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#### 27 May 2024

10:00 am – 11:00 pm | CEST, Berlin 1:00 pm – 2:00 pm | Dubai 4:00 pm – 5:00 pm | CST, Beijing



Bella Peacock

Editor

pv magazine



# Solar solutions for low-load bearing and tricky commercial roofs



Dennis Shi President Sunman Energy



#### Welcome!

Do you have any questions? ? 🙋





Send them in via the Q&A tab. F We aim to answer as many as we can today!

You can also let us know of any tech problems there.

We are recording this webinar today.



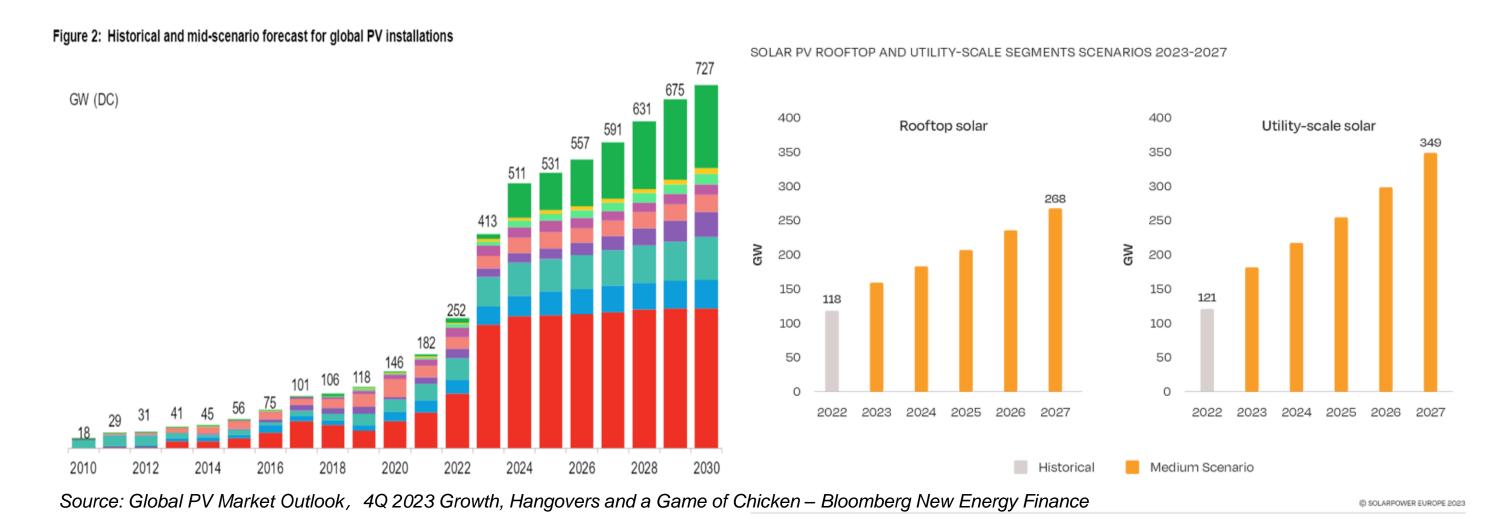
We'll let you know by email where to find it and the slide deck, so you can re-watch it at your convenience. 👀 🦠

# Unlocking the C&I Rooftop Market with Sunman's Lightweight Solar Applications

Dennis Shi 27th May 2024



### Annual PV capacity to exceed 500 GW in 2024, estimated >40% annual capacity will come from rooftops



- BNEF: Newly added PV capacity will surpass the 500 GWp mark in 2024.
- Earlier forecast by SolarPower Europe: Rooftop solar will make up >40% of added global capacity each year.

### An estimated 40% of C&I rooftops cannot install glass modules because of structural limitations...



When buildings fall under the 15 kg/square meter load-bearing threshold, roof reinforcements
are required to install solar, which is expensive and disruptive to on-site activities...

#### Demand for lightweight solar is Real

**Customer Request #1:** 



Many thanks for your email. Let me present our project:

1. Our Company is planning to construct solar power plant on our shed roof of the factory (photo attached). Due to the low static bearing capacity we will install ultralight PV modules:



**Customer Request #2:** 



Overall, the site assessment confirms that the site can accommodate solar PV well in the outlined 4 key areas. The overall infrastructure can accommodate 1,500kW+ Solar PV system with the only limitations being the roof areas, and the structural strength of the roof. There are structural challenges on two of the key roof areas that are limited by roof load. This is due to the complexity in design, and span of these main

**Customer Request #3:** 









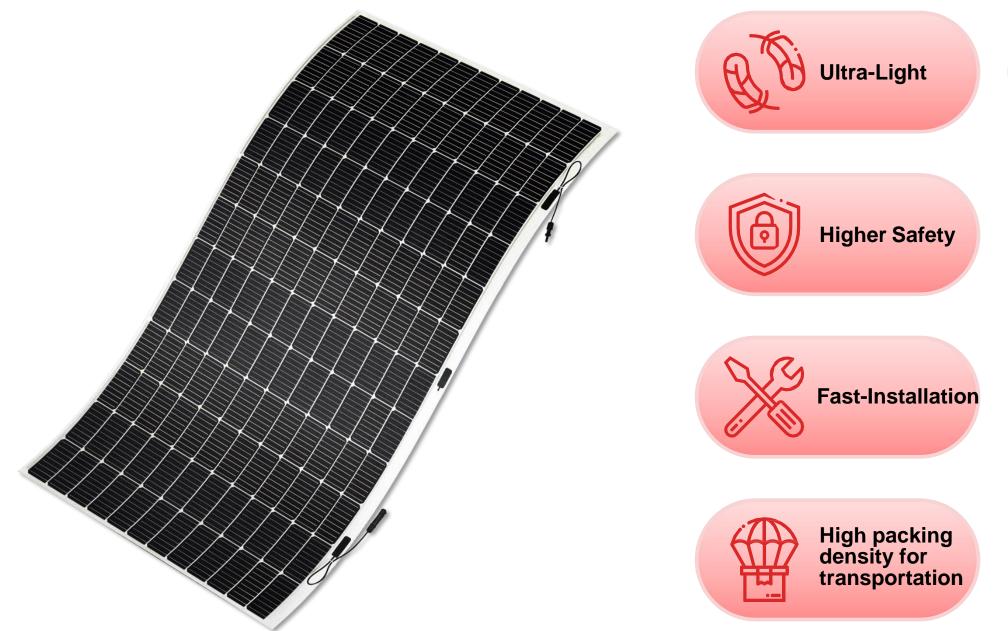
#### **Sunman at a Glance**



- Founded in 2014, Sunman is an Australian Solar Company.
- Successfully commercialized the world's first ultra-light solar module "eArc".
- eArc is based on market-proven crystalline silicon cell technologies and innovative in its patented encapsulation system.
- Capacity: 1 GWp in Jiangsu, China (3 GW planned).
- Delivered 700 MWp shipments since inception.



#### eArc at a Glance











#### A high-level comparison with glass modules



Glass

**eArc** 



Heavy and rigid - 15 kg/m<sup>2</sup>



**Labor and equipment intensive** installation process



Significant usage of glass, steel, aluminum exposes to commodity price inflation

**Ultra-light** 

**Fast Installation** 

**Lower commodity** usage in module and sub-structure

2.8 kg/m<sup>2</sup>

c.50% savings in labor costs

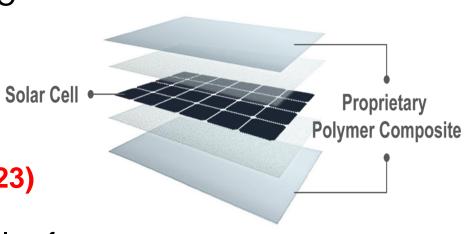
c.33% savings in structure costs



#### eArc shares the same supply chain as glass modules



- Cell-agnostic: insulated from upstream technology swings, such as PERC replacing Al-BSF and TOPCon replacing PERC.
- Highly scalable with similar CapEx intensity as glass modules.
- Huge beneficiary of large supply chain Investments. (~\$130 Billion in 2023)
- Shorter supply chain for non-silicon BOM: Does not require localized supply of solar grade glass and metal, facilitates supply chain re-shoring.





#### Sunman's "3M" operational model

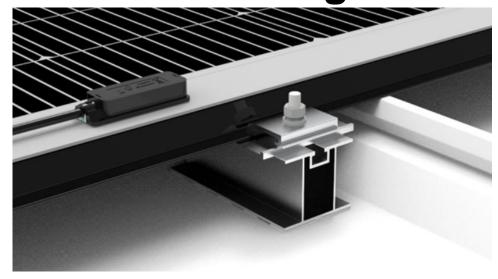
#### **Material**



Module



**Mounting** 



 R&D and mass-production capability for proprietary composite materials (front and back sheet).

- Automated GW-scale lightweight module manufacturing lines with state-of-the-art equipment and intelligence systems.
- Ability to develop and provide total mounting solutions around lightweight solar modules for various application scenarios.



#### **Complete Certifications for Global Deployment**





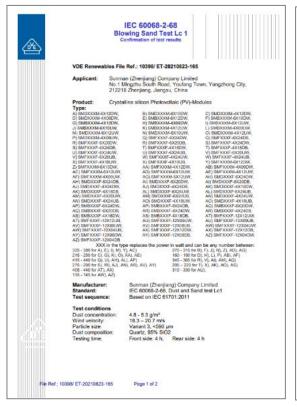


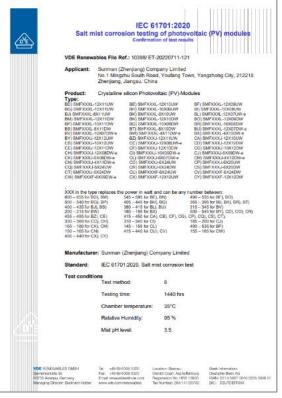


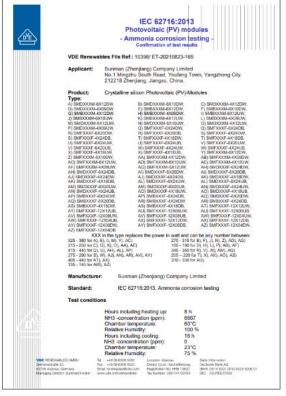
eArc is the first module of its kind to pass the IEC 61215:2016, IEC61730:2016, UL61730 (USA) and CGC (China).



#### **Further Durability Testing**











**Dust Testing** 

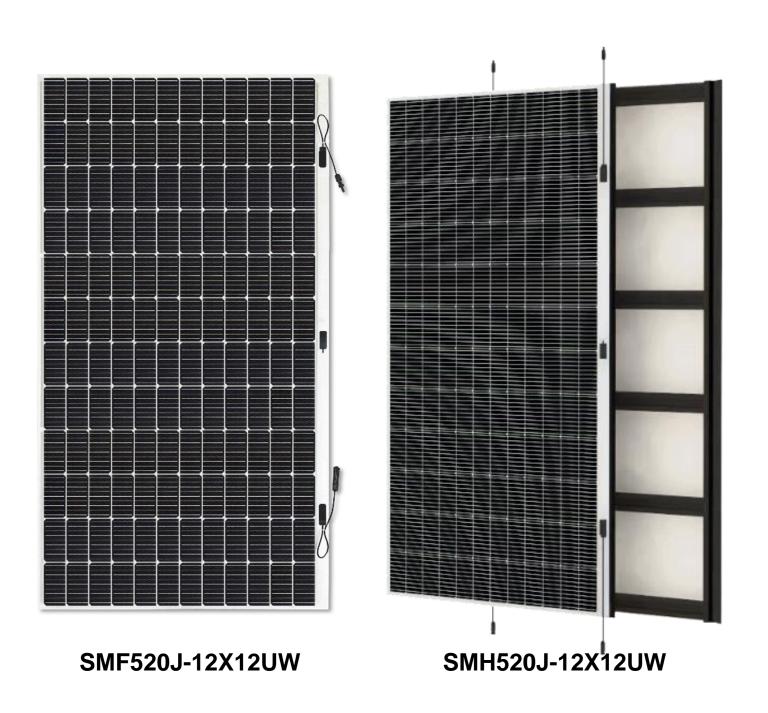
Salt Mist Corrosion Testing level 8 Ammonia Testing

PID Testing

Straightforward Module B ankability Testing



#### High performance modules built for the C&I Market



- ●520W 144 half-cut cell
- ●182 mm PERC cells
- SMF (frameless) or SMH (pre-integrated with mounting brackets)
- ●2.8 kg/m² or 4.1 kg/m²
- ●New TOPCon product TBA (2024)





#### What is "Quick-Bonding"?

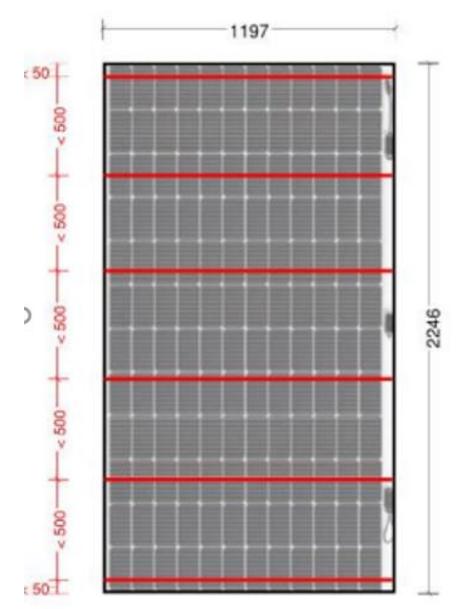
- Quick-Bonding is a mature construction technique, proven in the building and automotive industry for over 60 years. (Similarly, Sunman modules can be glued or "bonded" onto various roof substrates)
- Silicone has the same chemical base as "sand" and "quartz", thus highly resistant to weathering and UV radiation.
- The global structural silicone market size was valued at \$38.1 billion in 2021, projected to reach \$81.6 billion. (2031)
- All silicones undergo rigorous testing based on mature standards before being introduced into the construction industry.
- Tests focus on adhesion, cohesion, and durability, including weather-resistance, UV, temperature extremes, and chemicals.







#### **Typical fixing methodology**



Profiled Metal decking – various coating.

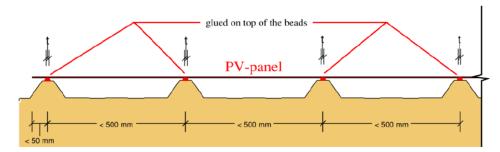


Figure 1 Gluing principle for trapezoidal roof directly

Membranes, PVC or EPDM or other material that are compatible with silicone gluing.

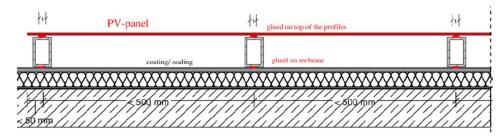
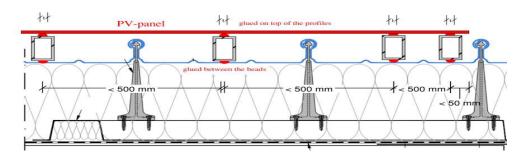
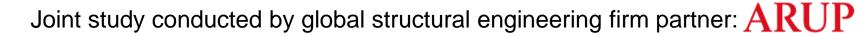


Figure 3 Gluing principle for membrane roof with add. Profiles



Taken from "Sunman Lightweight PV Solar Module Installation: Desk-study - Structural application guideline for the German market"

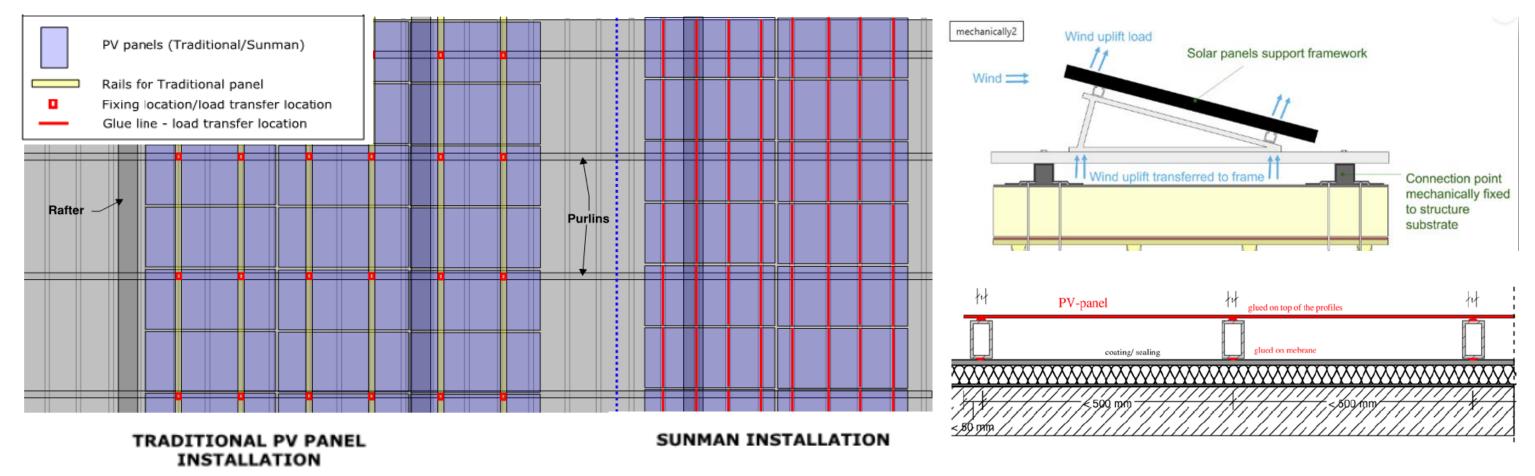


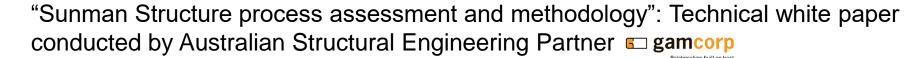


#### Structural Benefits: Sunman modules vs Traditional modules

In contrast, Sunman panels offer a distinct advantage. Their design ensures a more even distribution of load 🔼 gamcorp across the panel due to the evenly dispersed glue lines. This characteristic minimises the risk of localised stress on the roof, particularly in critical areas like edges and corners. Consequently, Sunman panels are a preferred choice for installations in such regions, eliminating potential concerns associated with traditional panel installations.

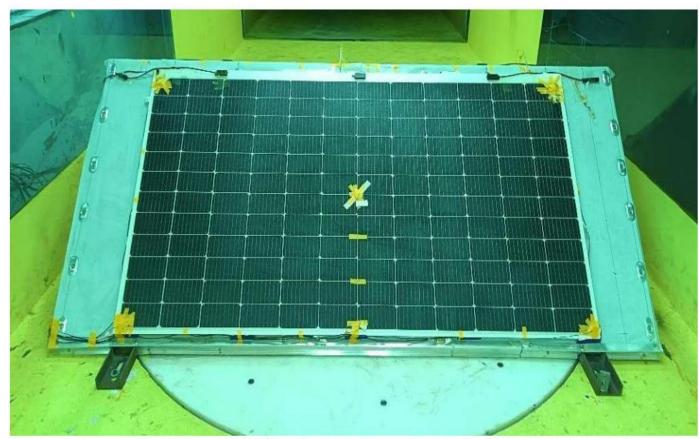








#### System Level Durability: 160 km/h wind-tunnel test



子样编号 Sample No.	检测参数及结果 Test parameters and results				<i>b</i> ± 田
	安装角度(°) Installation angle	管道风速 [V <sub>Pipeline</sub> ](m/s) Pipeline wind speed	换算风速[V <sub>Conversion</sub> ] (m/s) Converted wind speed	持续时间[s] Duration	结果 Result
PVT2250501	45	17.86	25	120	组件以及安装系统完好 The components and mounting system are intact
PVT2250502	145	17.86	_	120	
PVT2250501	45	21.44	30	120	
PVT2250502	145	21.44	_	120	
PVT2250501	45	25.01	35	120	
PVT2250502	145	25.01	_	120	
PVT2250501	45	28.58	40	120	
PVT2250502	145	28.58	_	120	
PVT2250501	45	32.15	45	600	
PVT2250502	145	32.15	_	600	

迎风坡照片 Photo of windward slope

- Module glued on substrate at 45 degree slope.
- Build up of windspeed from 25 m/s to 45 m/s.
- Wind tunnel test peak at 45 m/s for continuous 10 minutes.
- No failure or detachment of glue and module from substrate.



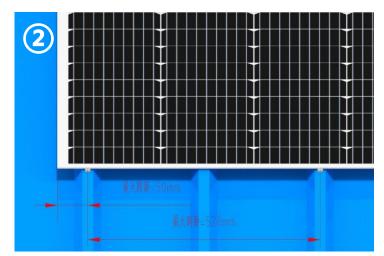


#### **C&I Applications (SMF)**

#### Metal Roofs - Quick-Bonding



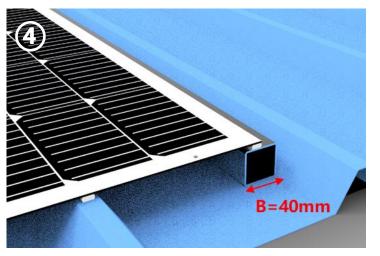
Evenly apply glue to the peaks of metal roof profile (>10mm width).



The spacing between lines of glue is ≤520mm, and when the overhanging part of the module is >50mm, use aluminum square tube.



Ensure that the ends of aluminum tubes lay between panels.

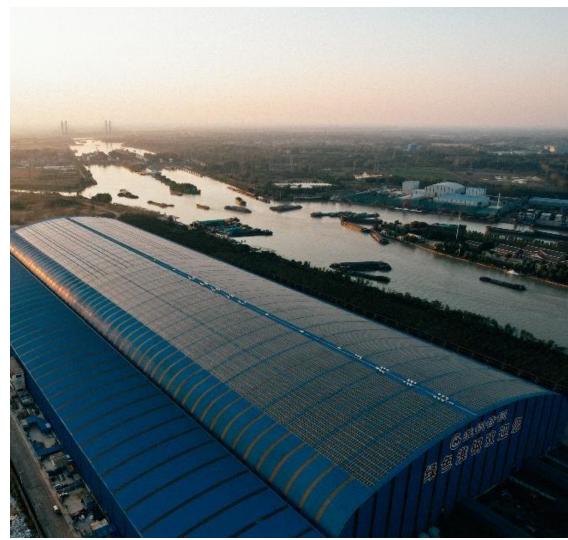


Aluminum square tube is required to be aluminum profile 6063-T5/T6, anodized AA10 or above.



#### **Metal Roofs – Quick-Bonding**

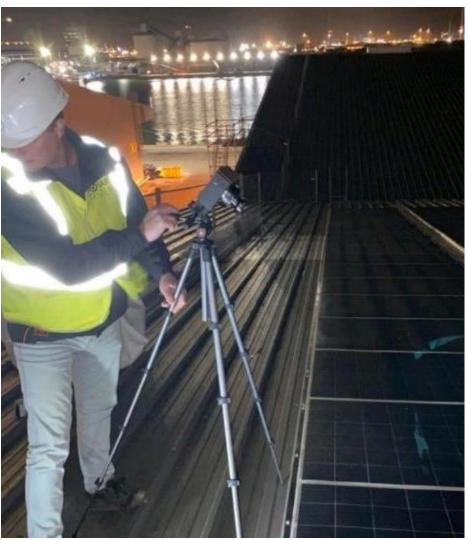






#### **Metal Roofs – Quick-Bonding**







#### Metal Roofs – Quick-Bonding

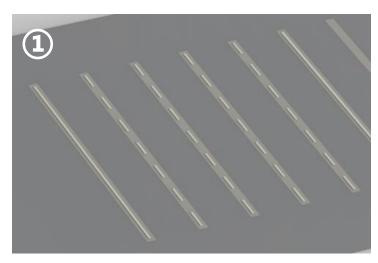




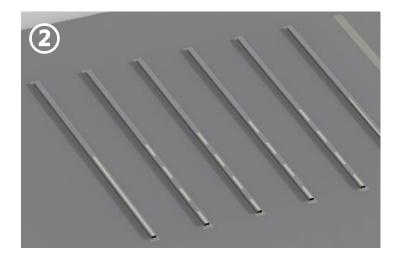




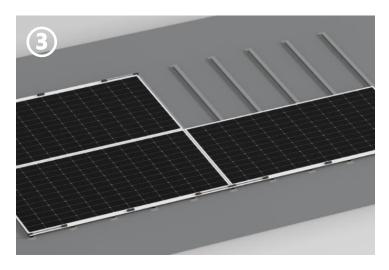
#### **Membranes and Flat Roofs – Quick-Bonding**



Clean the roof with the cleaning agent specified by Sunman. Apply the recommended glue that is appropriate for the roofing material.



Place tube onto the glue lines and put another layer of glue on the top side of the tube.



Place panels in the manner displayed in the diagram. (430W correspond to 5 tubes, 520W correspond to 7 tubes)



Ensure a single panel is not mounted on two tubes – expansion and contraction of the tubes may cause issues, such as deformation of the panels.



#### **Membranes and Flat Roofs – Quick-Bonding**







#### **Membranes and Flat Roofs – Quick-Bonding**





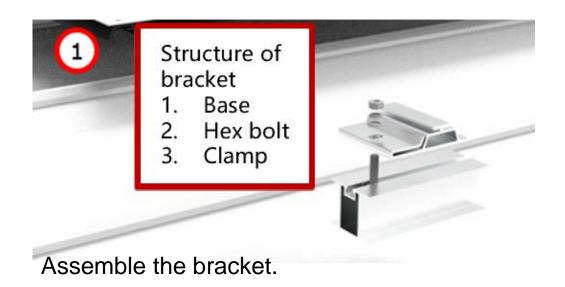


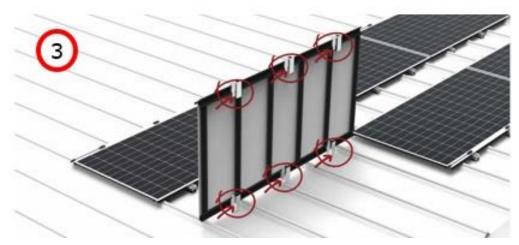




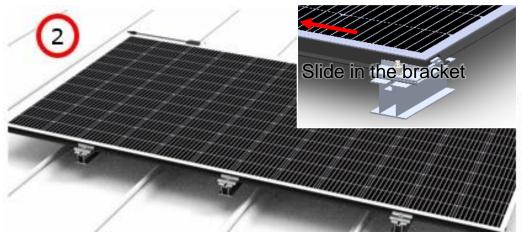
#### **C&I Applications (SMH)**

#### **Metal / Membrane Roofs – Mechanical Fixation**





Apply glue to the base.



Install the bracket onto the prefabricated panel.



Paste the modules.



#### **C&I Applications (SMH)**

#### **Metal / Membrane Roofs – Mechanical Fixation**





#### Other Applications

#### **EV Charging Infrastructure and PV Carports**

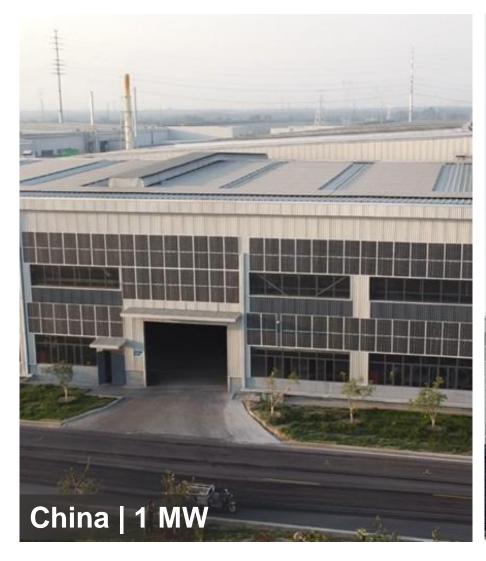


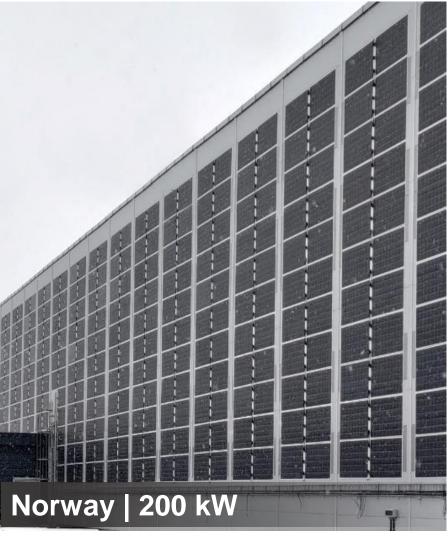


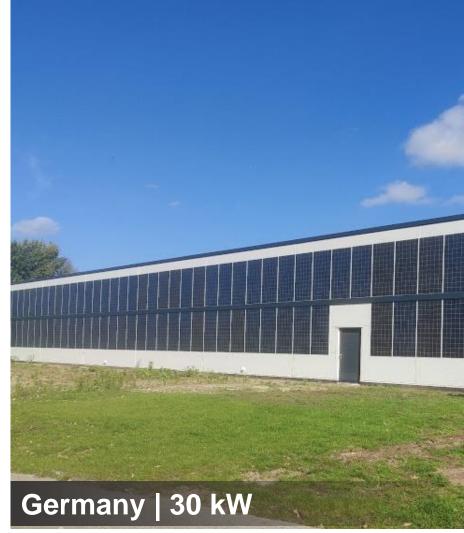


#### **Other Applications**

#### **Facades**







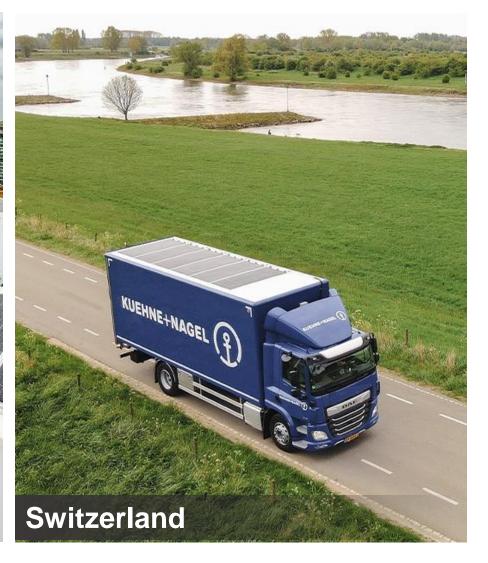


#### **Other Applications**

#### **Vehicle Integrated Photovoltaics**









### Thank You



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### Solar solutions for low-load bearing and tricky commercial roofs

Q&A



Dennis Shi
President
Sunman Energy



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by Uma Gupta



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Mostread online!



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Wednesday, 29. May 2024

04:00 pm – 05:00 pm CEST, Berlin 10:00 am – 11:00 am EDT, New York City Wednesday, 5. June 2024

1:00 pm – 2:00 pm EDT, New York City 7:00 pm - 8:00 pm CEST, Berlin Many more to come!

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