

PV-magazine webinar

# Quality assurance in PV module sourcing

October 27<sup>th</sup> – Jan Vedde

## Agenda

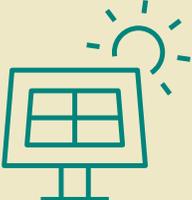
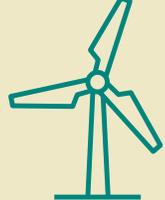
- About European Energy
- PV module sourcing – previous focus
- Quality requirements:
  - *Product properties*
  - *Production process*
- Contract negotiation
- Transparency

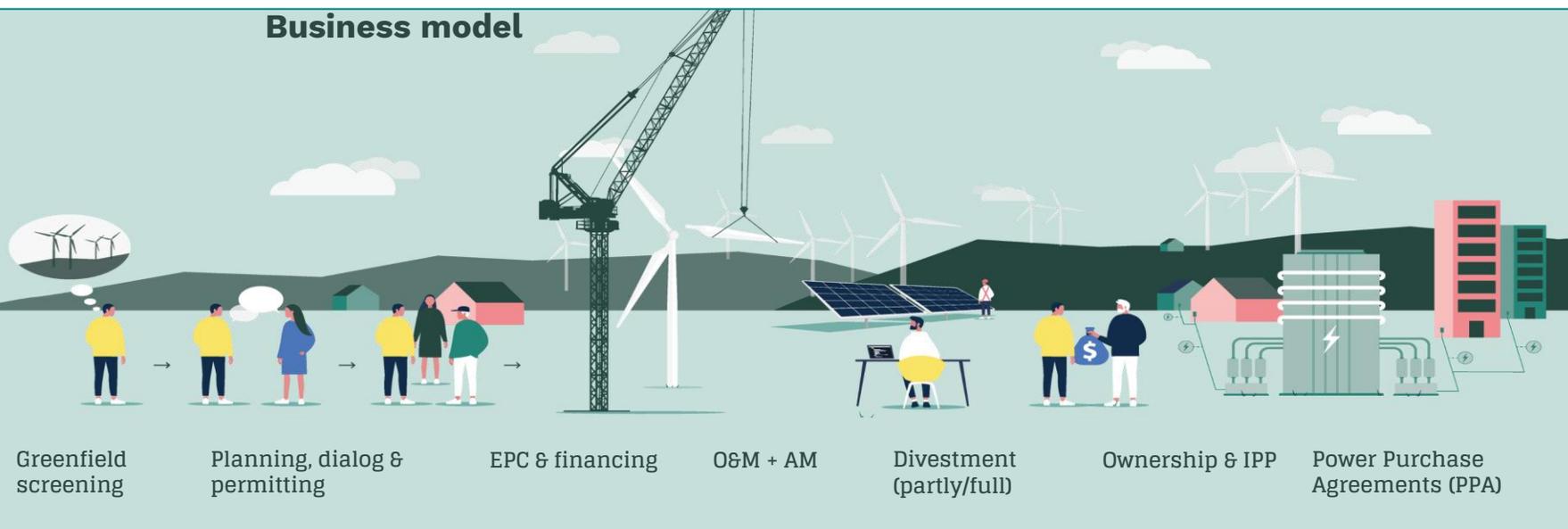
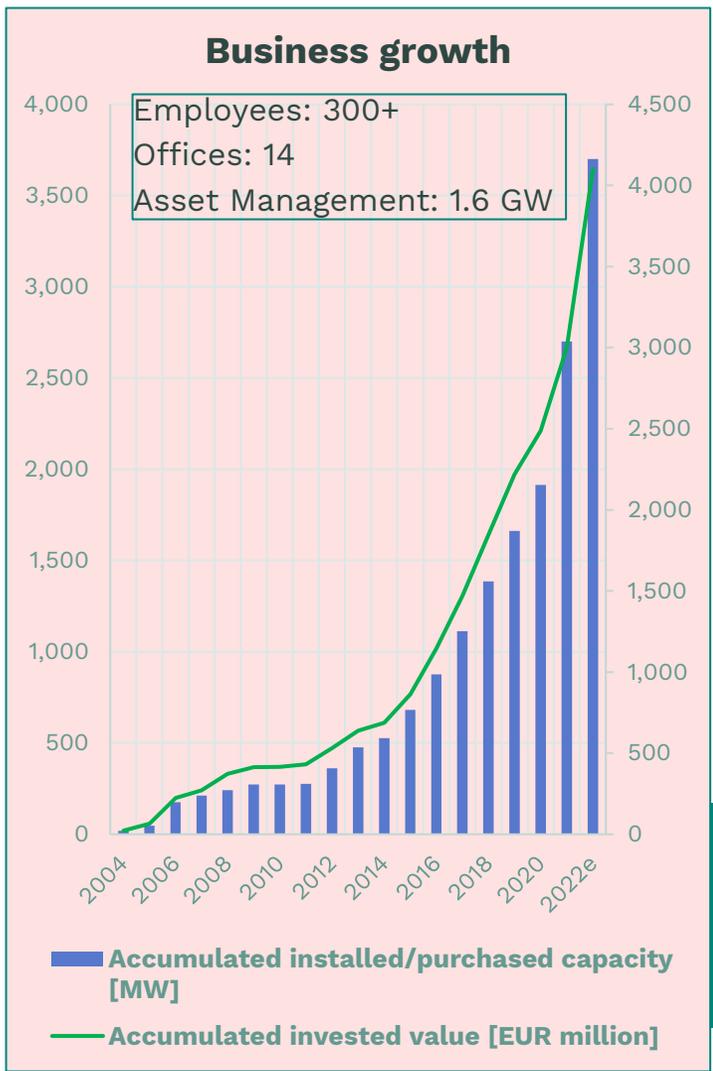
Focus on Quality Assurance and Quality Control  
No commercial issues  
No legal/contractual details

# European Energy

A Danish based energy company...

### Business sectors

Solar Power	Onshore Wind	Offshore Wind	PtX (e-methanol & heat)
			
Europe, Americas Australia	Europe and Brazil	Europe	Europe

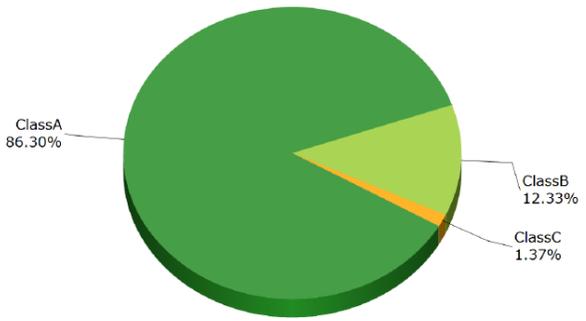
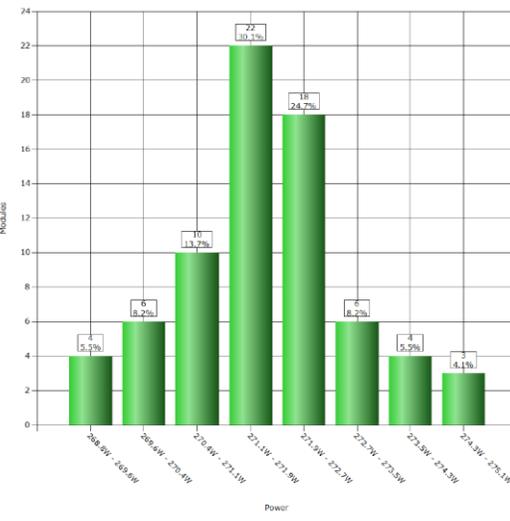


Active with PV projects since 2008. Current focus on large format mono-PERC double-glass modules imported from China.

# PV module sourcing topics 5-10 years ago...

## How did EPC's address their concerns?

- Does the product carry the required certificates?**  
*Mitigation: ask for copies of the certificates. Mostly just IEC61215*
- Does the supplier qualify for exemption from the EU Minimum-Import-Price scheme?**  
*Mitigation: legal status of supplier/importer. Check of shipping and labeling documentation*
- Do we get the power we pay for?**  
*Mitigation: mobile on-site flash testing*
- Does the module have microcracks?**  
*Mitigation: samples tested at authorized EL-labs or on-site inspection by IR*
- How to adapt quality requirements to non-standard technologies?**  
*Mitigation: often no adaptation even for thin-films (a-Si, CIGS, CdTe) and EFG-, multi-, castmono-wafers etc.*
- How to address LID and PID?**  
*Mitigation: additional certificates and 3rd party test requested. Insurance backed warranties.*
- NOW: How to cover a full scope Quality Assurance/Quality Control focus?**  
*Mitigation: Elaborated Quality Assurance chapters included in contract and 3rd party inspection during manufacturing*



	Average	Min	Max
ClassA: 63	271.8W	268.8W	275.1W
ClassB: 9	271.4W	269.6W	274.0W
ClassC: 1	273.7W	273.7W	273.7W
ClassD: 0	-	-	-
NOTSET: 0	-	-	-
Total: 73	271.8W	268.8W	275.1W

Number of Modules: 73  
 Average: 271.8W  
 Min: 268.8W  
 Max: 275.1W

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Quality focus has shifted from power to defects and manufacturing excellence

# Current quality focus: Product parameters

What product features are important?

- **Which standards are relevant?**

*Additional snow-load, salt-mist, ammonia, ARC-durability, PID-test, ...*

*(depending on site and project type)*

- **What specifications should be strengthened?**

*Power tolerance, solder strength, polymer cross-linking, damp-heat, thresher testing, warranty conditions, BOM-compliance/change request*

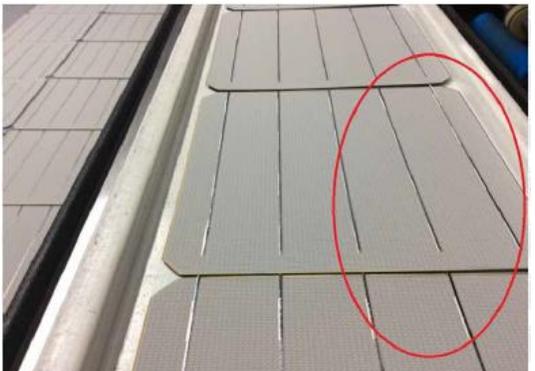
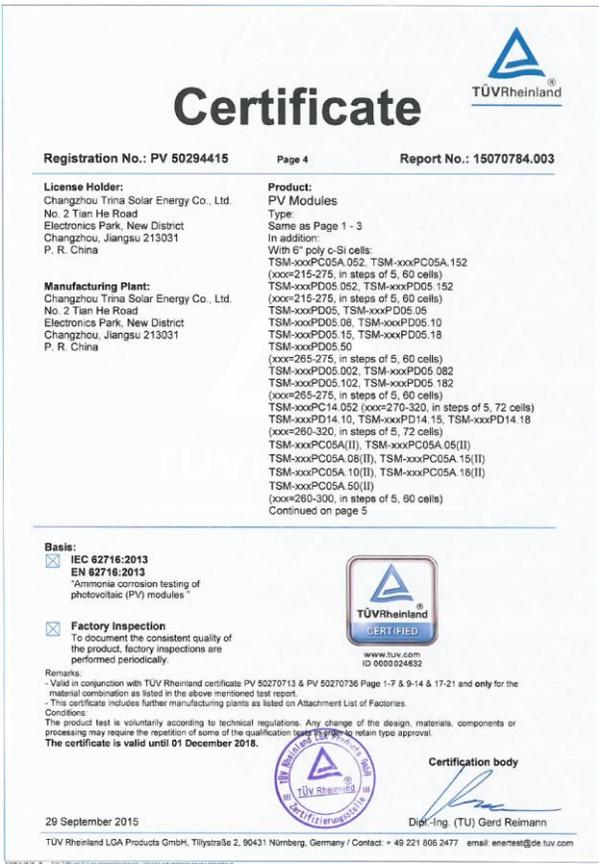
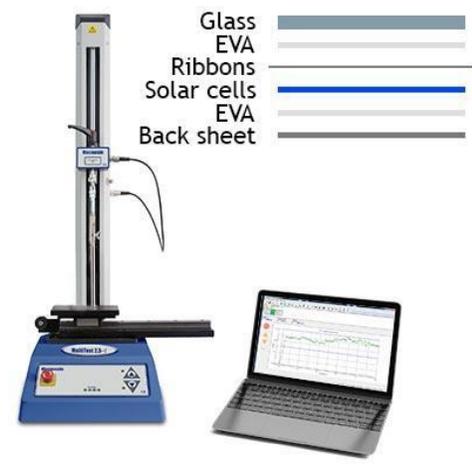
- **Reference to manufacturer SOP**

*Acceptance/reject criteria for EL-defects, peel-off strength, critical defects for visual inspection, rework/repair*

- **Additional inspection & testing**

*In-house and/or external inspection of nameplate power, PID and LID susceptibility etc. Based on agreed sampling plan and acceptance criteria.*

*Access to 3<sup>rd</sup> party inspection during manufacturing.*



Many items to address. The contract must specify the agreed requirements and test methods/acceptance criteria.

# Current quality focus: Production facility

Are the manufacturing facility qualified for the intended production?

- **Focus on pre-production audit/qualification**

Mitigation: request ISO 9001, 14001 and OHSAS 18001 certification. Production readiness, Manufacturing excellence, SPC, continuous improvement, training of personnel, etc.

- **Does the facility have in-house approved lab-facilities?**

Calibration and traceability, accredited lab for a few specific tests.

- **In-process inspection**

inspection permit and Inspector mandate, non-conformance actions/consequences

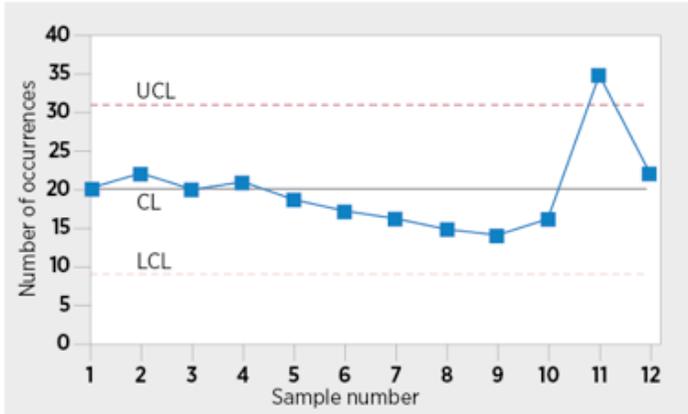
- **Pre-shipment inspection**

Rework, In-house and/or external inspection of nameplate power, PID and LID susceptibility etc. agreed sampling plan and acceptance criteria.

Access by 3<sup>rd</sup> party inspection during manufacturing.



Container Loading Step



Contract must address specific agreed requirements for the manufacturing process and production facility incl. inspection and release/approval/certification of final goods.

# Contract negotiation

How do we address all important topics incl those where our own knowledge is insufficient?

- General conditions**

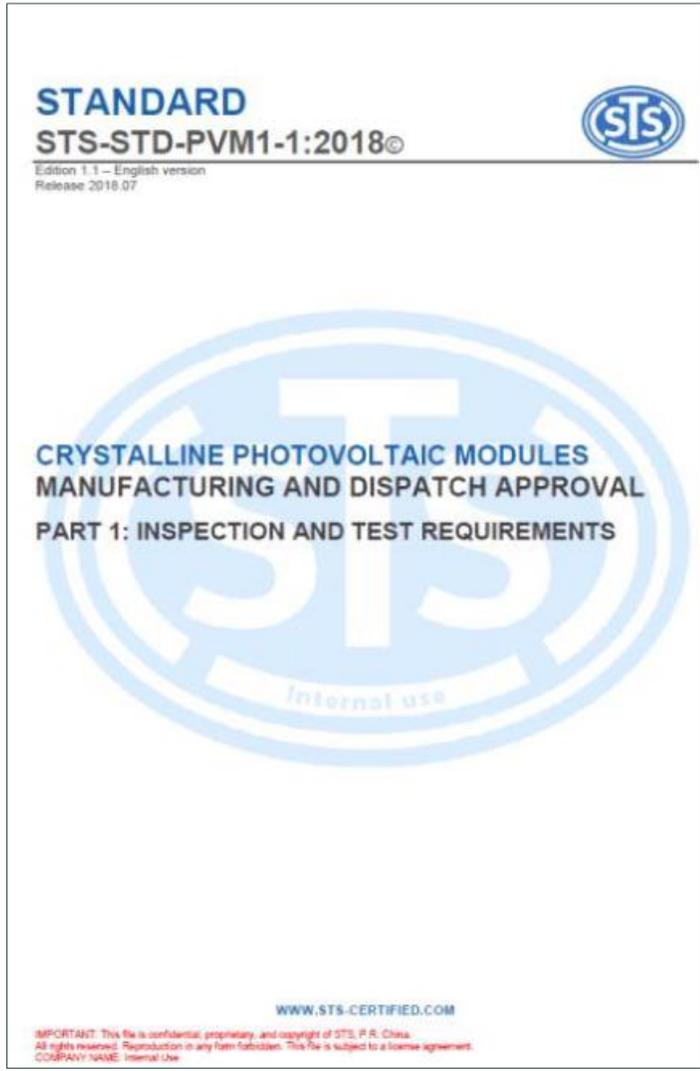
*Product specification, BOM, access of 3<sup>rd</sup> party inspectors, non-conformance actions, sampling procedures must be detailed in the contract*

- Specific details**

*Reference to a standard like the STS-STD-PVM1 provide a great framework but does not close the discussion.*

*The standard may not be accepted in full but will require negotiation of deviations between EPC and supplier.*

*Negotiations require some insight into PV-module manufacturing processes, manufacturing in general and quality assurance in general*



Lot size	Special inspection levels				General inspection levels		
	S-1	S-2	S-3	S-4	I	II	III
2 to 8	A	A	A	A	A	A	B
9 to 15	A	A	A	A	A	B	C
16 to 25	A	A	B	B	B	C	D
26 to 50	A	B	B	C	C	D	E
51 to 90	B	B	C	C	C	E	F
91 to 150	B	B	C	D	D	F	G
151 to 280	B	C	D	E	E	G	H
281 to 500	B	C	D	E	F	H	J
501 to 1 200	C	C	E	F	G	J	K
1 201 to 3 200	C	D	E	G	H	K	L
3 201 to 10 000	C	D	F	G	J	L	M
10 001 to 35 000	C	D	F	H	K	M	N
35 001 to 150 000	D	E	G	J	L	N	P
150 001 to 500 000	D	E	G	J	M	P	Q
500 001 and over	D	E	H	K	N	Q	R



IPQC.55 Final Testing & Inspection - Ground Continuity Test



As negotiating parties does not know all items, references to a standard like STS-STD-PVM1 is very helpful, even if not all elements will be accepted by the manufacturer.

# Transparency – an old topic and new focus area

Does it matter where the manufacturer source materials and parts?

- **Traceability**

- *Traceability is key to all professional manufacturing systems. MES, inventory management and supplier qualification must be in place.*
- *Actions and results that ensure environmental sustainability and social responsibility in the full value-chain is required*
- *Currently transparency is limited when going beyond polysilicon.*

- **Value chain sustainability**

*How to ensure that sub-sub-sub-supplier sustainability claims can be assured and guaranteed. Validation of supply chain assumptions requires a new set of social responsibility criteria, self-assessment surveys and 3<sup>rd</sup> party verification.*



Manufacturing traceability is important to demonstrate manufacturing excellence but also to ensure environmental sustainability and social responsibility in the sourcing process.



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