



### **ACHIEVEMENTS**

Over 17 Years

Experience

40 COUNTRIES
Across 5 continents

7 GW+

Offices & Branches

Spain / France / UAE / United States / Mexico / Brazil / Chile / Australia / China

Production centers

Spain / Brazil / Argentina / China



# STATE-OF-THE-ART TRACKER DESIGN ADAPTED TO ANY CONDITIONS





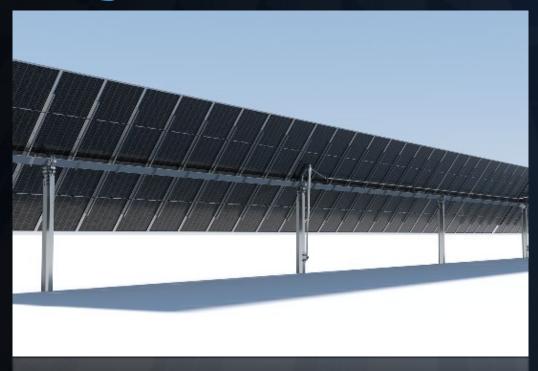
### **PORTFOLIO**

# Vanguard™

Single row 2P



Dual row 1P





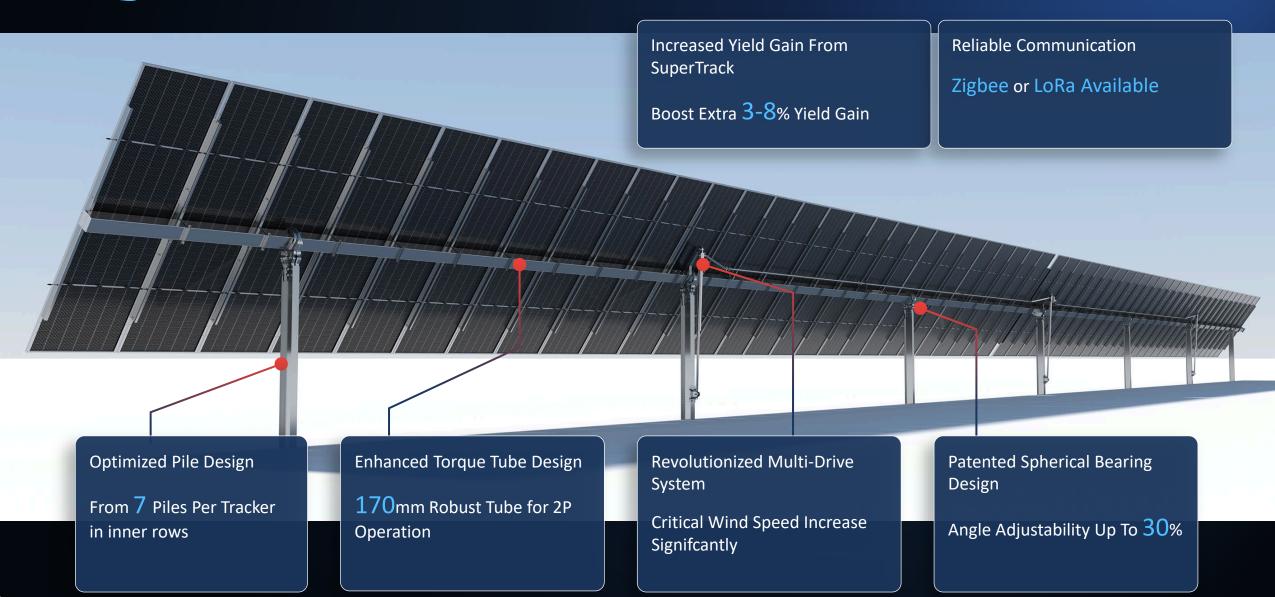








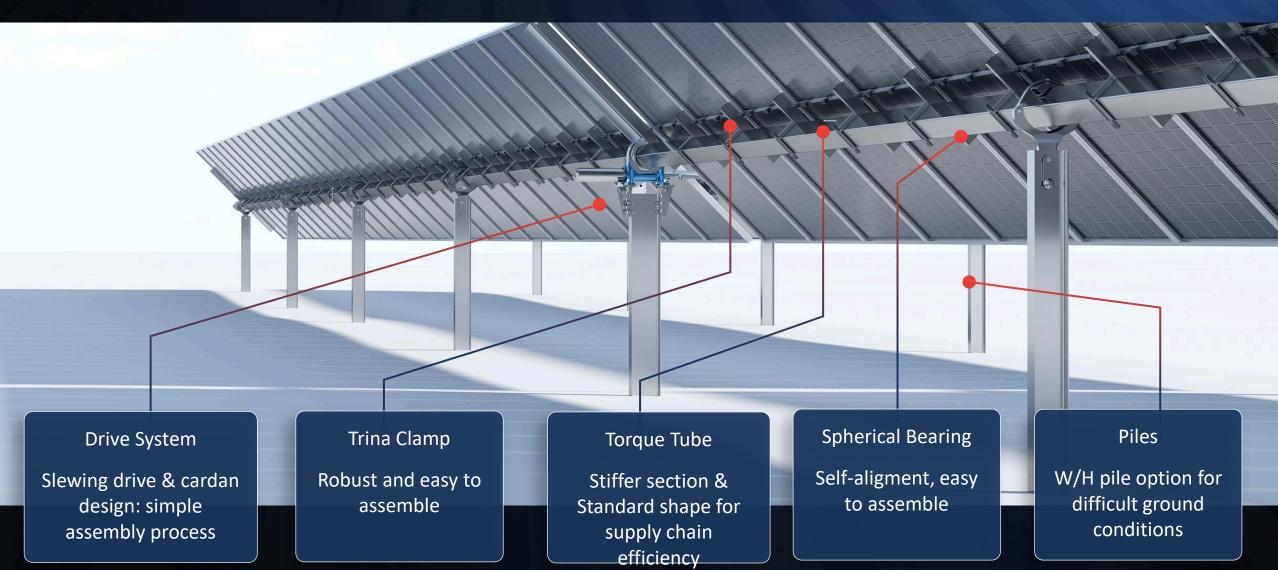
# Vanguard<sup>TM</sup> 2P Single Row







# Agile<sup>TM</sup> 1P Double Row



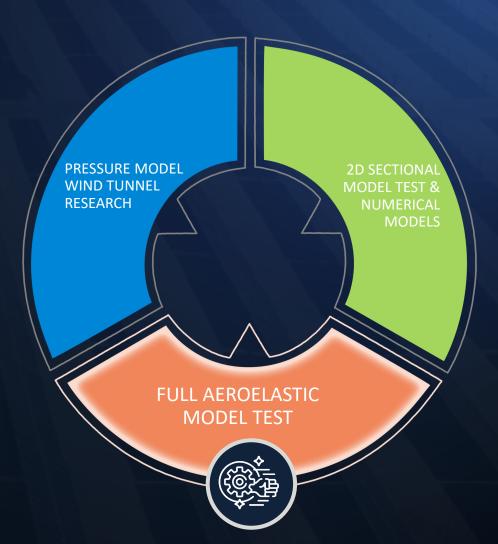


### WIND TUNNEL TEST PERFORM BY THE TWO WIND ENGINEERING CONSULTANCY LEADERS











### LOWERING LCOE, CAPEX AND OPEX

TrinaTracker Components

Optimised Post Design

Optimised Purlin Design

Stiffer Torque
Tube

Wind, Snow & Hail
Stow Alarms

Multi-drive Sistems

Tailored Tracker Layout



SuperTrack algorithm





Trina Smart Cloud



# Preventive Operation & Maintenance

Components optimization

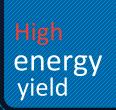
- 1. Nº Motors per MWp
- 2. Nº Actuators per MWp
- 3. № Bearing per MWp
- 4. Nº TCUs per MWp
- 5. Nº Bolted unions per MWp

Quality control









# **Trinal**<a>Trinal</a>

### TRINA IOT LAYOUT

First-class intelligent total solution provider

### Business

1.0 PV Product

High efficiency modules

### 2.0 PV System



Development and construction of large power stations



Intelligent distributed energy solutions



Intelligent optimization solution

### 3.0 Internet Of Things (IOT)





Integrated energy services



Energy storage intelligent solutions

# **Trinal®**T

### TRINA IOT SOLUTION

Intelligent IOT platform. Sharing new momentum of IOT



#### PV power

- ✓ Intelligent cloud
- Monitor & control
- ✓ Data sharing
- ✓ Smart O&M
- ✓ SCADA system

#### Campus micro-grid

- ✓ Energy monitoring
- ✓ Energy efficiency
- ✓ Equipment maintenance
- ✓ Energy saving analysis

#### Factory digitalization

- ✓ Intelligent power distribution
- ✓ Energy center
- ✓ Production scheduling
- ✓ Operations management
- ✓ Environmental monitoring

### Intelligent building

- ✓ Energy management
- ✓ Environmental monitoring
- ✓ Intelligent Device
- ✓ Intelligent Control

#### Commercial complex

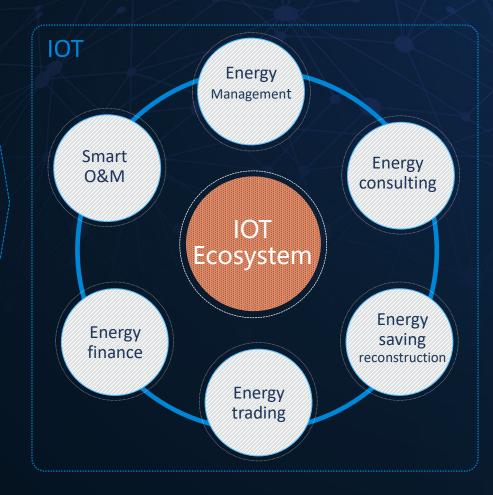
- ✓ Energy consumption management
- ✓ Operations management
- Marketing assistant
- ✓ Group management
- Security system



### CREATE IOT ECOSYSTEM, TOWARDS NEW ERA

Intelligent IOT platform. Sharing new momentum of IOT





### End users

- ✓ Power generation company
- ✓ New energy enterprise
- ✓ Power grid company
- ✓ Sell electricity enterprises
- ✓ Small and medium-sized electricity users
- ✓ Industrial enterprise
- ✓ Public facilities
- ✓ Wisdom city



### WHAT IS Trina Smart Cloud?



An Intelligent tracking solution





### System Diagnosis + Smart O&M

- Safer & more reliable with "Active Stow Protection"
- Smart analysis of operating states, pre-warning O&M instructions
- Fault diagnosis and O&M suggestions in advance
- Improve O&M efficiency
- Reduce O&M cost

Numerical solar tracker solution







- Data acquisition: Visualization of real-time status and performance
- Monitor the system availability
- Visualization of alarms & events
- Real-time rapid data analysis and processing
- Intelligent and precise control remotely and accurately

### HOW Trina Smart Cloud CAN BENEFIT O&M?

- Digital intelligent

  Real-time monitoring
- Real-time and rapid
  Data online analysis
- Real-time alarm detailed information
- A Remote precise control & command

# For operation and maintenance staff:

- ✓ Monitors PV plant in real-time and remotely
- ✓ Reduces management costs

# For operation and maintenance staff:

- ✓ Provides O&M suggestions
- ✓ Improves the reliability of PV power plant

# For operation and maintenance staff:

- ✓ Discovers faulty equipment in time
- ✓ Takes effective measures
- ✓ Improves O&M efficiency

# For operation and maintenance staff:

- ✓ Improves O&M efficiency
- ✓ Reduces the total costs

### HOW DOES Trina Smart Cloud REDUCE LCOE?

- ✓ Integrated alarm protection
- ✓ Integrated cleaning robot
- ✓ Integrated smart tracking algorithm
- ✓ PR diagnosis & analysis

Reduces power loss, improves system efficiency



- ✓ Quick trouble shooting
- ✓ Quick remote commissioning
- ✓ Package offer, fast site deployment

Improves O&M
efficiency
reduces O&M cost &
time







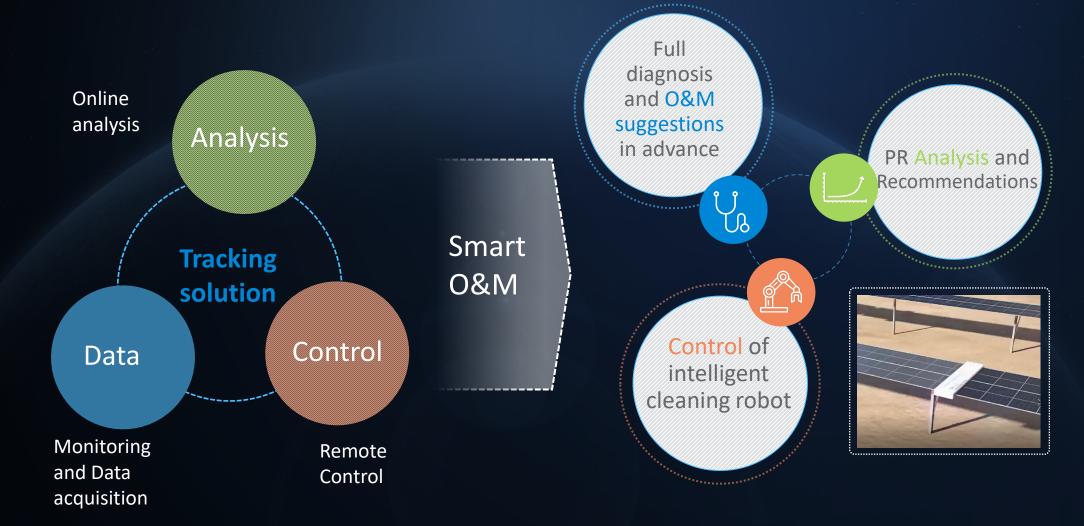
- ✓ Provides data package API
- ✓ Highly visualized Human Machine Interface
- ✓ Mature customized configuration

User-friendly software, easy to integrate into other platforms





## WHY DOES Trina Smart Cloud DRIVE SMART 0&M?







## Trina Smart Cloud: INTELLIGENT, EFFICIENT, RELIABLE & SAFE

For the whole solar power plants: Remote and advanced monitoring and control system

Its centralized intelligent algorithm that drives intelligent O&M tracking

Intelligent

**Efficient** 

It increases performance and productivity with the power of the comprehensive and reliable data

Weather Data

NCU

TCU

Inverter

Transformer

PV string

It enables reliable and precise operation across a wide range of weather conditions

Reliable



Safe



It provides full diagnosis and **O&M** suggestions in advance to ensure stable operation of whole PV station



# SCADA data @ BayWa r.e.: needs from an EPC, O&M and IPP perspective



### BayWa r.e.'s portfolio covers a broad range of renewable energies



4 GW installed capacity in wind and solar globally.

16 GW global project pipeline solar and onshore and offshore wind.



under operational management; digital asset operations expertise and technical management for solar, wind farms and biogas plants; services in energy trading.

**7** GW direct marketing portfolio and broad energy trading services incl. PPA.

New IPP portfolio plans to ramp up to 2.5 GW in the medium term.



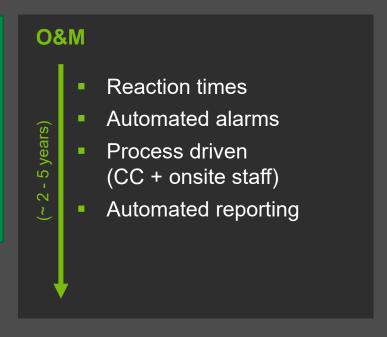
**25 Years** of solar distribution experience, a wide range of quality products and services for about 11,000 installation and sales partners globally.

Tailor-made Energy Solutions for commercial and industrial clients from self-consumption to green energy supply.



### Monitoring focus EPC, O&M and asset owner

# **EPC** Commissioning Successful PR test Plant design Monitoring of of warranties

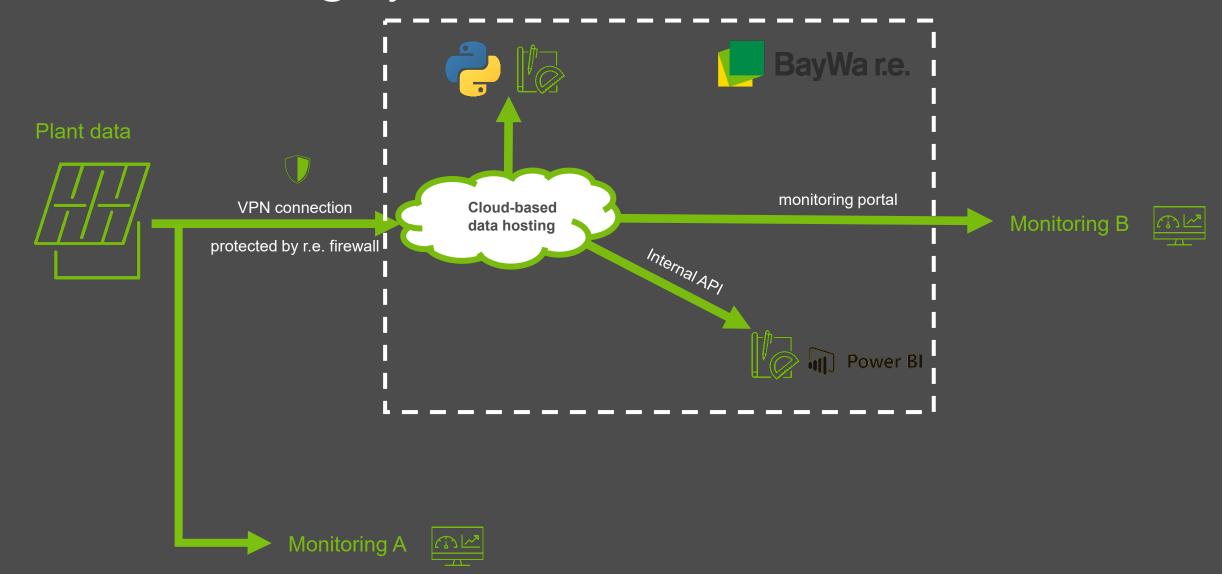


Trend analysis **OPEX** optimization Design optimization Warranty claims

- Existing solutions mainly focusing on O&M demands
- Increasing complexity and system individuality (trackers, East-West orientation, storage, feed-in schemes...)

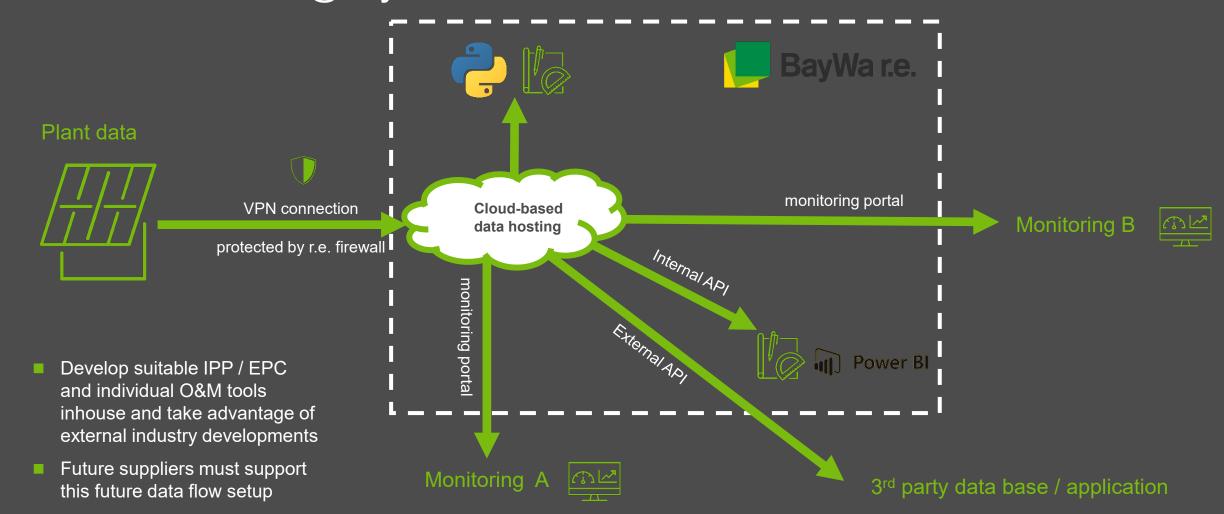


### Current data flow model @ BayWa r.e.





### Future data flow model @ BayWa r.e.

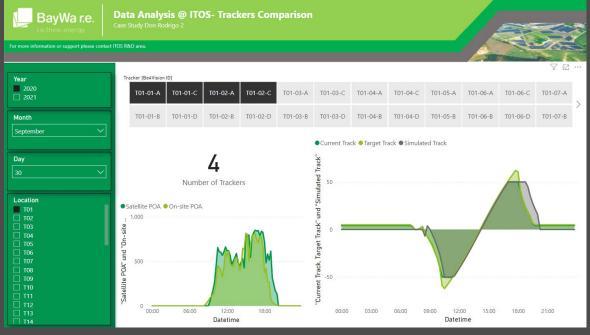




### Example for individual BayWa r.e. solutions with Power BI & pvlib







#### **Problem:**

Irradiance data quality in regular operation (O&M)

#### **Solution:**

Building up an dash board for individual irradiance data quality monitoring in Power BI

#### **Problem:**

Scrutinize tracking / backtracking parameters of a supplier (EPC)

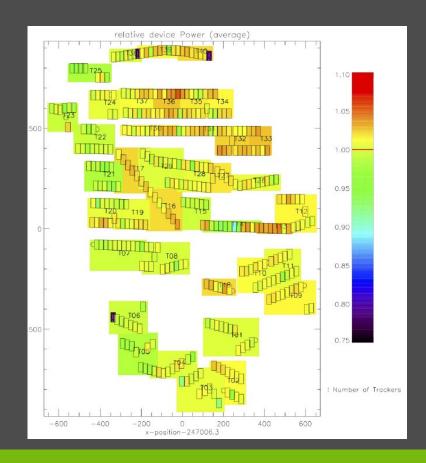
#### Solution:

Internal simulation of tracker angles with pvlib and comparison with actual figures in Power BI



## Example for individual BayWa r.e. solutions with Python



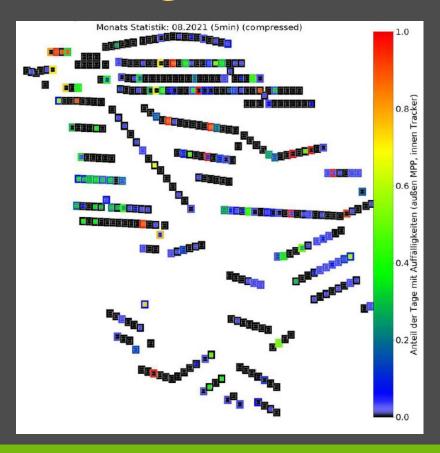


#### **Problem:**

Influence of plant topography on backtracking (EPC)

#### Solution:

Visualization of inverter production in the morning / evening hours as a function of the gradient with Python



#### **Problem:**

Effect of misaligned tracker units on production (EPC/O&M)

#### **Solution:**

Coupling of mechanical and electrical components with Python



### Conclusion

- BayWa r.e. as the data gate keeper
- BayWa r.e.'s set up
  - Constant market screening of suitable 3<sup>rd</sup> party data analysis solutions via external API ("not re-inventing the wheel")
  - Constand development of individual tools via internal API (currently Power BI or Python scripts)
- O&M Monitoring must haves
  - Display of all relevant components in one overview where it is relevant (e.g. trackers and inverters)
  - Logical dependencies of components reflected in failure management (transformer / inverter / trackers)
  - Integration flexibility of all suppliers and technologies (e.g. storage)
  - Propper criticality alarm assessment

Component	Monitoring / review cycle	Criticality
Transformers	daily O&M routine	Highest 👚
Inverters	daily O&M routine	High
Tracking	daily O&M routine	Medium 🗪
Modules	monthly/quarterly – trend	Highest 👚
Backtracking	monthly/quarterly – trend	Medium 🗪

- Compliance of any solution applied with mandatory legal IT security standards
  - BayWa r.e. implemented an Information Security Management System (ISMS) over the last two years, successful ISO 27001 certification audit by TÜV Süd (49 CW 2021)
  - Europe NIS directive (e.g. KRITIS in Germany) / USA NERC



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# THANK YOU!

