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DroneBase

7 February 2023

10:00 am – 11:00 am | PST, Los Angeles

1:00 pm – 2:00 pm | EST, New York City

7:00 pm - 8:00 pm | CET, Berlin



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DroneBase's North American Solar Scan brings transparency to U.S. solar market



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Welcome!

Do you have any questions? ? 

Send them in via the Q&A tab.  We aim to answer as many as we can today!

You can also let us know of any tech problems there.

We are recording this webinar today. 

We'll let you know by email where to find it and the slide deck, so you can re-watch it at your convenience.  



DroneBase is now Zeitview

A large, stylized version of the zeitview logo. The word "zeitview" is in white lowercase letters. Above the "i" is a thick blue arc. The background is a dark blue gradient with a large, lighter blue curved shape on the right side.

zeitview

What We Do

1 Pre-Construction

Optimize bids and construction planning



2 Construction

Track progress of work compared to planning



3 Commissioning

Verify construction and set performance baselines



4 Operation & Maintenance

Reduce performance degradation on site issues



5 Sell/Acquire

Verify performance and overall state of site

Wind Energy

Wind Turbine Inspection
Systems & Solutions

Solar Energy

Solar Asset
Inspections

Properties

Land Acquisition, Asset
Management, Property
Inspection

AEC/EPC

Visual Progress Updates,
Orthomosaic & Topography
Mapping, 3D Models

For global customers in energy and infrastructure, Zeitview builds advanced inspection software that delivers fast, accurate insights, lowers costs, and improves asset performance and longevity. We are second to none at partnering with our customers to achieve flexible, long-term solutions across their multiple asset classes.

Our Solar Inspection Journey

Our mission is to accelerate the global transition to renewable energy and sustainable infrastructure. Since 2015, Zetiview has pursued a trajectory of supporting solar assets everywhere in the world and addressing the unique needs of multinational enterprise customers.

2015 // Take to the Skies

Series A: 6.8M

DroneBase launches the “**Über of drones**” - high volume mass market & global operational excellence

2020 // Global Expansion

Series C: 20M

Acquires **PrecisionXYZ**, focused exclusively on solar using crewed aircraft

2022 // The Road Ahead

DroneBase announces **North American Solar Scan**, scanning all U.S.assets 1MW and larger

2019 // Creating a Framework

Series B: 12M

Expansion into renewables by hiring legacy **Precisionhawk** team - focus on wind with initial forays into solar

2021 // Building the Engine

Acquires India-based **Airprobe**, extending ML and AI capabilities to handle increased volume and speed requirements

2023 // Advancing Inspection

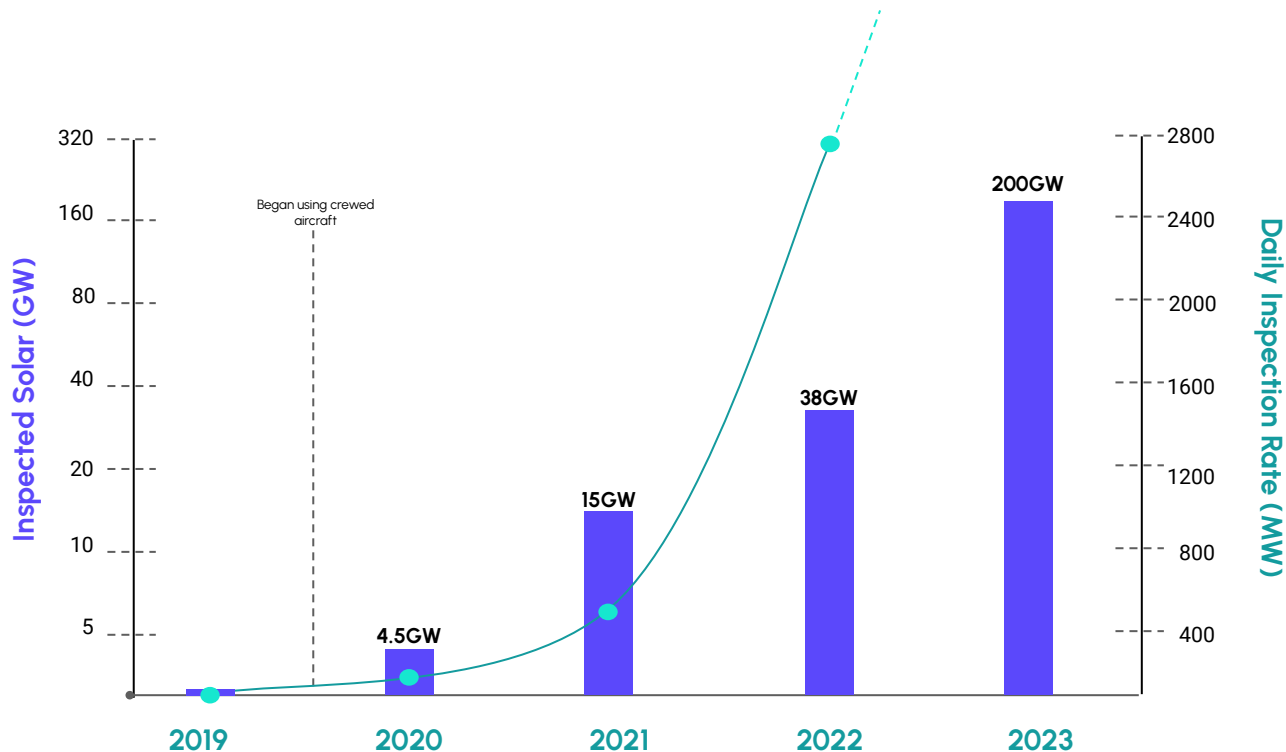
Series D: 55M

DroneBase rebrands to Zeitview to further its growth in inspections



The Industries Largest Solar Inspection Platform

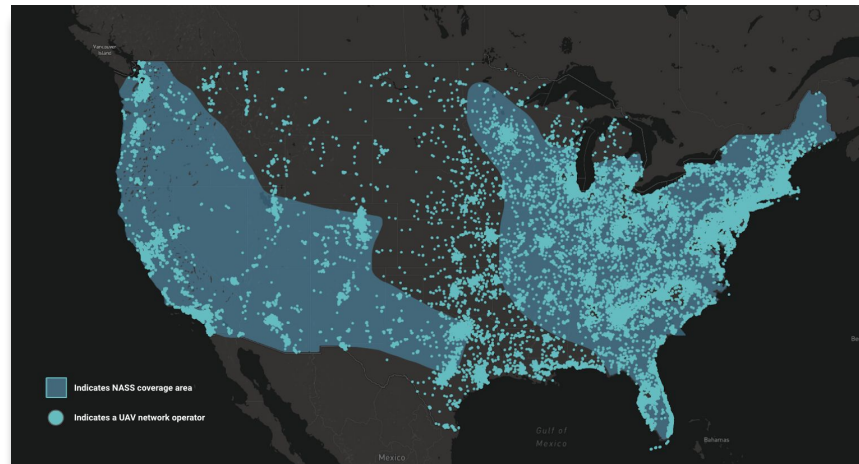
- **2019** DroneBase expanded its offerings to the solar market.
- **2020** expanded data capture using crewed aircraft.
- **2023** we are on track to capture and inspect over 200 GW



Providing the first-ever objective, standardized rating system for solar assets.

Using crewed aircraft, equipped with high-quality sensors, DroneBase is capturing every active solar project in the U.S. (1 MW and larger), creating industry wide transparency and empowering stakeholders to:

- Assess investment opportunities
- Identify and compare asset condition across regions, technologies, service providers, and more.
- Identify prospects for additional sales opportunities.
- Evaluate and correlate asset condition with asset owners, vendors, and other stakeholders.



**Industry metrics for
Solar 1MW+**

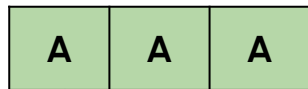
Capacity in US
80 GW

Total sites
7,500

Global industry scans 2021
~50 GW

We believe that objective ratings of solar assets will empower standardization, transparency, and responsible decision making across the industry.

Through thermal imaging & anomaly detection, each asset has a quantitative rating based on a three letter ranking method, each letter representing an aspect of the plant.



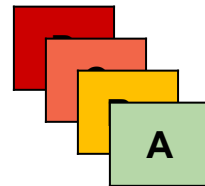
Equipment rating: Anomalies per megawatt peak (DC)

Temperature rating: Highest temperature delta within a given asset

Operating rating: Estimated percentage DC losses



Solar Asset Rating Thresholds



Ratings are quantitative (i.e. a number based on an objective measurement) **to derive a qualitative value** (i.e. "A", "B", "C" and "D"). These values are based on current industry best known methods and practices and, where available, industry standards bodies.

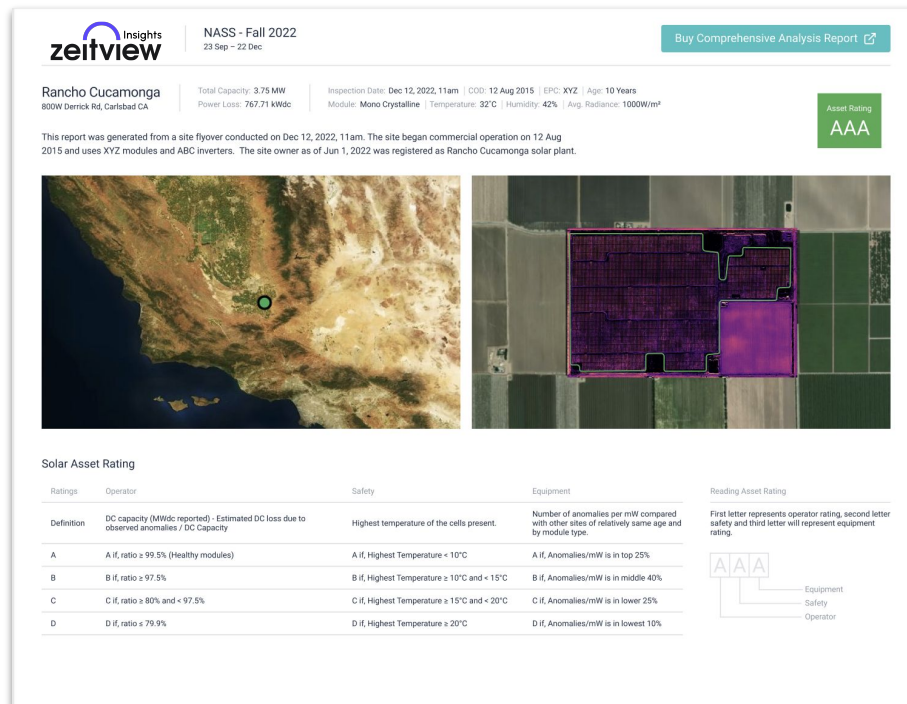
We **expect to revise ratings** as we collect more and better data over time. *Noted below is our VI rating system.*

Operator Estimated DC loss due to observed anomalies	A: Healthy 99.5%+	B: OK 97.5%-99.4%	C: Improve 80%-97.4%	D: Critical Need Less than 79.9%
Heat Highest detected cell temperature	A: Healthy <10°C	B: OK 10-15°C	C: Improve 15-20°C	D: Critical Need >20°C
Equipment Anomalies per MWp	A: Healthy 0-19.9	B: OK 20-84.4	C: Improve 84.5-148.9	D: Critical Need 149+

Simplified inspection reporting at the scale of the industry.

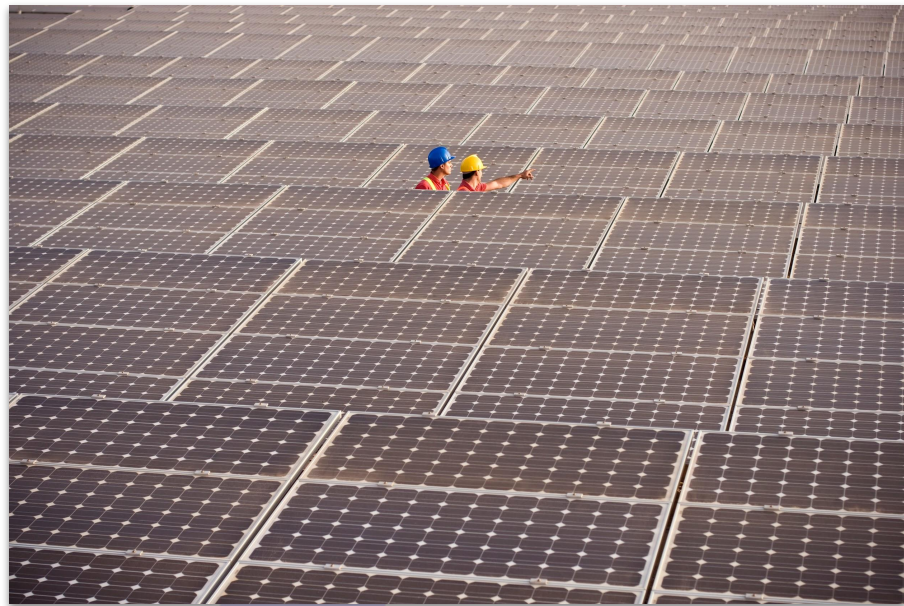
Solar asset rating reports allow solar professionals to:

- Quickly understand asset condition and easily prioritize comprehensive scan.
- Instantly order and view comprehensive analysis reports for most at-risk solar plants.
- Rank and compare all North America based assets based on owner, O&M, size, age and more.
- Prioritize O&M activities and derive associated OPEX.



Gain access to the first-of-its-kind solar asset insights platform.

- Asset Owners & Managers
- Operations & Maintenance Providers
- Lenders & Investors
- Engineering, Procurement & Construction Firms
- Policy Makers



North American Solar Scan Demo

- Solar Asset Rating (AAA assets only)
- Asset Age (Oldest to youngest)
- Asset Size (Largest to smallest)

Note:

- Our rankings are *based on asset condition focused on the DC side of the system*. It is *not a performance rating* on the AC side of the power plant.
- Thermal data inspections have never been conducted at this scale; we fully expect that our system ratings will improve over time with higher fidelity and detail.

Top 10 power plants - Crystalline Ground Mounts

- 1. United Natural Foods - Rocklin**
1.4MW (DC) Rooftop System
Crystalline Modules
16 Years in operation
- 2. Walgreens Woodland**
1.4MW (DC) Rooftop System
Crystalline Modules
15 Years, 5 months in operation
- 3. Prologis Rialto I-210 2 & 3**
13.5MW (DC) Rooftop
Crystalline Modules
14 Years, 4 months in operation
- 4. Santee Lakes - Padre Dam**
1.03 MW (DC) Parking Canopy
Crystalline Modules
14 Years, 1 month in operation
- 5. Port of Los Angeles - World Cruise Center**
1.2MW (DC) Rooftop
Crystalline Modules
12 Years, 4 Months in operation
- 6. Frito-Lay Modesto**
1.2 MW (DC) Parking Canopy Tracker
Crystalline Modules
12 Years, 4 Months in operation
- 7. Prologis AMB Distribution Center**
1.4MW (DC) Rooftop
Crystalline Modules
12 Years, 2 Months in operation
- 8. Prologis Park Ontario Airport**
8.16MW (DC) Rooftop
Crystalline Modules
11 Years, 10 Months in operation
- 9. SPVPO22 RDC 6**
2.4MW (DC) Rooftop
Crystalline Modules
11 Years, 6 Months in operation
- 10. Prologis - Rialto**
13.5MW (DC) Rooftop
Crystalline Modules
11 Years, 4 Months in operation

Top 10 power plants - Rooftop and Canopy

- Beringer Vineyards**
1.6MW (DC) Single Axis Tracker
Crystalline Modules
13 Years, 7 months in operation
- Henry C Garnett Water Purification Plant**
1.2MW (DC) Single Axis Tracker
Crystalline Modules
13 Years, 2 months in operation
- Harrah's Rincon Casino**
1.2MW (DC) Single Axis Tracker
Crystalline Modules
12 Years, 10 months in operation
- Avenal**
10.8 MW (DC) Fixed Tilt
Crystalline Modules
11 Years, 8 months in operation
- California Correctional Institution**
6.9 MW (DC) Single Axis Tracker
Crystalline Modules
10 Years, 1 month in operation
- California Valley Solar Ranch 3**
300MW (DC) Single Axis Tracker
Crystalline Modules
9 Years, 3 Months in operation
- California Valley Solar Ranch 4**
300MW (DC) Single Axis Tracker
Crystalline Modules
9 Years, 3 months in operation
- ShoEi Foods**
1.03MW (DC) Fixed Tilt
Crystalline Modules
9 Years, 3 months in operation
- RE Victor Phelan Solar One**
26.4MW (DC) Single Axis Tracker
Crystalline Modules
9 Years, 1 months in operation
- Powhatan Solar Power Generation Station 1**
1.8 MW (DC) Single Axis Tracker
Crystalline Modules
9 Years, 1 month in operation

Top 6 power plants - Thin Film Ground Mounts

1. **Limoniera Ranch II**
1.2MW (DC) Single Axis Tracker
Thin Film Modules
13 Years, 7 months in operation
2. **Sun City**
30MW (DC) Fixed Tilt
Thin Film Modules
11 Years, 6 months in operation
3. **Rancho Seco I**
12.48MW (DC) Single Axis Tracker
Thin Film Modules
6 Years, 11 months in operation
4. **Kingbird**
60 MW (DC) Single Axis Tracker
Thin Film Modules
6 Years, 9 months in operation
5. **Laredo Detention Facility - Solar 2 & 3**
6.2 MW (DC) Single Axis Tracker
Thin Film Modules
1 Year, 2 months in operation
6. **Athos II**
240MW (DC) Single Axis Tracker
Thin Film Modules
1 Years, 1 Month in operation

How We Support Your Business



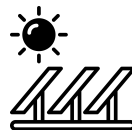
Global Operations

Localized data capture on a global scale. Software that interprets and accommodates a distributed and diverse portfolio of solar assets



Well Funded

With over \$100M in funding since our inception, DroneBase is well funded and poised for the future



Scalable Solutions

Zeitview has a proven track record of operational excellence at the commercial and utility scale



Comprehensive Data

We provide data that is both comprehensive and highly actionable for managers, dispatchers, and technicians



The background of the image is a high-angle, perspective view of a vast solar farm. Rows of solar panels stretch towards the horizon under a clear, deep blue sky. The panels are dark blue with a grid of thin white lines. The perspective creates a strong sense of depth and scale.

zeitview

Advancing Inspection

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by Bella Peacock



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read
online!**

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Tuesday, 7 March 2023

2:00 pm – 3:00 pm GMT, London

3:00 pm – 4:00 pm CET, Berlin

Many more to come!

**Comprehensive
breakthroughs of
TOPCon modules
for the
Distribution
market**

**Utility-scale
solutions and
progress in
gaining market
shares**

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