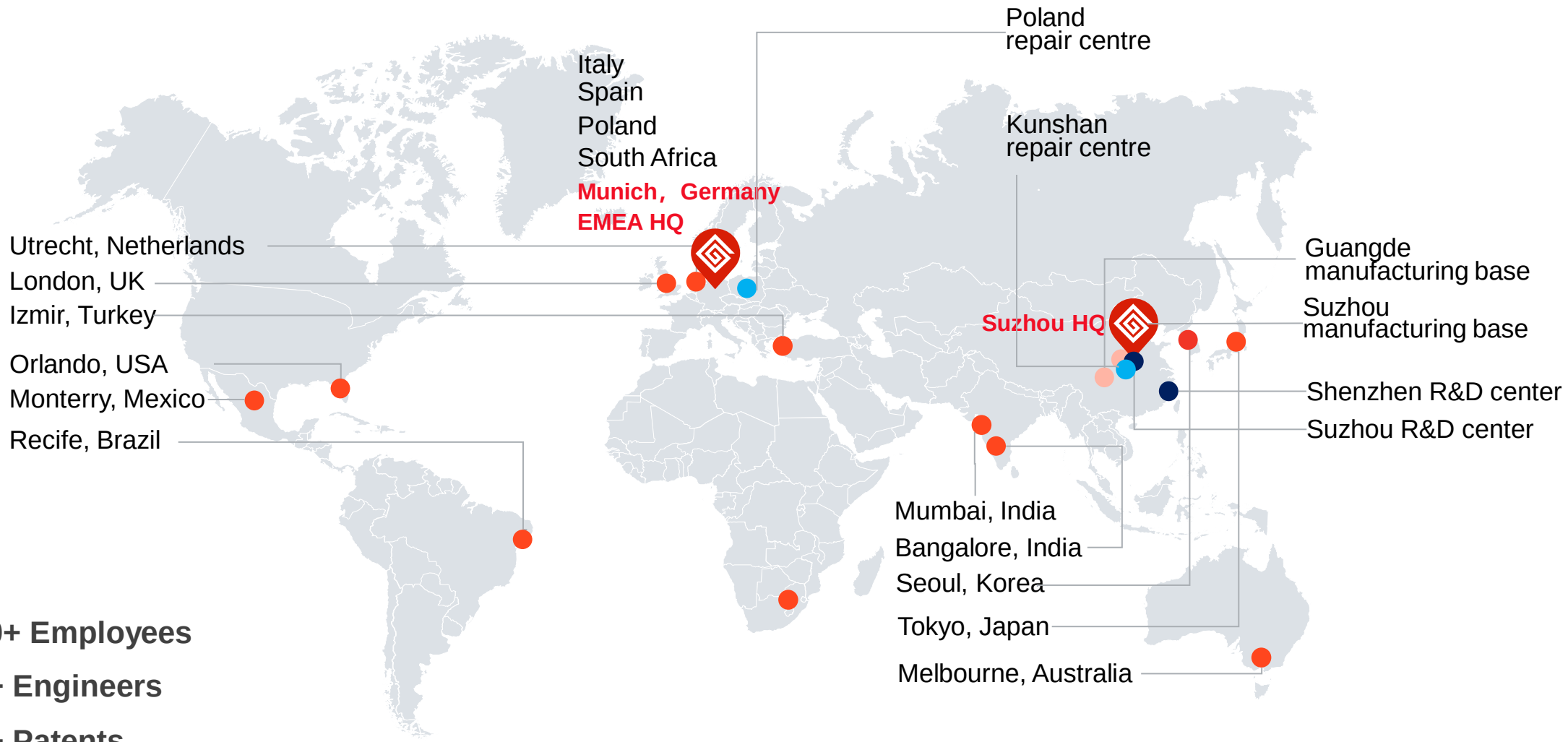
GoodWe Global Presence



- **2000+ Employees**
- **300+ Engineers**
- **130+ Patents**
- **20GW+ Production capacity**

Data may change without prior notice

GoodWe Product Portfolio

NEW 2021

String inverters			Storage inverters		Battery storage	
Residential 0.7 – 15 kW	C&I 20 – 120 kW	Utility Scale 136 – 250 kW	Hybrid 3 – 10 kW	AC coupled 1 – 50 kW	Battery (LV & HV)	All-in-one storage

Energy Management & Communications

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GoodWe: Globally leading inverter manufacturer

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TÜVRheinland®
Precisely Right.
ALL QUALITY MATTERS AWARD

2015 - 2019

String
NO.4
3-Phase
IHS Markit

2018

EUPD RESEARCH
TOP BRAND PV
INVERTERS
AUSTRALIA
2020

2017 - 2020

reddot

2018

ENERGY STORAGE
Inspection
2020

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Customer oriented After-Sales Service with a strong local presence in EMEA

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	DE	AT	CH	IT	SP	PT	FR	NL	BE	UK	IE	PL	GR	RSA	Other EU	Other EMEA
Local GoodWe technical hotline	●			●	●			●	●	●		●	●	●		
Technical support in local language	●	●	●	●	●	●	●	●	●	●	●	●	●	●	EN	EN
Product replacement from local warranty stock	●			●	●			●		●		●	●	●		
Product replacement from central EU warranty stock	●	●	●	●	●	●	●	●	●	●	●	●	●		●	●
Installer fixed rates	●	●	●	●	●	●		●	●	●		●	●			
On-site technical support	●	●	●	●	●	●	●	●	●	●	●	●	●	●		
Repair service in central EU repair centre (string inverters)	●	●	●	●	●	●	●	●	●	●	●	●	●		●	

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Overall Market Trends in EMEA

1. **Renewable energies as a major measure to counter economic downturn from Corona pandemic across EU**

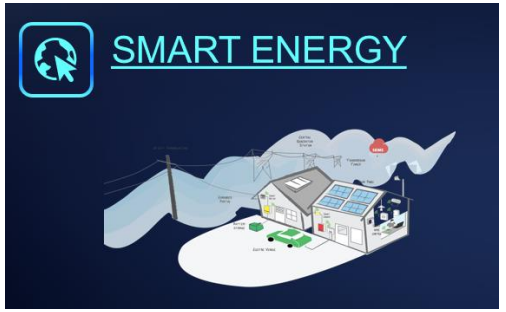
2. **Strong recovery of European PPA markets in 2021**
   (ES, DE, FR, UK etc.)

3. **Growing demand* in Hydrogen in next decades**
   Green Hydrogen as most significant driver due to ecological and economical factors
   (*Aurora Consulting: factor 8 from 2020-2050, 2500 TWh in 2050)

Overall Market Trends in EMEA

4. **Smart Energy Management / Integration**

   Controlled production, usage and scheduling of electrical energy as an integral part of further electrification and energy optimization



5. **Growing sizes of PV systems in residential segment***

   (*according to HTW Berlin this secures best PBT)

6. **Storage (Residential & Commercial) as an additional growth opportunity in more European markets**

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THANK YOU!