

# **BYD BATTERY-BOX** EFT-Systems GmbH

PV Magazine Webinar



## BATTERY-BOX PREMIUM



HVS / HVM



LVS



LVL





Guadeloupe



Svalbard



Senegal



4 - 980 kWh // ON-or OFF-Grid // Flexible Inverter Combinations (Flexible power; 1- or 3-phase; UPS; AC or DC; High or Low Voltage..) // Flexible Location // ROW Warranty // ...



# GET TO KNOW THE BATTERY-BOX AND BE PARTNER

Basic Knowledge (~15 min)



<https://www.youtube.com/watch?v=x46XoeZlzwk>

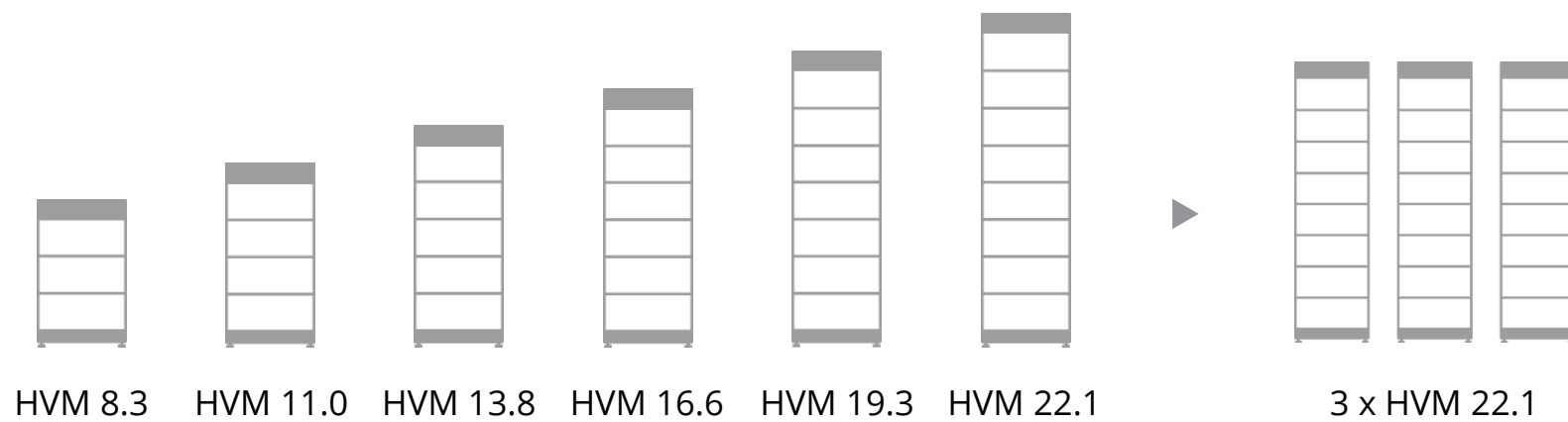
Technical Knowledge (~60 min)




Online  
Training

[WWW.BYDBATTERYBOX.COM](http://WWW.BYDBATTERYBOX.COM) // [WWW.EFT-SYSTEMS.DE](http://WWW.EFT-SYSTEMS.DE)

## HVS / HVM





# HOW TO CHOOSE A BATTERY SYSTEM?

## FUNCTION



- Flexible capacity (5 – 58 kWh)
- Extend Anytime
- Flexible & high power
- 1- or 3- phase
- Backup (with PV charging)
  - Full Backup
  - PV-Point (simple Plug)
- Smart Integration (EV / Heat Pump...)
- Flexible location (in- or outdoor / wide temp. range)

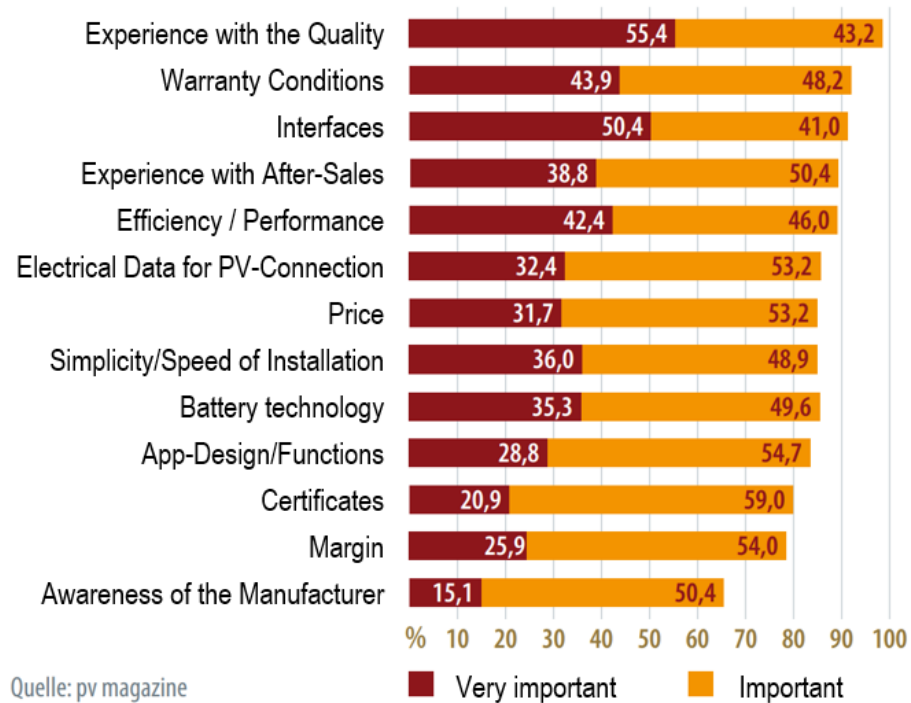






# SURVEY: CRITERIA FOR CHOOSING A BATTERY SYSTEM

*What significance do you attach to the following points when selecting storage systems in comparison?*



Significantly more than half of the participants rated these 13 criteria as important to very important.

Survey of PV Magazine in german speaking markets

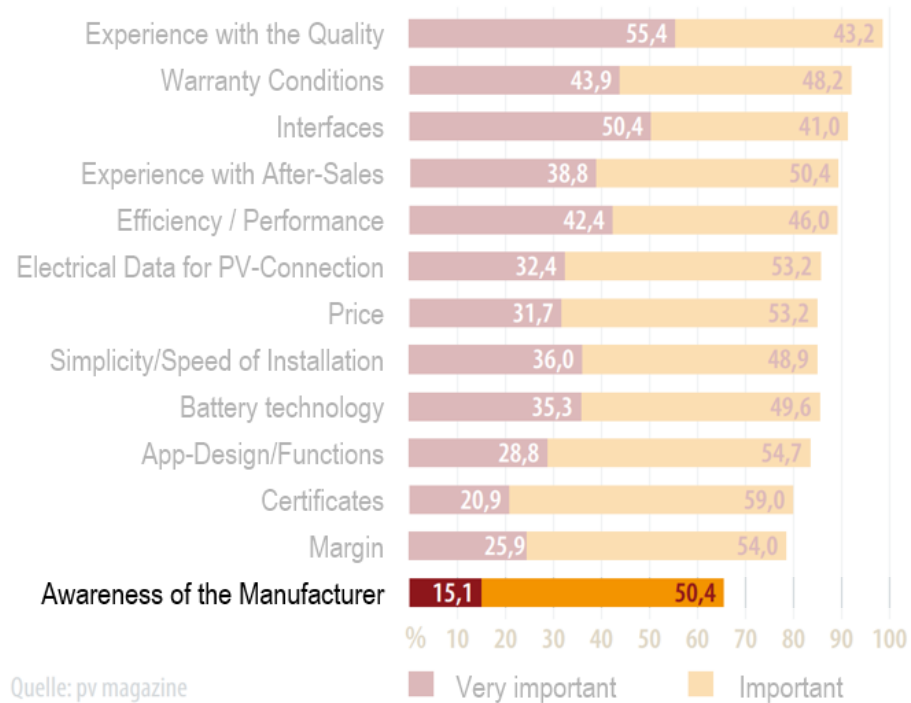
Survey Participants:

- 208 participants that installed combined 27.500 systems

<https://www.pv-magazine.de/2021/07/02/die-3-top-heimspeichermarken-der-installateure-sind-byd-vor-e3-dc-und-lg/>

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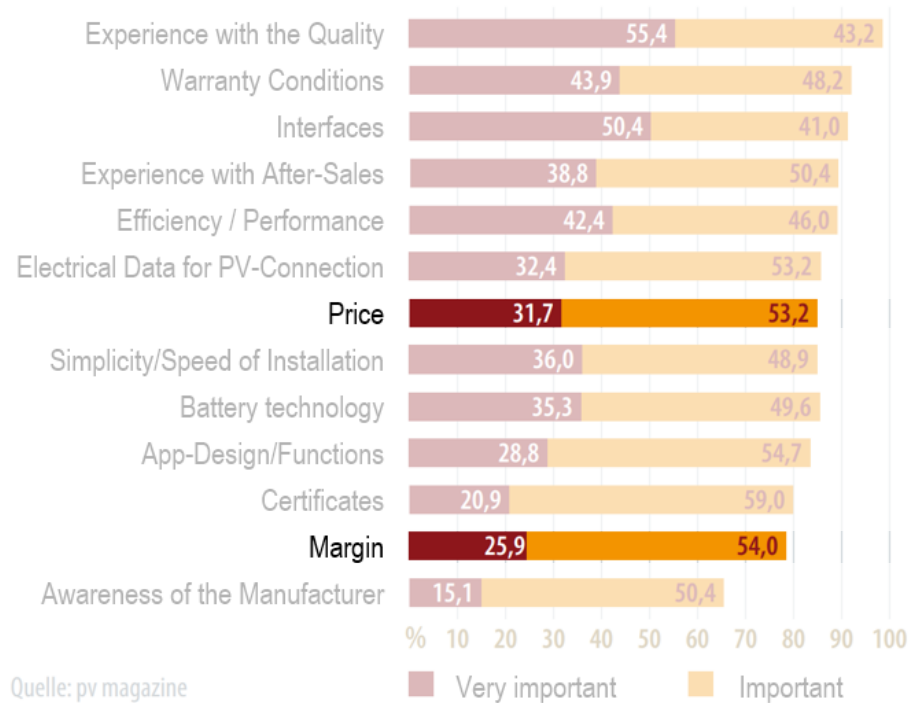


- Size and reliability of manufacturer (service / availability)
- Company contribution to sustainability

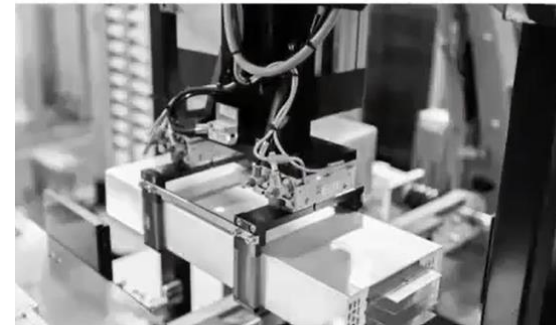


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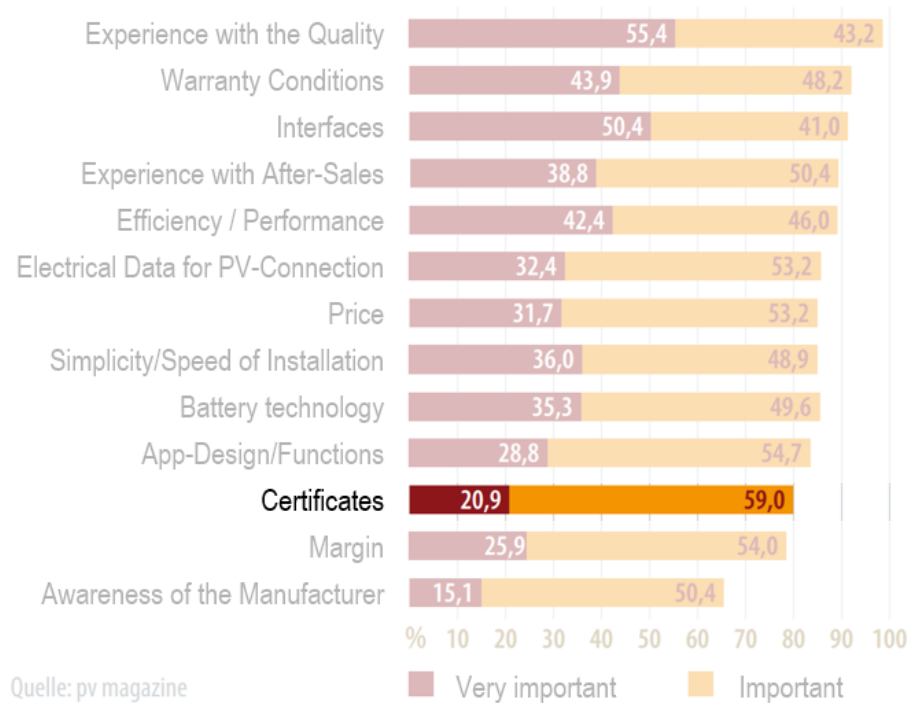
- Competitive pricing
- Leave room for margin
- Amortization





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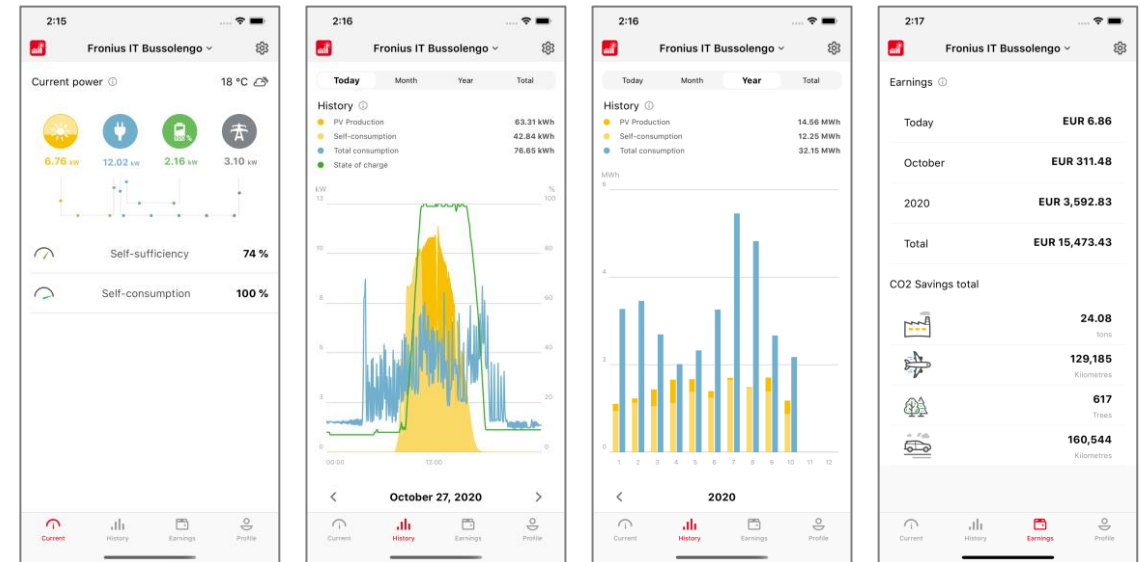
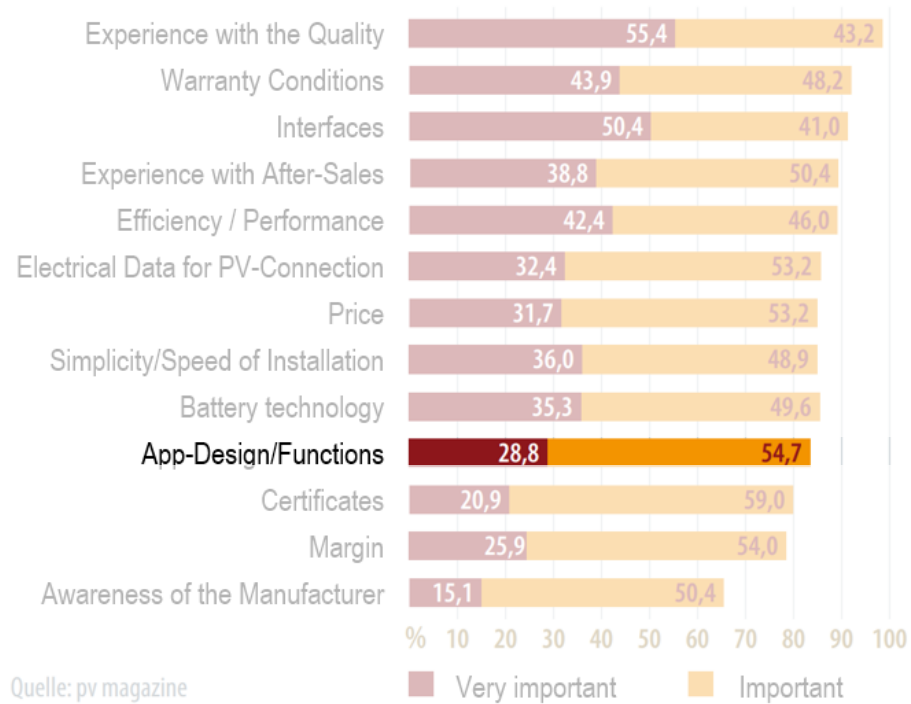


- Country requirements
- Safety



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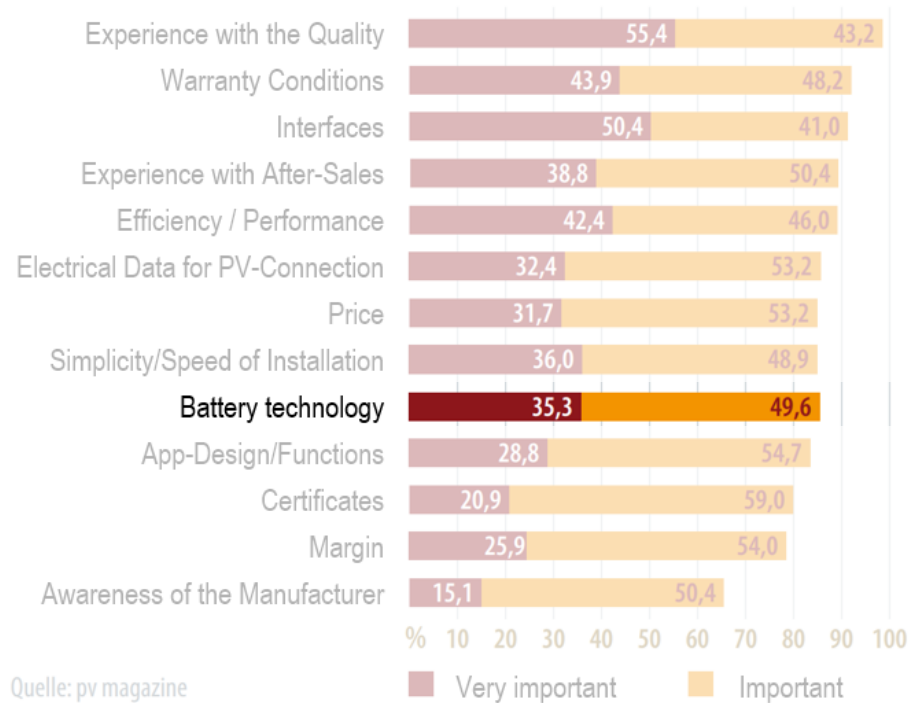
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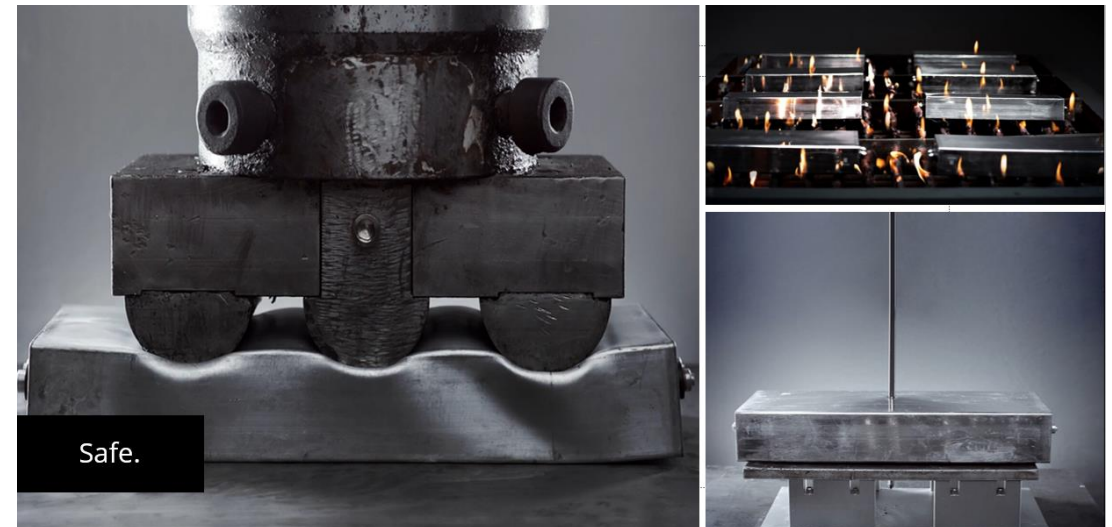
- Customer interface

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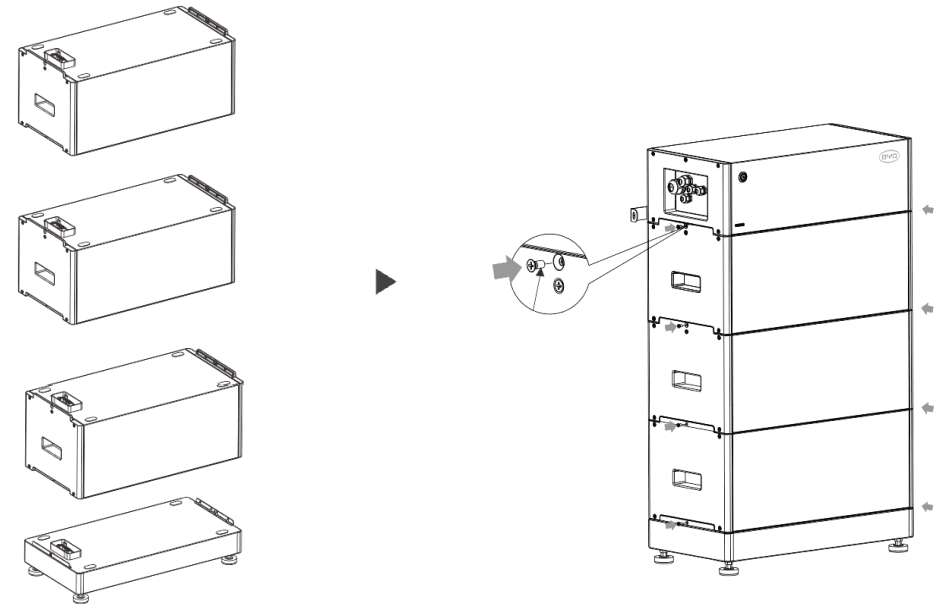
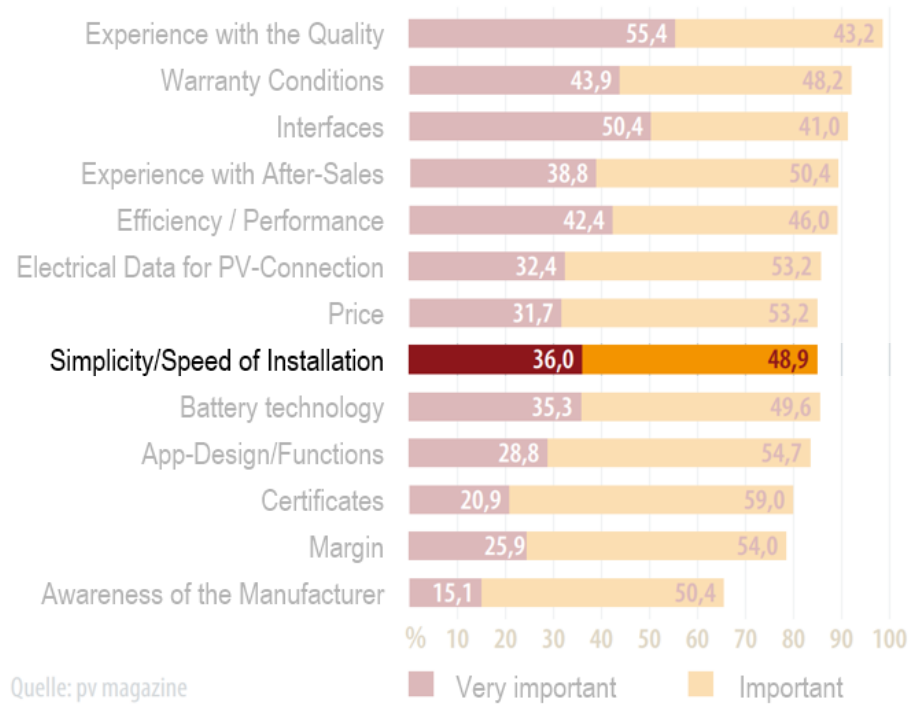
- Safety
- Performance
- Sustainability





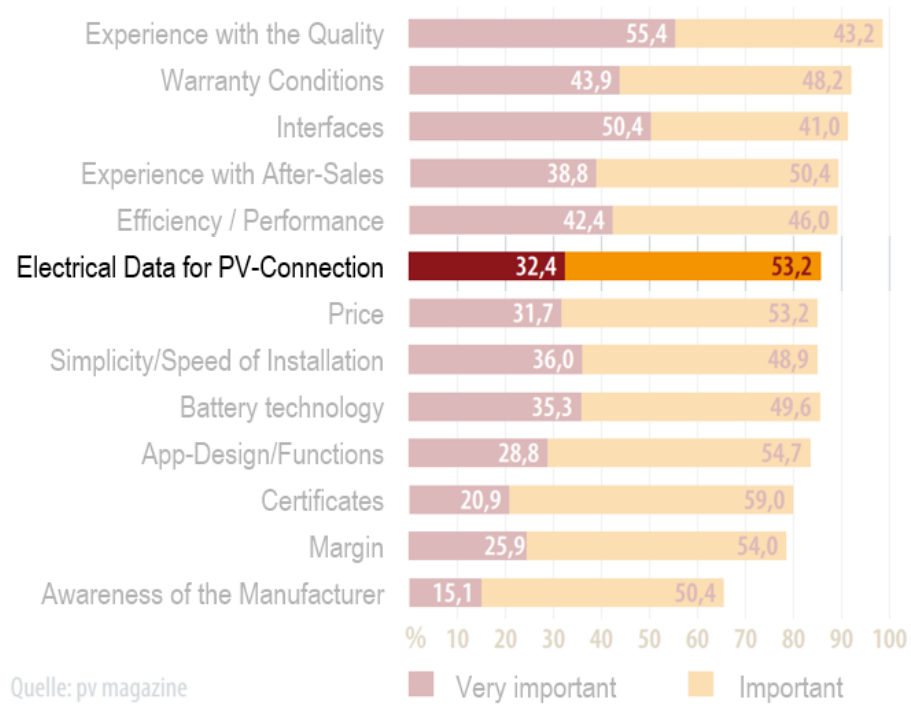
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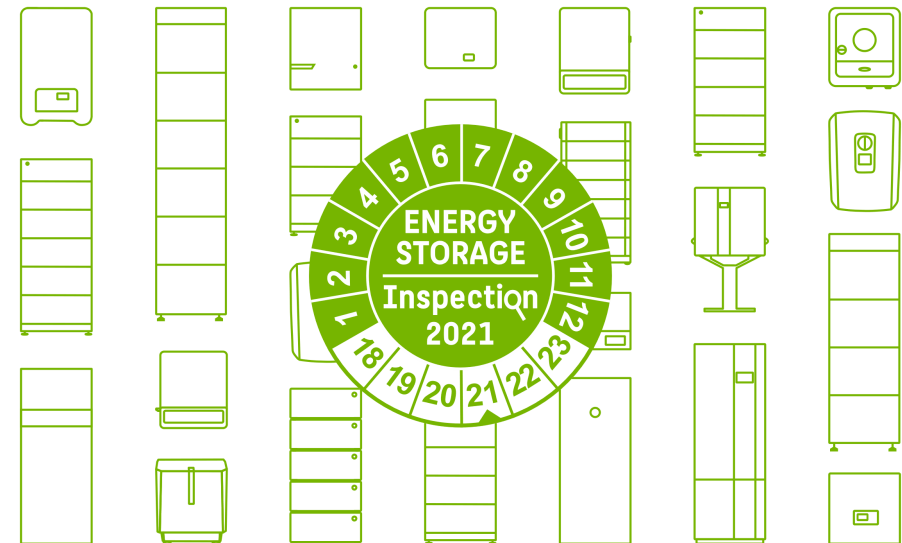
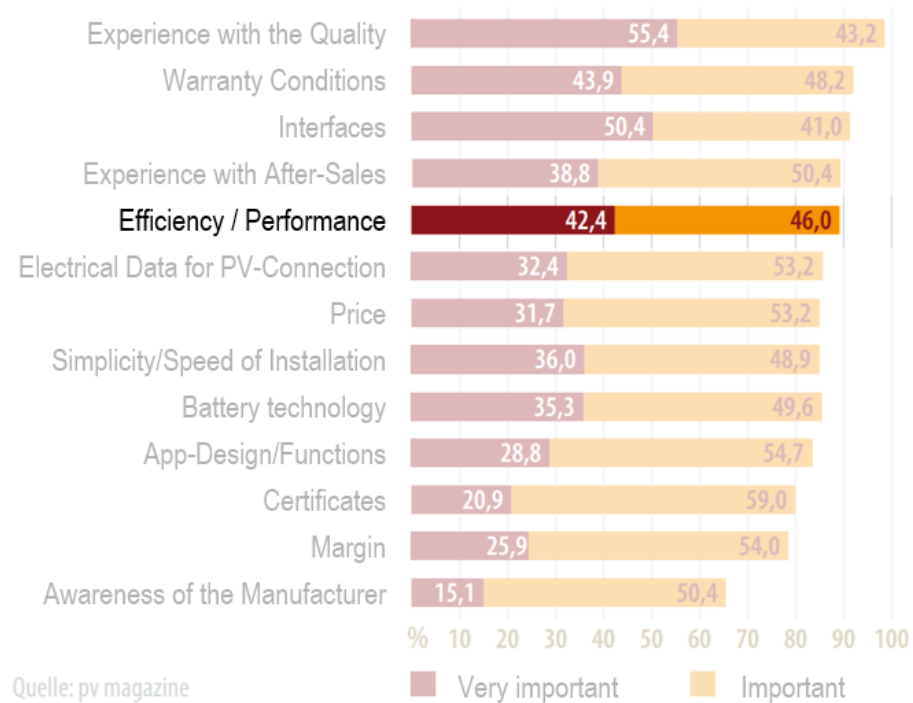
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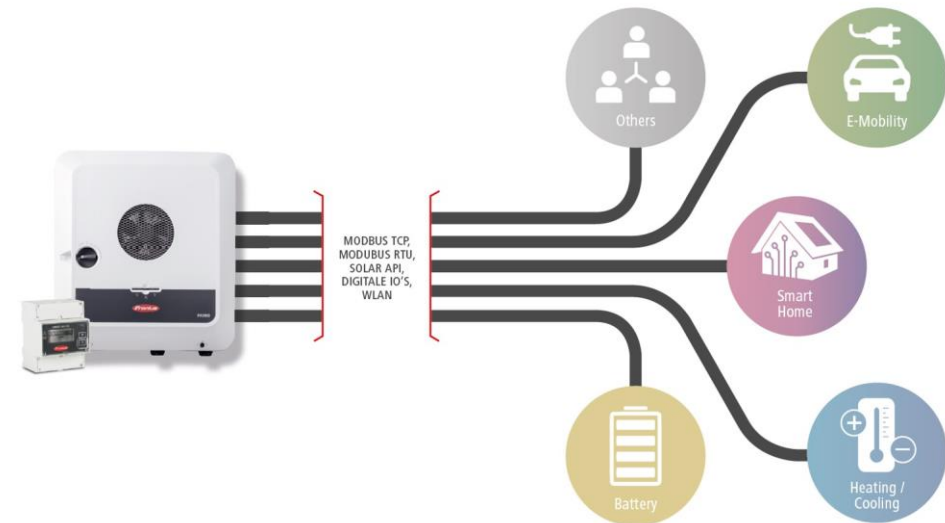
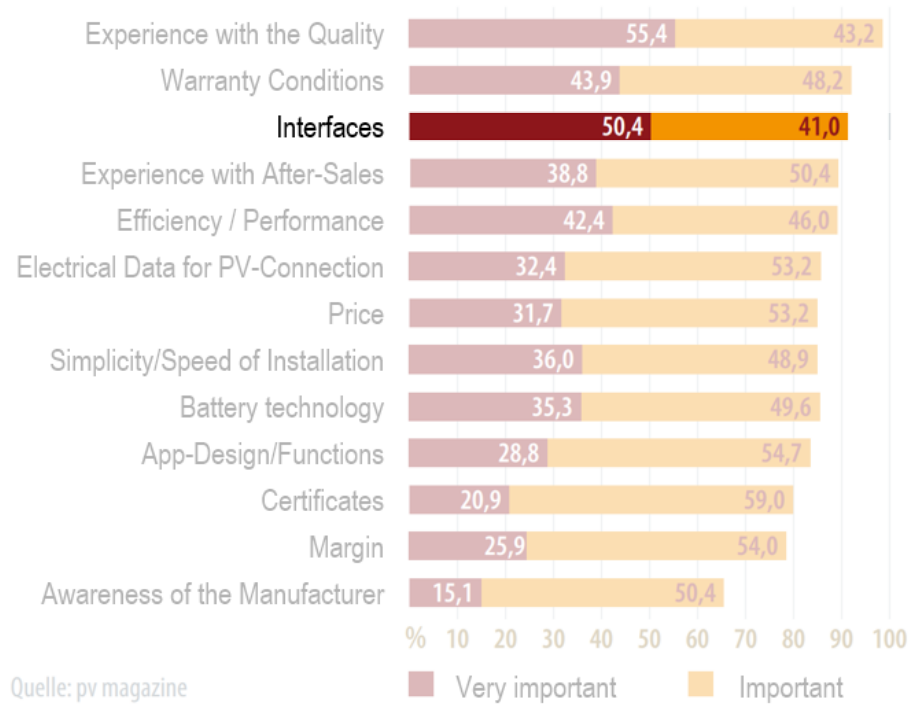
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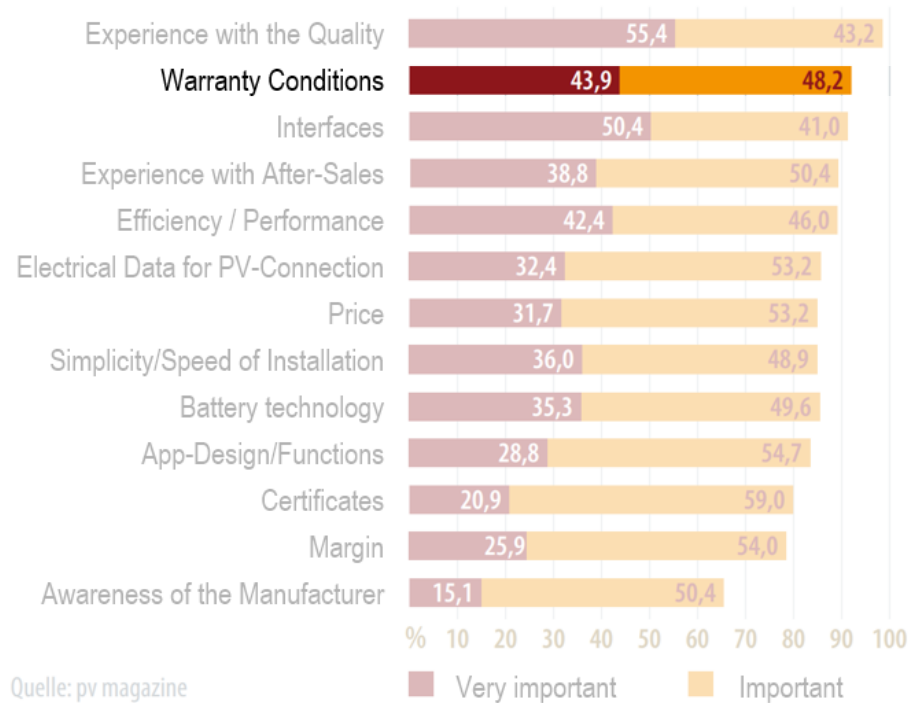
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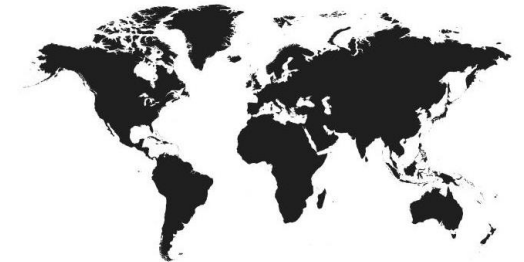
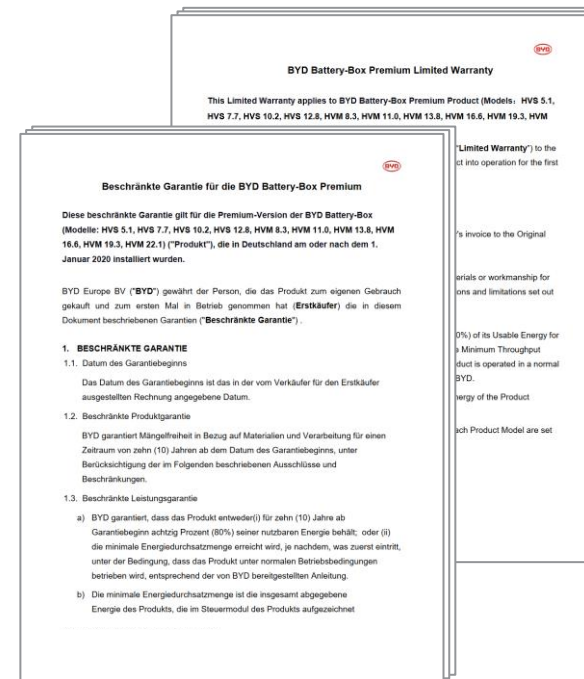


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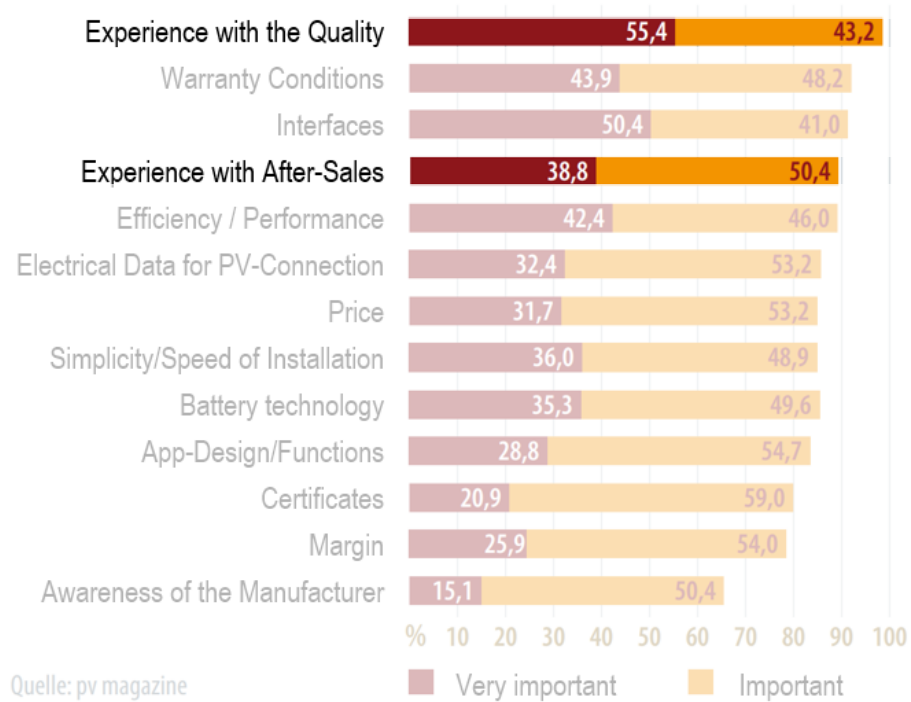


- Covers / includes use case
- Strict requirements
- Available for region



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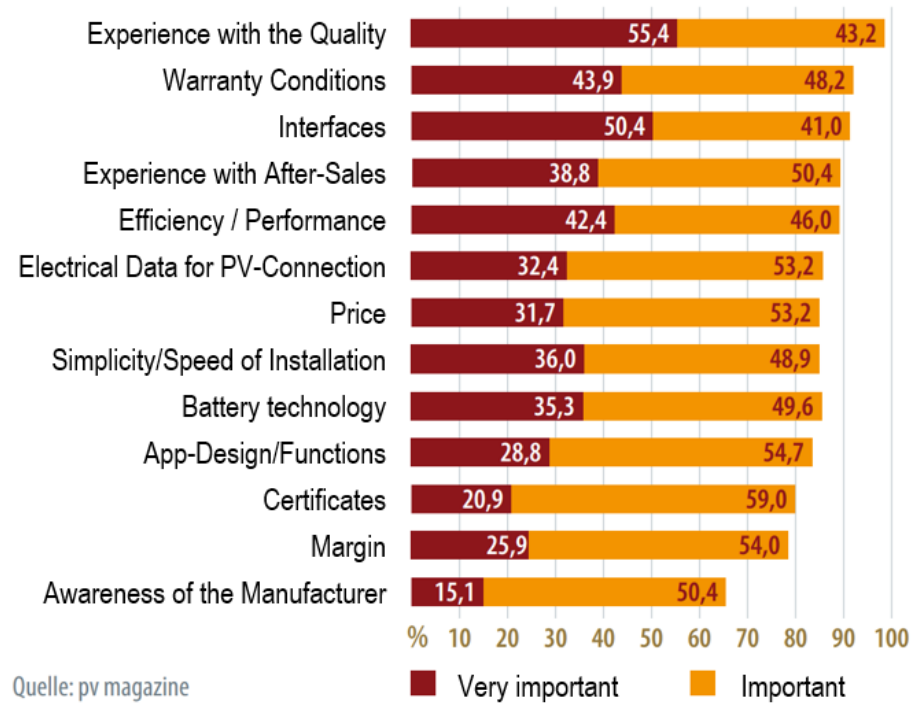
- How to evaluate experience?





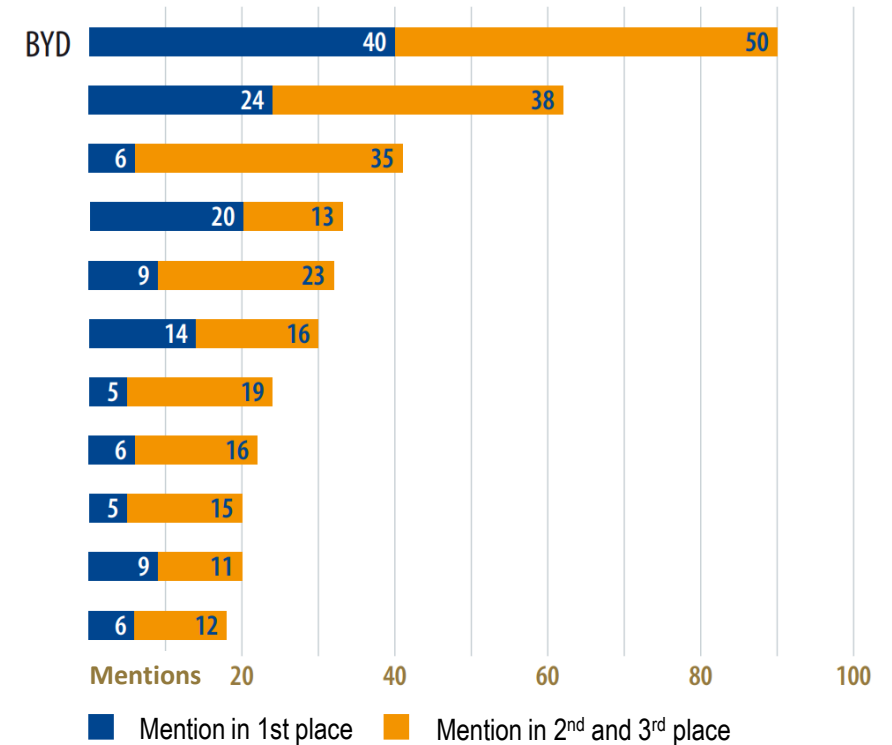
# INSTALLERS FAVORITE BATTERY BRAND

*What significance do you attach to the following points when selecting storage systems in comparison?*

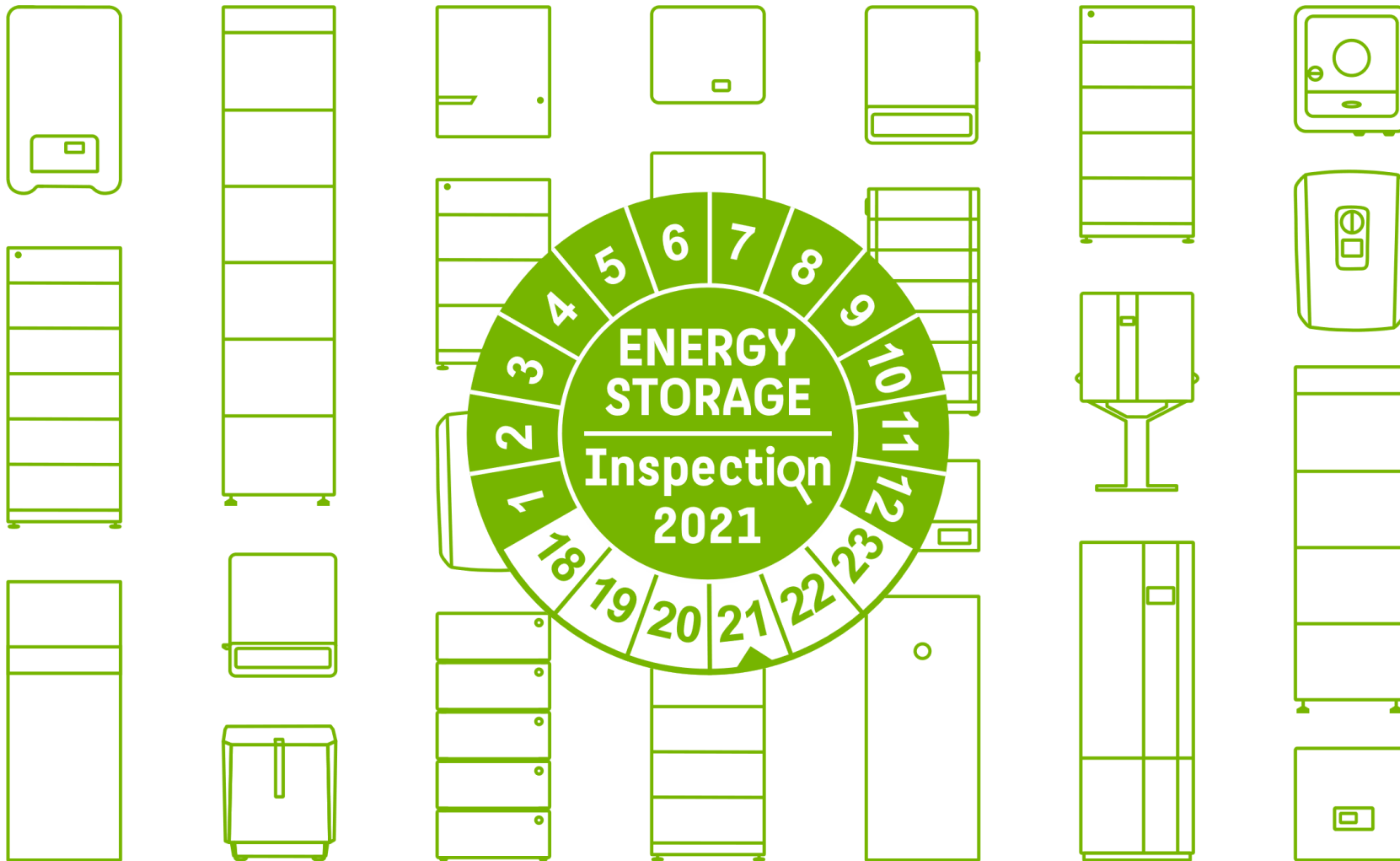


*Please name your three Top-Brands.*

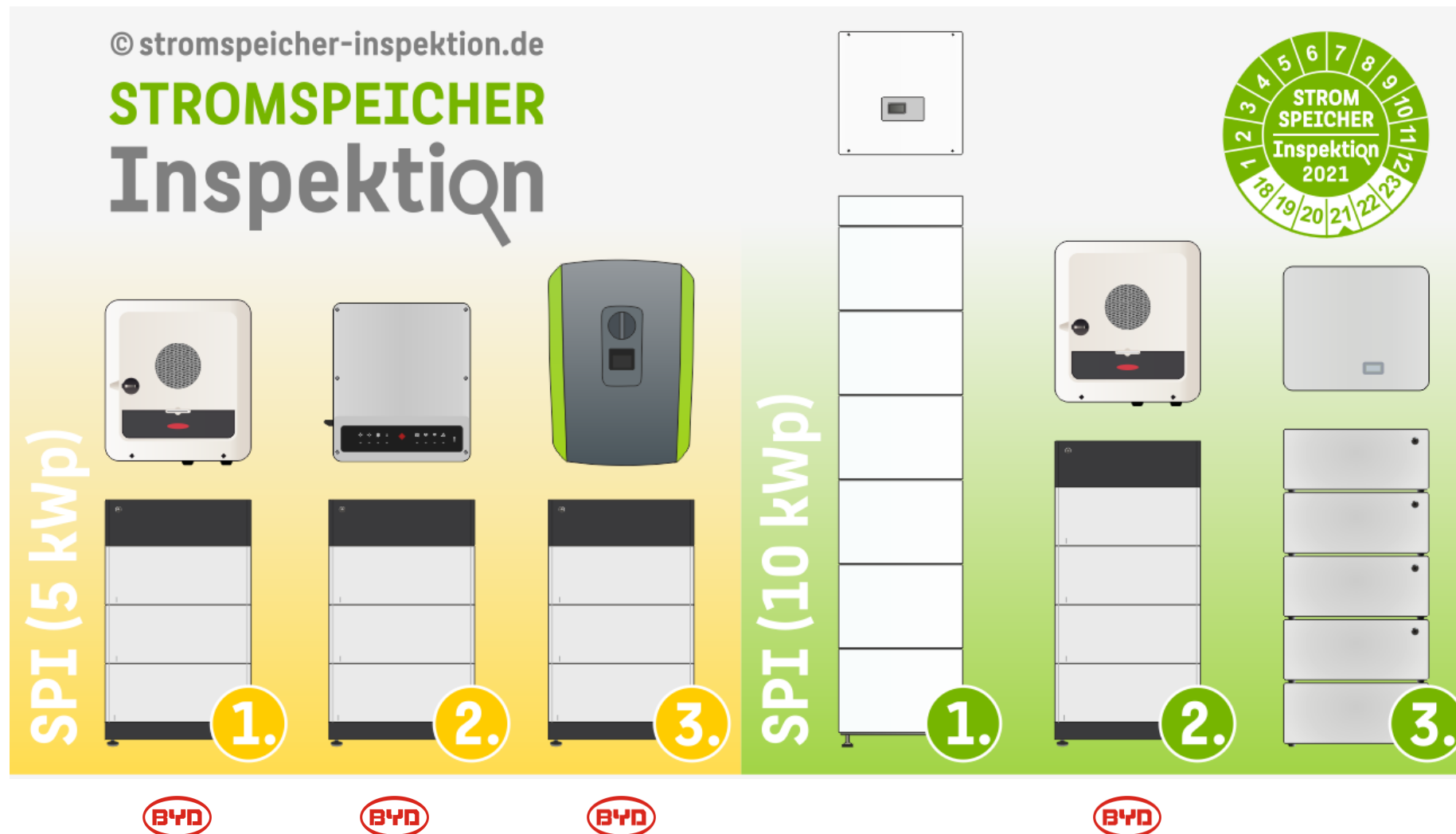
Quelle: pv magazine



## EFFICIENCY



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 **THANK YOU!**  
info@eft-systems.de

