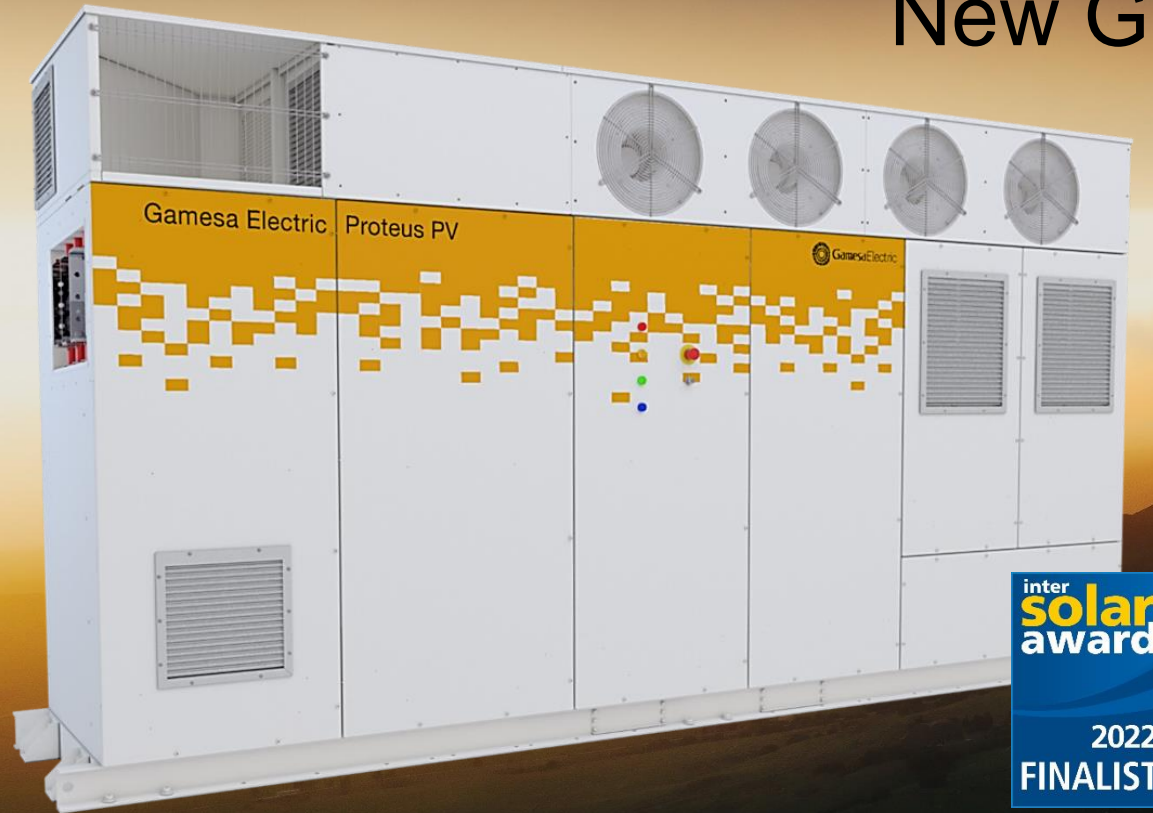


Seven proven ways to improve LCoE in PV and Storage

New Gamesa Electric Proteus PV & BESS Inverters



PV Magazine & Gamesa Electric
Webinar May 3rd 2022 – 15:00 (CET +2)

Enrique de la Cruz
Sales Director PV & Storage

Antonio Montoto
Sales Manager Hybrid & BESS

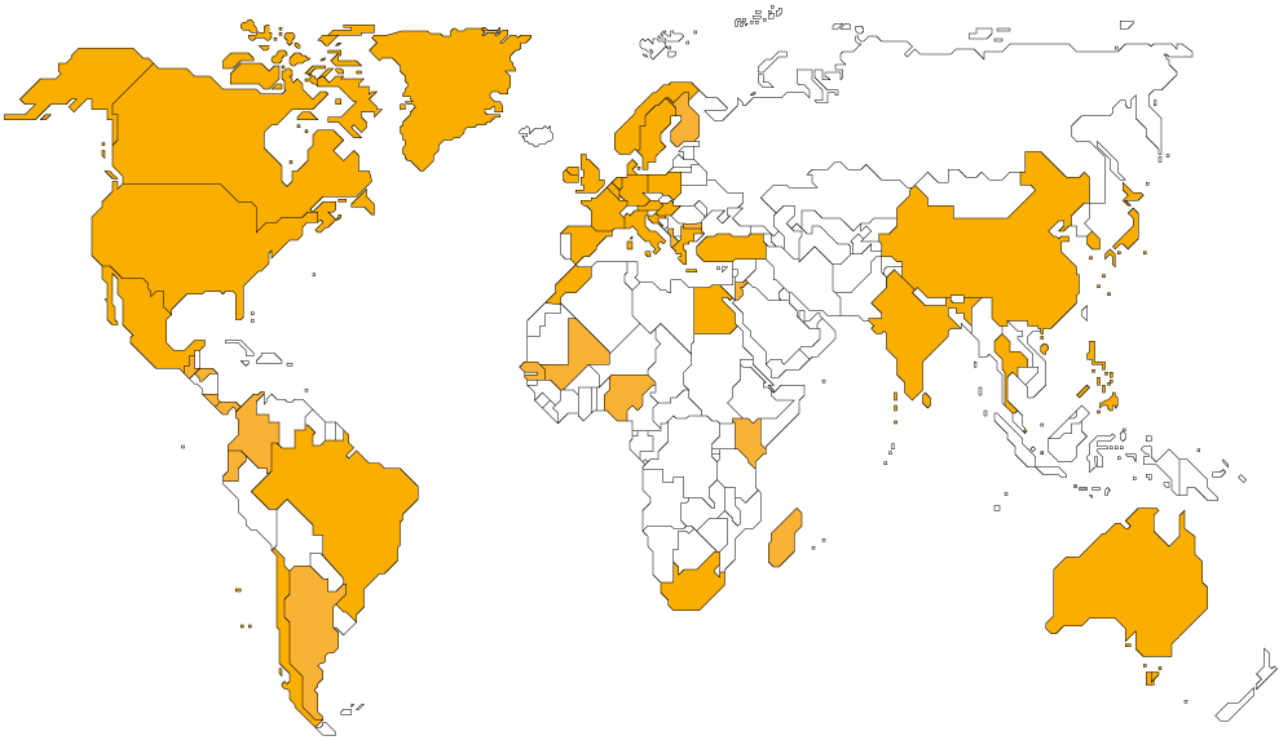








Gamesa Electric

A 100% Siemens Gamesa Renewable Energy company

With a worldwide installed capacity of over 118 GW, Siemens Gamesa Renewable Energy is a **global technological leader in the wind industry** with a **presence in more than 90 countries**.

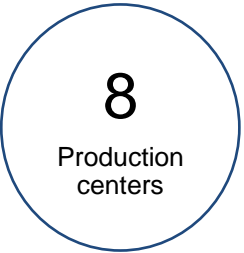
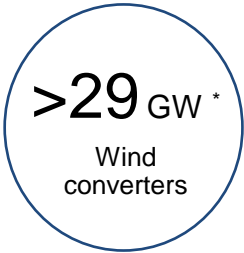
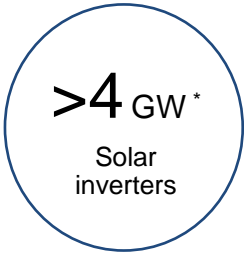
Its end-to-end value chain expertise encompasses onshore and offshore wind turbine design, manufacturing, installation as well as cutting-edge service solutions.








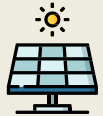













	Globally Installed (Sep 21)	120 GW
	GW under Service (Sep 21)	79.2 GW
	Order Book (Sep.21)	€ 32.5 B
	Annual Revenue (Sep 21)	€ 10.2 B
	Employees (Sep 21)	26,182
	Worldwide presence	>50 sales offices in 39 countries

- Albania
- Argentina
- Australia
- Brazil
- Bulgaria
- Canada
- Chile
- China
- Colombia
- Costa Rica
- Czech Rep.
- Ecuador
- Egypt
- Finland
- France
- Germany
- Greece
- Guatemala
- Honduras
- India
- Ireland
- Italy
- Japan
- Jordan
- Kenya
- Madagascar
- Mali
- Mexico
- Morocco
- Nigeria
- Norway
- Panama
- Philippines
- Poland
- Puerto Rico
- Senegal
- South Africa
- Spain
- Sri Lanka
- Sweden
- Turkey
- UK
- Uruguay
- USA

Our facilities, our credentials



Spain				Brazil	India	China
Bilbao	Reinosa	Valencia	Madrid	Camaçari	Nellore	Tianjin
Headquarters	<div><div> Wind Power</div><div> Hydroelectric</div><div> Diesel & Gas</div><div> Marine Propulsion</div><div> Permanent Magnets</div></div>	<div><div> Wind Power</div></div>	<div><div> Wind Power</div><div> Photovoltaic</div><div> E. Storage</div><div> Power Quality</div><div> Drives & Converters</div></div>	<div><div> Wind Power</div></div>	<div><div> Wind Power</div><div> Photovoltaic</div></div>	<div><div> Wind Power</div></div>
				Dedicated Sales teams		
				USA	Australia	
				<div><div> Photovoltaic</div><div> E. Storage</div></div>	<div><div> Photovoltaic</div><div> E. Storage</div></div>	

(*) Cumulative Wind data at FY2020 closure (September 2020). Cumulative Solar PV data at Q1 2021

Product Overview

Gamesa Electric Proteus

Power Converters



Gamesa Electric Proteus PV
Gamesa Electric Proteus PCS
Gamesa Electric Proteus HYBRID



Gamesa Electric Proteus DC-DC Converter

Power Stations



Gamesa Electric Proteus PV Station
Gamesa Electric Proteus HYBRID Station
Gamesa Electric Proteus PCS Station

Prebuilt Skids for batteries



Gamesa Electric STOR Skid

Plant Controller



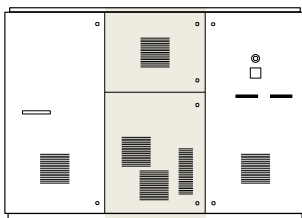
Gamesa Electric Orchestra

The smart evolution of Utility-Scale Inverters

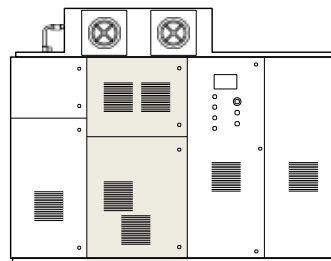
G10X Wind
Converter



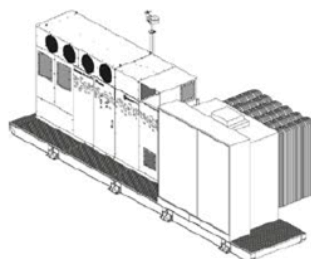
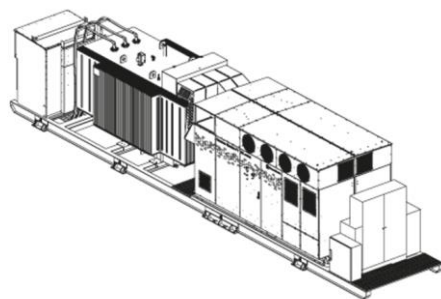
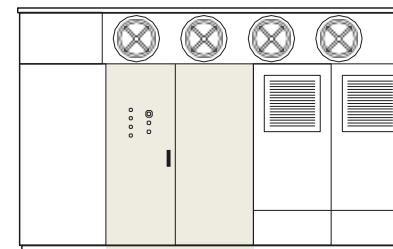
Gamesa Electric
PV 1X series



Gamesa Electric
PV 2X series



Gamesa Electric
PV 3X series



**HIGHEST POWER
DENSITY**

**HIGHEST
EFFICIENCY**

HIGHEST T RANGE

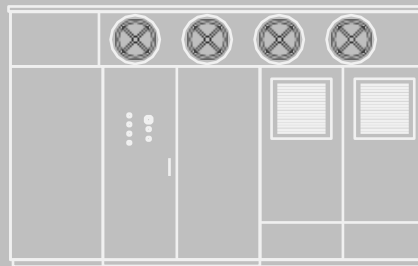
LONG LIFESPAN

9.4 MVA STATIONS



Lowering LCoE

from the
Inverter Perspective



7 proven ways to
improve LCoE
in PV and
Storage



**Success 50 MWp
Story PV in
Spain**

Lowering LCoE from the Inverter Perspective

$$\text{LCOE} = \frac{\text{Total Life Cycle Cost}}{\text{Total Lifetime Energy Production}}$$

Production
Efficiency plus Availability

Design Optimization
to adjust CAPEX

Opex Saving
Less Preventive & Corrective
Maintenance tasks



Current Power Inverters


Gamesa Electric Proteus

Introducing new ways to optimize production, reduce maintenance and optimize PV& BESS Plant Designs

LCOE Saving


Lowering LCoE: Why us.... And How?

$$\text{LCoE} = \frac{\text{Total Life Cycle Cost}}{\text{Total Lifetime Energy Production}}$$

**Lowest THD**


THD 50th < 0.7%
THD 2500th < 1%

IEEE-519 and IEC-617272 certified

**Highest Efficiency**


99.45%

IEC-61683 certified


**Highest MPPT Efficiency**

$\eta_{\text{STATIC}} = 100\%$
 $\eta_{\text{DYNAMIC}} = 99.9\%^{**}$


EN-50530 certified

**Highest power density**

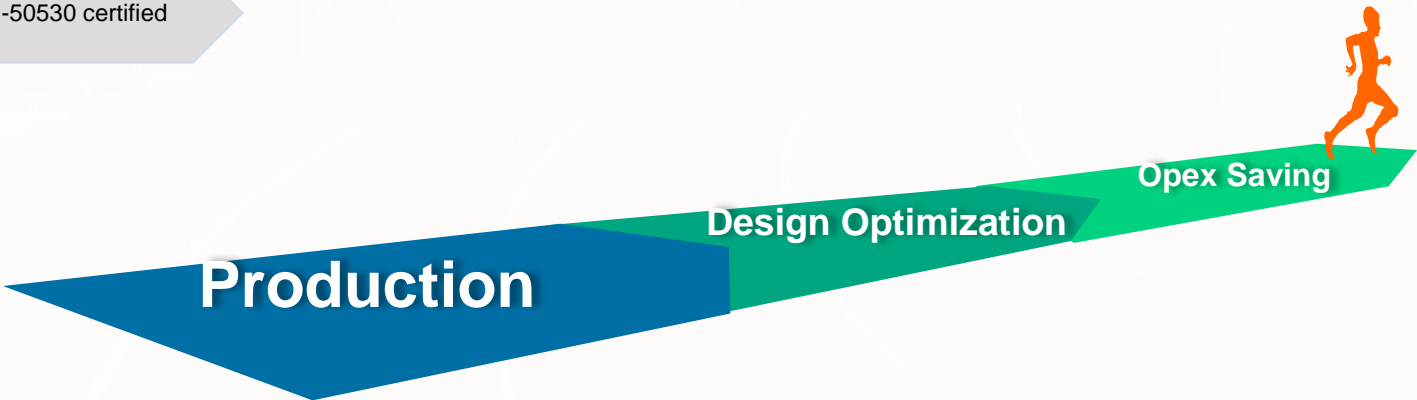
PV → Up to 4.7 MVA
PVS → Up to 9.4 MVA

**Lowest derating in Temperature**

100% - 40°C
89 % - 55°C

**100% Performance**

Using clipping energy to feed auxiliaries



1

proven way to
improve
in PV and
Storage

Focus decisions on obtaining max production

Ultra-High Efficiency and MPPT Efficiency

**HIGHER
EFFICIENCY**

2

3

4

5

6

7

**REDUCED
LOSSES****ADJUSTED
COSTS**

Success Story:
50 MWp PV in Spain

1 - Focus decisions on obtaining maximum production

Ultra-High Efficiency and MPPT Efficiency

Ultra-High Efficiency

Proteus Peak efficiency is **99,45%**, and it's almost ever above 99% even if weighted values are considered (IEC 61683 certified).

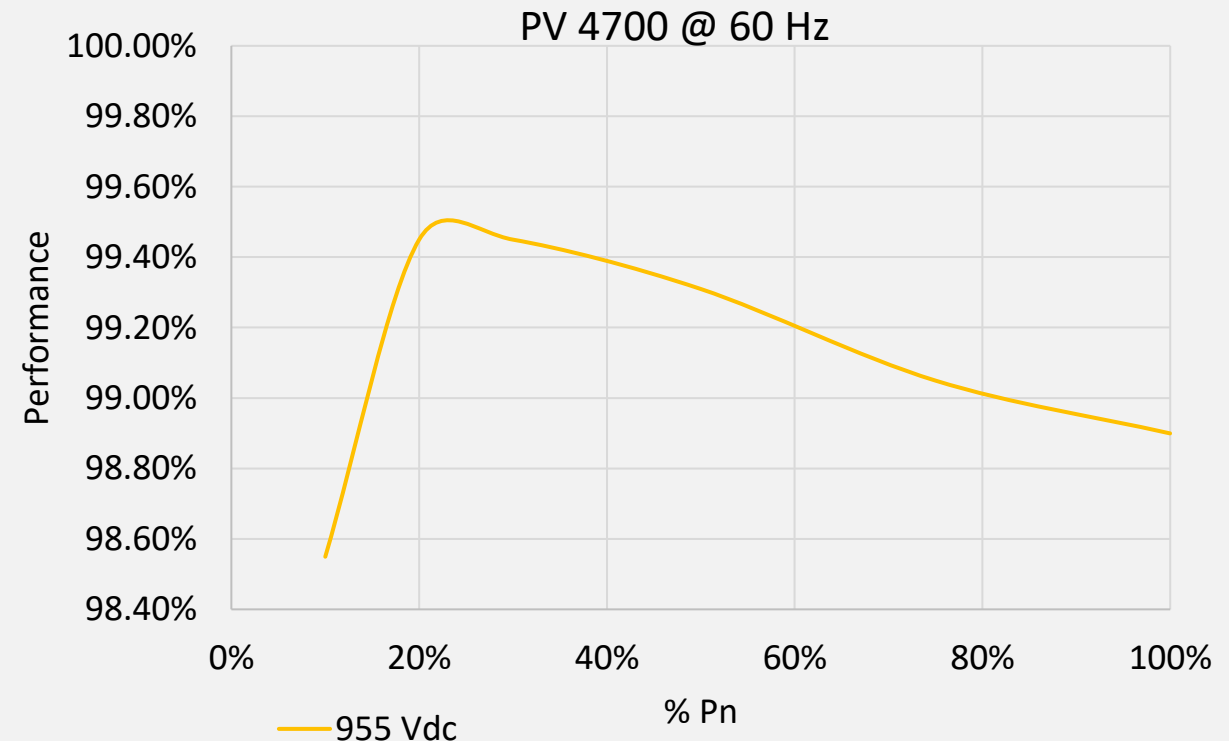
Thanks to:

- Cooling system
- Highly-refined hardware design
- Control algorithms

More Instant Production -> Reduced LCoE

PROTEUS PV4700

Frequency (Hz)	European efficiency	Californian efficiency	Maximum efficiency
50	99.17%	99.15%	99.34%
60	99.24%	99.24%	99.45%



1 - Focus decisions on obtaining maximum production

Ultra-High Efficiency and MPPT Efficiency

MPPT Efficiency

Proteus PV family has the highest MPPT efficiency in the market

- Static efficiency > 0.5%
- Dynamic efficiency > 0.75%
- Applies to Power Yields

**Fast and accurate solar radiation tracking ->
Reduced LCoE**

Ramp	η	Proteus PV	Inv 1	Inv 2
10% - 50%	Min	99.85%	98.02%	99.32%
	Overall	99.97%	99.21%	99.60%
	Max	99.99%	99.67%	99.82%
30% - 100%	Min	99.98%	99.05%	99.35%
	Overall	99.99%	99.43%	99.46%
	Max	100.00%	99.88%	99.61%

2

1

Focus decisions on obtaining max production

Ultra-High Efficiency and MPPT Efficiency

HIGHER
EFFICIENCY

Maximize every opportunity to produce.

MPPT Extended Range

3

4

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7

REDUCED
LOSSES

ADJUSTED
COSTS

Success Story:
50 MWp PV in Spain

2 - Maximize every opportunity to produce

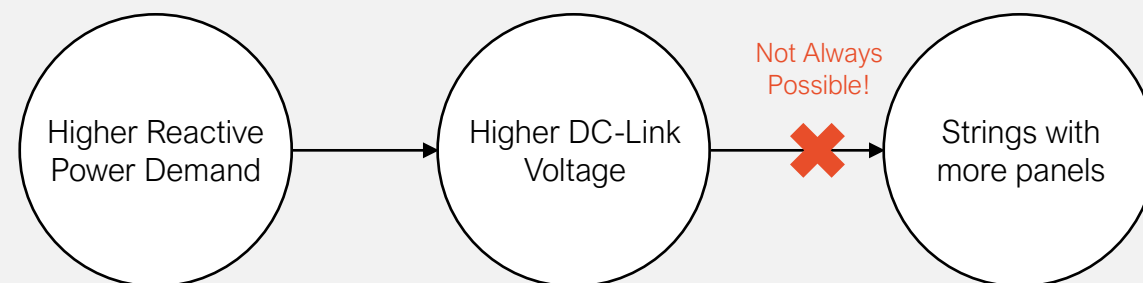
MPPT Extended Range 2%

Evolution in Reactive Power affects to DC Voltage

Extended MPPT Range → **Not limited to $V_{DC-Link} \geq \sqrt{2}V_{AC}$**

- No DC-DC stage → Less components, more reliable, higher efficiency
- Harmonic distortion below international standards (IEEE519)

Increase power yields, more flexible design -> reduce LCoE



AC Voltage	Standard MPPT	Extended MPPT	Extra Performance
690	976	955	2%
660	933	915	2%
630	891	875	2%
600	849	835	2%

proven ways to
improve LCoE

in

3

1

Focus decisions on obtaining max production

Ultra-High Efficiency and MPPT Efficiency

2

Maximize every opportunity to produce.

MPPT Extended Range

4

5

6

7

Power Quality... is also money.

HF THDi

HIGHER
EFFICIENCY

REDUCED
LOSSES

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Success Story:
50 MWp PV in Spain

3 – Power Quality... is also money

THDi Energy losses must be considered in all Frequency Range

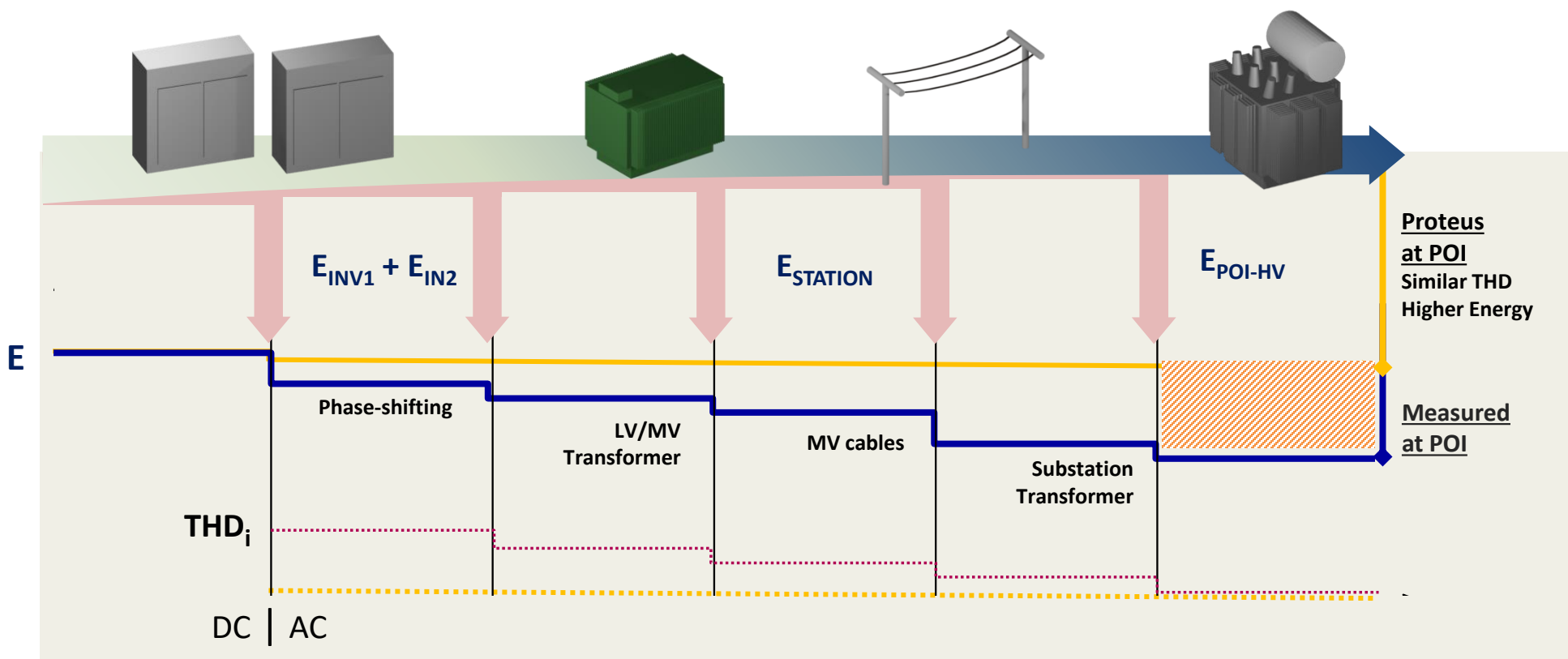
Inverters Switching frequency

- Above 50th harmonic, not included in certificates
- Higher impact in harmonic losses
- It is partially mitigated by Phase-Shifting

PV plant behaves like Low Pass Filter

- Meters measured any current
- High frequency currents filtered by PV plant
- Transformers and cables heating

Embedded HF filter in Proteus PV & PCS



— Inverter
THDi (50th) < 3% ; THDi (2500th) < 10%

— Gamesa Electric Proteus
- THDi (50th) < 0,8% ; THDi (2500th) < 1%



3 – Power Quality... is also money

Lower THDi means... lower LCoE

Proteus PV & PCS

THDi (50th order) 0.7%
THDi (2500th order) 1.0%

NO Energy Waste in 25 years

Case A: Central + HF

THDi (50th order) 2,3%
THDi (2500th order) 3,2%

Year 0: -200 k€ // Year 25: -2,9 M€

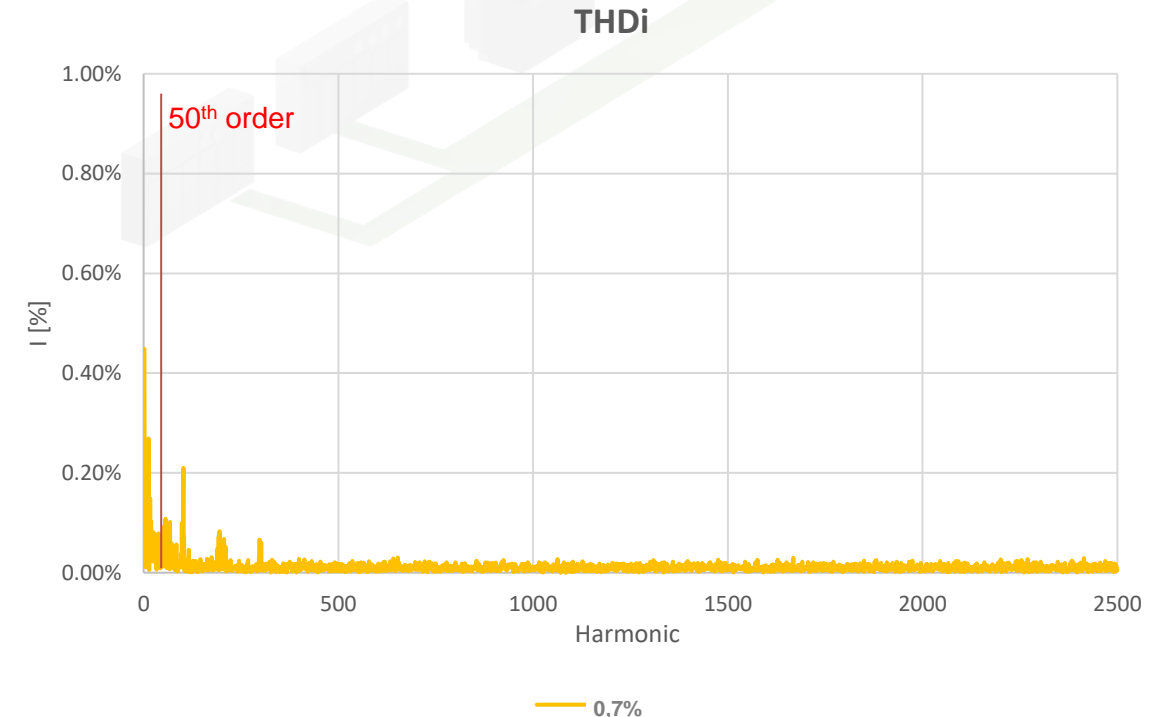
Case String

THDi (50th order) 2,3%
THDi (2500th order) 10,3%

Year 0: -338 k€ // Year 25: -4,9 M€

- Increased Grid stability
- More Revenues
- Reduces losses
- Avoid Transformer's breakdowns.

-> Reduced LCoE



*235 MVA plant, energy price of 35 €/MWh and discount rate of 5% per year. The economic calculations only contemplate the pure ohmic losses, skin effect neither the impact on transformers nor capacitors are considered.

proven ways to
improve LCoE
in PV and
Storage

4

1

Focus decisions on obtaining max production

Ultra-High Efficiency and MPPT Efficiency

2

Maximize every opportunity to produce.

MPPT Extended Range

3

Power Quality... is also money.

HF THDi

5

6

7

Smarter if adaptable to instant conditions.

100% Performance

HIGHER
EFFICIENCY

REDUCED
LOSSES

ADJUSTED
COSTS

Success Story:
50 MWp PV in Spain

4 - Smarter if adaptable to instant conditions

100% Performance

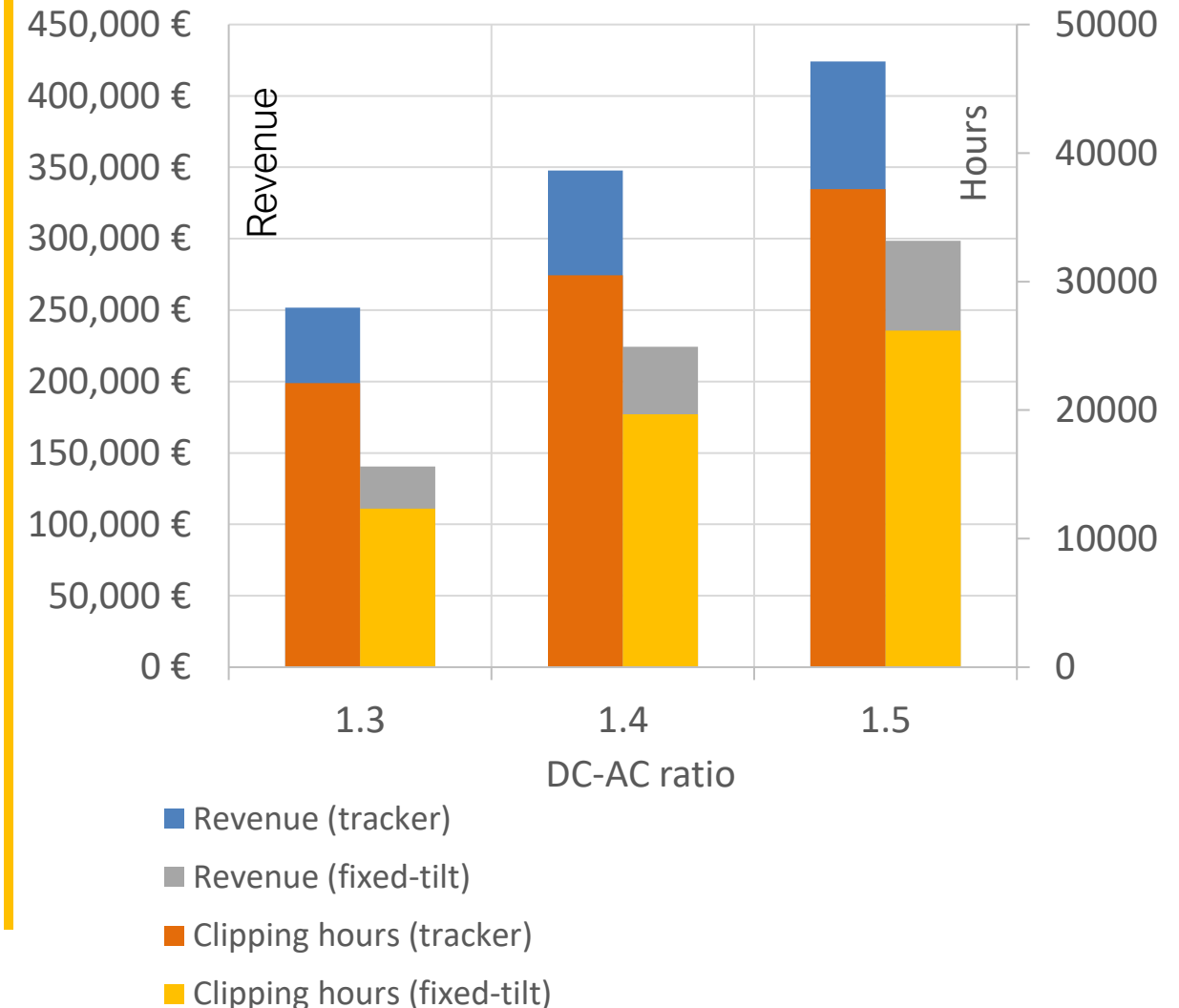
Proteus PV inverters are designed to compensate inverter losses for clipping without affecting to nominal inverter power

Proteus PV could harvest its own losses from the clipped energy

100% Performance: The equivalent performance ratio is increased to 100%

Extra energy production -> Reduced LCoE

Case: Antofagasta (Chile) - Revenue variation with DC-AC ratio



proven ways to
improve LCoE
in PV and
Storage

5

1

Focus decisions on obtaining max production

Ultra-High Efficiency and MPPT Efficiency

2

Maximize every opportunity to produce.

MPPT Extended Range

3

Power Quality... is also money.

HF THDi

4

Smarter if adaptable to instant conditions.

100% Performance

Bigger... is better.

Power Density to save costs and CO2 emissions

6

7

HIGHER
EFFICIENCY

REDUCED
LOSSES

ADJUSTED
COSTS

Success Story:
50 MWp PV in Spain

5 – Bigger... is better

Advantages of Power Density for saving costs and CO2

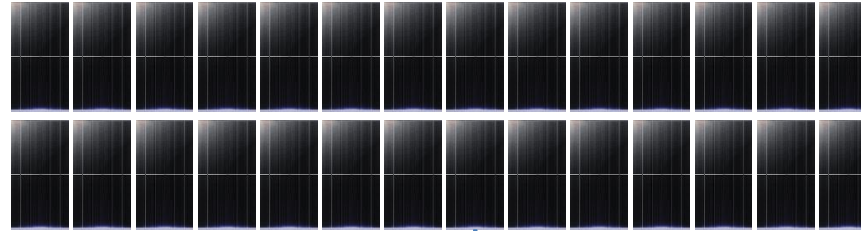
2018

PV Panels Evolution



2022

➤ 91% higher power in 50% larger surface

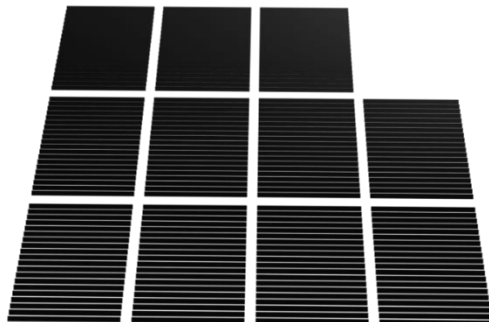


PV Panel from 350Wp to 670 Wp
PV String from 10 kW to 18,8 kW

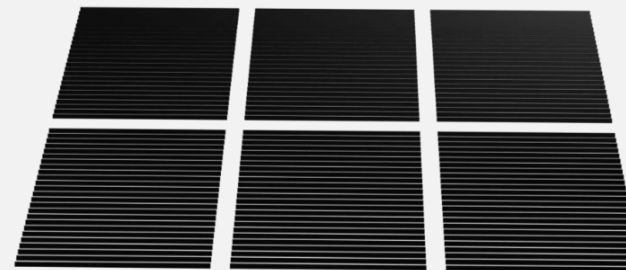
- Bigger Area per string
- Less String combiners
- Less DC wires
- Less trackers

EPC Comparison: 55 MW_{ac} Plant

Using 11 x 5 MVA LV/MV Stations



Gamesa Electric Proteus PV Stations: 6 x 9 MVA



- Less land
- Less roads
- Less Inverter foundations
- Less and shorter HV cabling
- Less substation feeders
- Less connections

➔ **Reduced LCoE**

5 – Bigger... is better

Positive Impacts for LCOE and Environment

Proteus PV Stations	Market	Proteus PV Stations	Market	Proteus PV Stations	Market
0,34 W/Kg	0,24 W/Kg	316 W/m2	235 W/m2	1x 40ft	1.5 x 40ft

Simple, less units per project and less CO2 emissions -> Reduced LCoE



Evaluation done in Q1 2022 comparing Gamesa Electric Proteus PV Station 9400 with 10 largest Utility Inverter Stations from 7 top-ten central inverter brands.

proven ways to
improve LCoE
in PV and
Storage

6

1

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Ultra-High Efficiency and MPPT Efficiency

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100% Performance

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Power Density to save costs and CO2 emissions

7

Thermal Regulation is the key.

Coolbrid Cooling System

HIGHER
EFFICIENCY

REDUCED
LOSSES

ADJUSTED
COSTS

Success Story:
50 MWp PV in Spain

6 - Thermal Regulation is the key

Coolbrid: The key to achieve top performance in Efficiency and Durability

CoolBrid; hybrid system with forced-air + liquid:
Liquid cooling in inverter bridge and grid filter
Forced-air in small switches, electronics, fuses...

Perfect inner temperature regulation

Best performance in extreme conditions:
- Up to 4.7 MVA per unit (UEP)

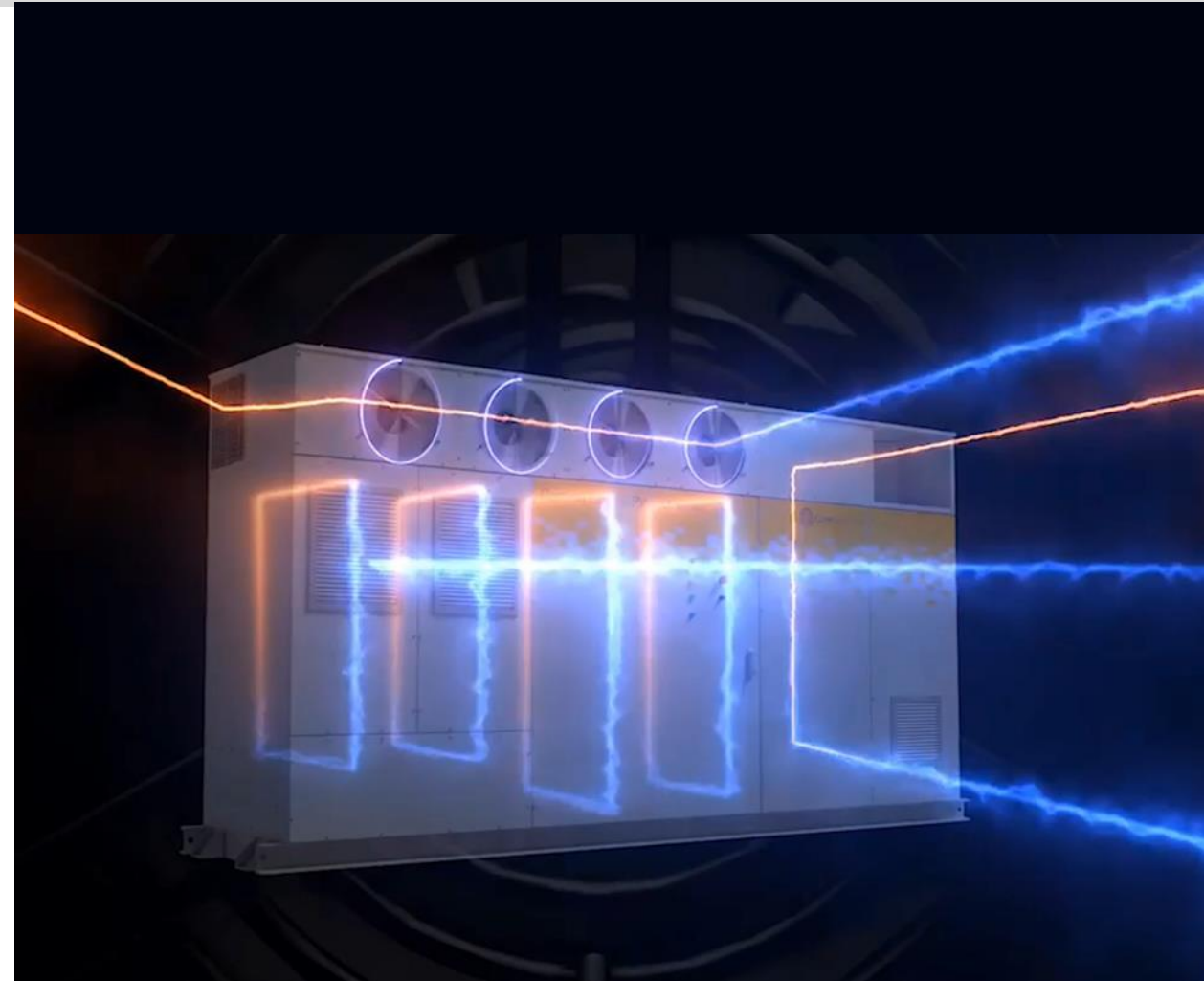
Low maintenance

Compact solution; space and weight saving

Extended lifetime and high MTBF:
- Components work far from its maximum capabilities

Reliability:
- More than 18 years of experience manufacturing liquid-cooled converters for wind turbines

Less Maintenance, more production -> Reduced LCoE



proven ways to
improve LCoE
in PV and
Storage

1

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Thermal Regulation is the key.

Coolbrid Cooling System

7

Limits are there... but to be overcome.

More than 30 years lifetime with just preventive maintenance

HIGHER
EFFICIENCY

REDUCED
LOSSES

ADJUSTED
COSTS

Success Story:
50 MWp PV in Spain

7 – Limits are there... but to be overcome

More than 30 years lifetime with just preventive maintenance...

Reduction of costs in replacement

- Critical components achieve 30 years of lifetime
 - Main components account for 70% of PV inverter cost.
 - Components operating far below their thermal limits.
 - No inverter replacement during project lifecycle:
 - Reduced costs
 - Reduced risks
- > Reduced LCoE**

**“Inverter Replacement currently represents
25% of O&M Costs”**

North America Solar PV Capital and OPEX Cost 2022 – IHS Markit

Proteus PV Critical Component	Load	Lifetime years
Busbars	80%	-
DC Disconnect	77%	>40
DC Bus Capacitors	65%	>40
IGBT	96%	> 50
AC Inductance	99%	>50
AC Breaker	98%	>50
AC Filter Capacitors	75%	>30
CCU	-	>40

Working conditions

Full Power @ 55°C 12 hours / day

Reactive power 12 hours / night

Lifetime calculation limited by supplier curves.



proven ways to
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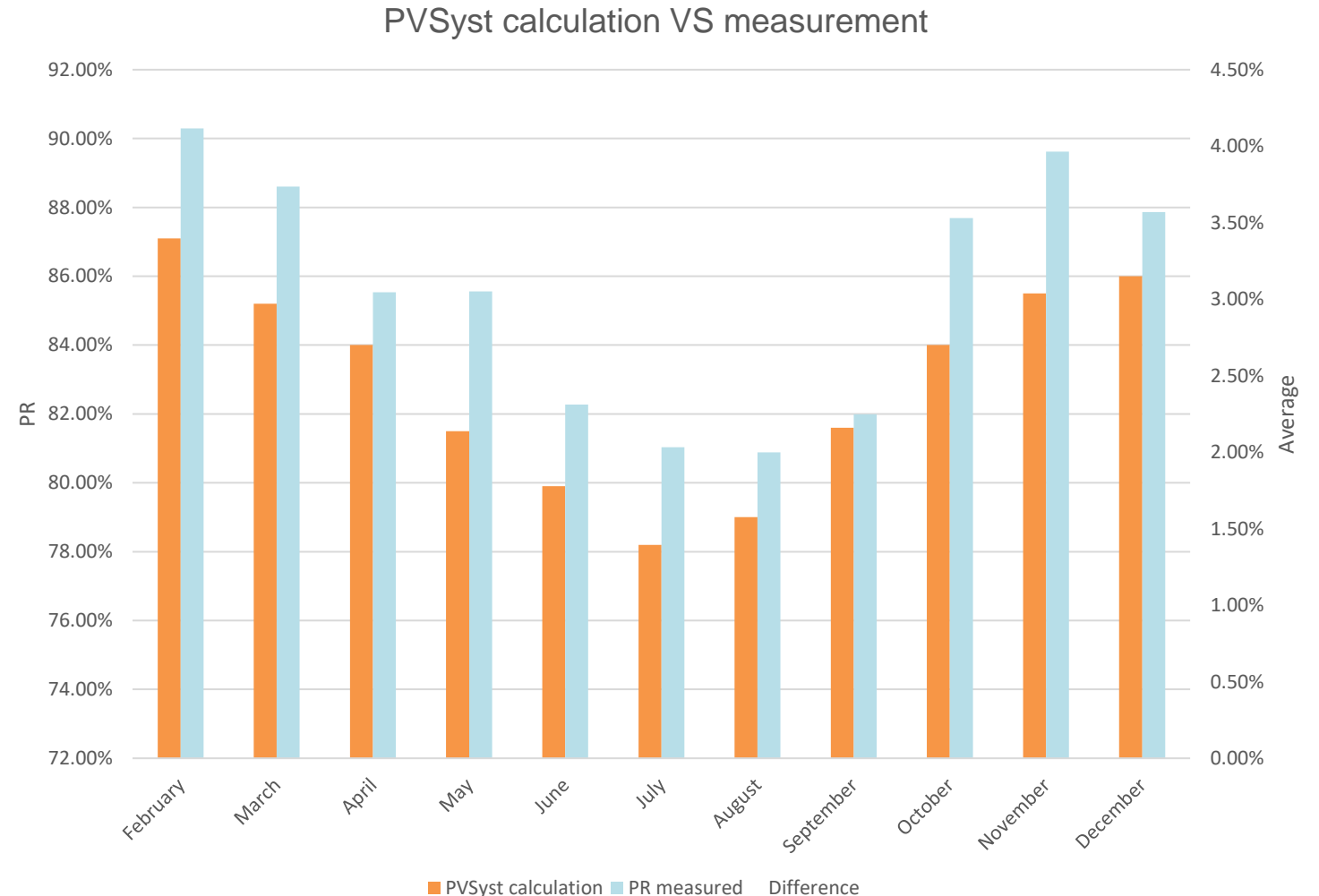
Success Story:
50 MWp PV in Spain

Success Story: 50 MWp in Spain

Improvement of PR above 2,6%

50 MWp PV plant in Spain - 2021

- Location: Andalucia (Spain)
 - Temperatures: -10°C / 45°C
 - Nominal power: 50MWp
 - Equipment: 13 x Gamesa Electric PV Inverters in 7 Stations
 - Ratio DC/AC: 1,06
 - Commissioning date: 2020
 - Comparison of the PR calculated by PVSyst in the initial phase of the project with the PR measured in 2021
-
- **Average annual improvement: 2.67%**
 - **Availability in Year 2021 > 99,5 %**



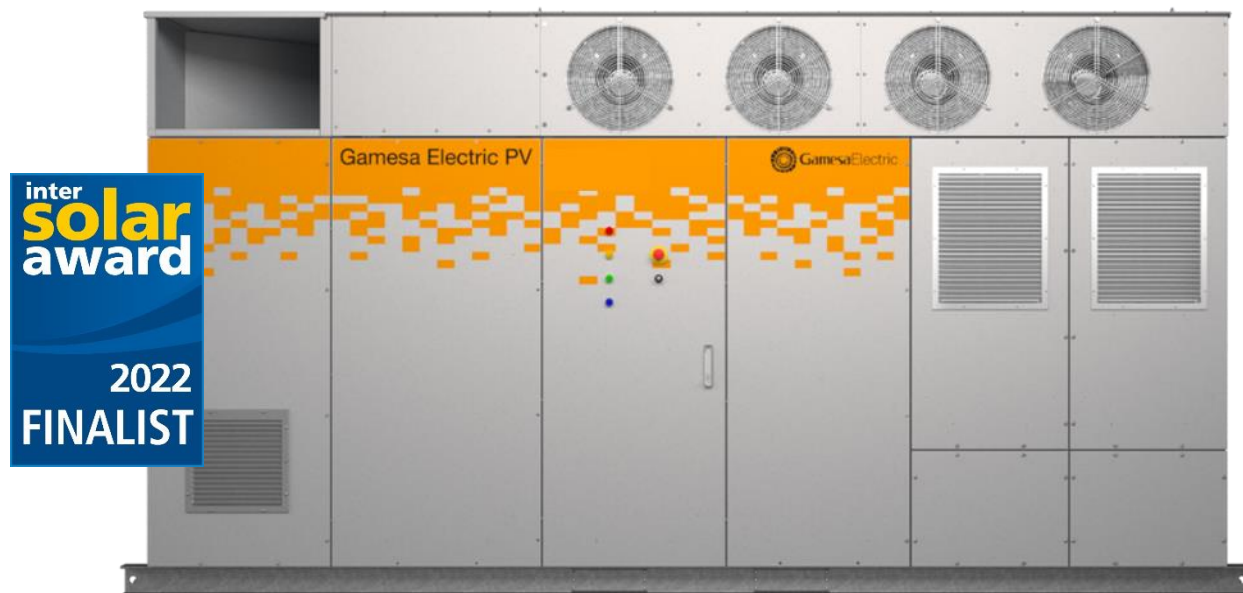
The Bottom Line...


$$\text{LCoE} = \frac{\downarrow \text{CapEx} + \downarrow \text{OpEx} \mid \text{lifetime}}{\uparrow \text{Energy production} \mid \text{lifetime}}$$

We have shown some ways to reduce LCoE taking maximum advantages of our Power Inverters

We reinforce this approach with results from an Utility-Scale Plant in Spain with our Inverter Stations

Excellence is not a skill. It is a commitment to give you better solutions



Contact for more info

Antonio Montoto
Sales Manager Hybrid & BESS

amontoto@gamesacorp.com



GamesaElectric

Shaping
new
energy