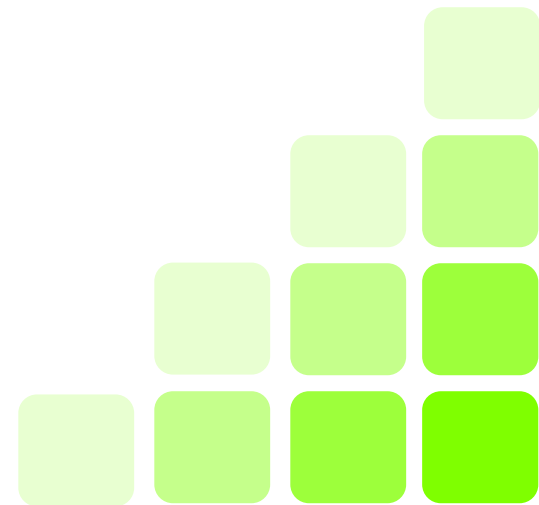


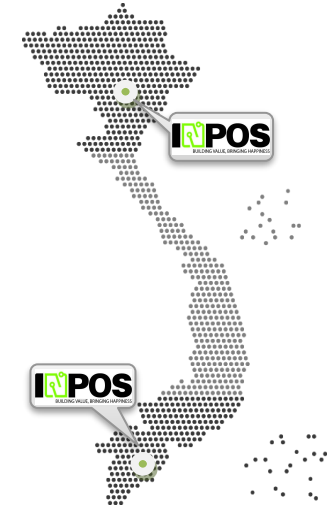


JinkoSolar Global Event with PV Magazine

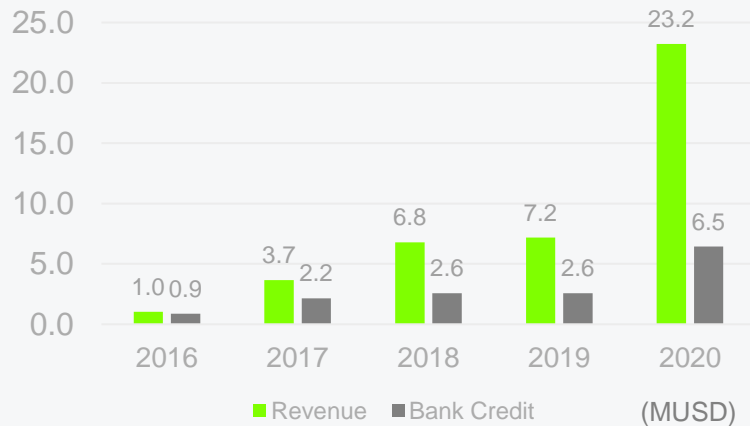


Company profile overview

Category	Contents
Company name	INPOS CO., LTD
General director	Dzung Nguyen Khoa
Business Area	Renewable energy investor
	Renewable energy developer
	EPC contractor
Website	www.inpos.com.vn
Contact point	inpos@inpos.com.vn



Growth of Inpos



Business portfolio



64MWp
solar operation
In 2022



500MWp
Project Pipeline
In 2021

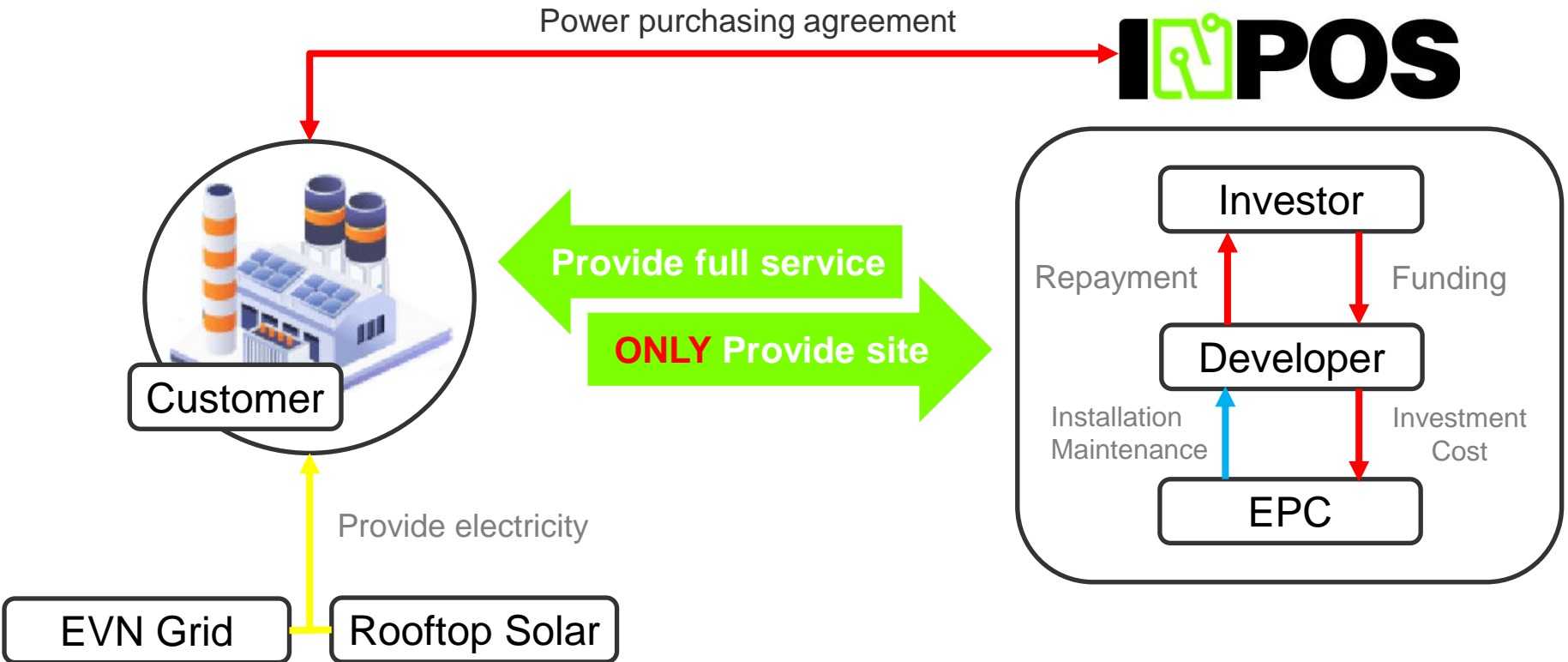


25MWp
Owned
In 2022

Main business model – Self-consumption

Inpos provides full service of project (Funding, EPC, O&M)

Customer only need to provide factory roof site and contract PPA with Inpos



***NO INVESTMENT IS REQUIRED**



Typical RTS project in VN

Project type : Rooftop (Self-consumption)

Installed power : 1 MWp

Gross area : 10,000 sqm

PPA Contract : 20 years (Hand over to factory after contract)

Tariff : Base on discount rate of grid tariff

Performance guarantee : 82%

Yield : P50

Budgetary CAPEX cost : USD 500,000 ~ 600,000

Target IRR : +10%



Commercial & Technical aspects

CAPEX cost – per Wp

- 50~60% of total EPC cost

IRR / SOI

- Developer : +10% IRR
- Factory owner : -8 years ROI (5~6 years expected)

Efficiency

Temperature coefficient

Performance warranty

Thank you

